

THE MAGAZINE OF THE UNIVERSITY OF GEORGIA TERRY COLLEGE OF BUSINESS

TERRY

GREAT
ADVENTURES

PAGE 18

SALES DAWGS

PAGE 25



“
We have
*tremendous
momentum.*

”

DEAN SANTANU CHATTERJEE
SHARES HIS VISION | PAGE 14

SPRING/SUMMER 2026



INVEST IN THE FUTURE OF FINANCE

Each year, the Department of Finance — home to Terry's largest undergraduate major — prepares more than **1,500 students** to excel in global markets.

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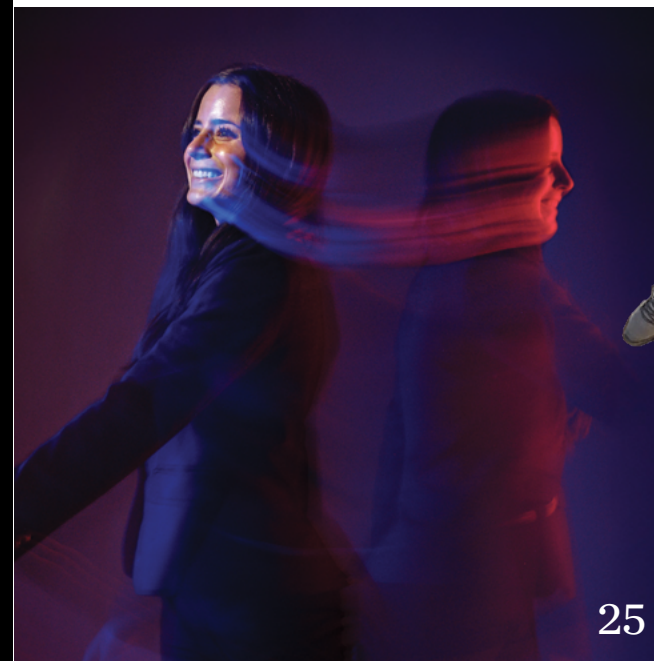


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GIVE TODAY



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LEARNING THE ROPES:

The new class of **Institute for Leadership Advancement** Leadership Fellows kicked off the spring semester at the UGA Challenge Course in February. The students had fun working together to strengthen communication, build trust and sharpen their problem-solving skills.

Dean Santanu Chatterjee

Associate Dean for Research and Executive Programs Michael D. Pfarrer

Associate Dean for Undergraduate Programs Henry J. Munneke

Senior Director for Finance and Administration Sadie Brown

Senior Director of Alumni Relations and Annual Giving Natalie Glenn

Senior Director of Marketing and Communications Daniel W. Eggers

University Administration

President Jere W. Morehead

Senior Vice President for Academic Affairs and Provost Benjamin C. Ayers

Terry Magazine Staff

Editor Gabe Vodicka

Art Director Leah Rooze

Staff Photographers Richard Hamm, Brian Powers

Contributing Writers Charles McNair, Merritt Melancon, Ed Morales

Contributing Illustrator Shaw Nielsen

Contributing Designer Wes Wright

Contributing Photographer Kamryn Wingard

Contact
Gabe Vodicka
Terry College of Business
The University of Georgia
Athens, Ga. 30602-6269
(706) 542-8943
gvodicka@uga.edu

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FROM THE DEAN

A strong foundation

It is my distinct honor to serve as the 13th dean of the Terry College of Business.

Since joining the college 25 years ago, I have witnessed the profound impact of a Terry education time and again, as our graduates have become prominent and respected leaders in their careers and communities.

I plan to build on this strong foundation by ensuring we remain committed to excellent student outcomes, increasingly engaged on a global scale and adaptive in the face of dizzying technological change.

I am proud of the work we have already done in these areas and excited for the possibilities ahead. In my conversation with *Terry* magazine on page 14, I lay out a few of my priorities for the college and discuss the challenges and opportunities we face as an academic community.

As this magazine shows, that community continues to impress and inspire.

Led by some of the nation's best faculty, our students gather accolades while preparing for thriving careers, such as the Terry students excelling on competitive sales teams, spotlighted on page 25.

Our alumni enjoy success in the boardroom but also in unexpected places such as the great outdoors. The intrepid adventurers featured in the piece beginning on page 18 credit their Terry degree for inspiring them to think beyond the traditional professional path.

Meanwhile, the three graduates we celebrated at this year's Alumni Awards and Gala — Scott Sink (page 31), Laura Brightwell (page 34) and Alex Hill (page 37) — inspire us with their stories of perseverance, generosity and spirit.

Of course, our alumni play a vital part in all our achievements. The Terry network is one of our most powerful assets, and I am eager to strengthen these connections in the months and years ahead as we endeavor to prepare new generations of leaders.

Thank you for entrusting me with this role. I look forward to continuing to advance this mission together.

Sincerely,

Santanu Chatterjee, *Dean*

Dr. Harold A. Black Distinguished Professor and Josiah Meigs Distinguished Teaching Professor; John Munro Godfrey, Sr. Department of Economics

busdean@uga.edu



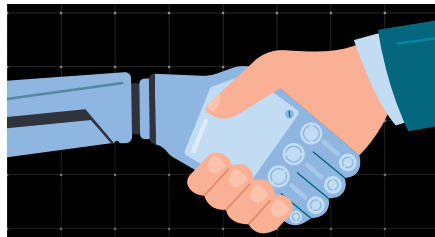
news

Business builder

Cali Brutz named director of UGA Entrepreneurship Program | PAGE 11



Photo by Kamryn Wingard



Advanced studies in AI

A newly named online graduate program at Terry is positioning professionals for leadership in an AI-shaped economy.

The online **Master of Science in Business & Artificial Intelligence** builds on Terry's highly ranked Master of Business and Technology program while sharpening its focus on artificial intelligence as a strategic business tool.

AI is driving automation, enhancing customer engagement, informing executive strategy and reshaping industries. The MS in Business and AI equips students with strategic, technical and ethical competencies to bridge emerging technologies with enterprise goals.

The fully online 30-credit-hour program maintains the structure of its predecessor: 10 courses completed over two years. Students typically enroll in two courses per term for five consecutive terms, beginning in either fall or spring.

The curriculum integrates business technology foundations with specialized AI coursework. In the second year, students apply their learning in a capstone experience, challenging them to design and implement AI-enabled solutions within organizational contexts.



L-R: Andre Akinyemi, Katie Field, Dylan Van Saun, Sophia Beasley, Dominic Roselli

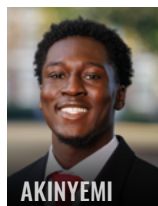
A flair for finance



understand them led to being named the 2026 Terry Student of the Year.

Van Saun served as president of the Student Managed Investment Fund's (SMIF) \$3 million Athena Stock Fund and helped launch the \$2.25 million Arch Bond Fund within SMIF. In addition, he was student coordinator for the MIS Advisory Board and founded a student advisory board for the Department of Finance.

The Terry College Alumni Board recognized four other finalists:



Andre Akinyemi earned degrees in finance and management information systems. A Terry Ambassador, he was founder and president of the Keystone Fellowship, a fellow with the Student Industry Fellows Program, president of the Black Business Student Association and a lead partner for the Georgia Kickstart Fund.

A UGA Honors College student earning degrees in finance and management information systems, **Dylan Van Saun's** passion for markets and helping others



Fellow for the Student Industry Fellows Program and a Terry representative on the University Council.



Society, programming chair for the Terry Edge Network and a coach for Terry's Peer Interview Coaching program.



for The Corsair Society, co-president of the Finance Society and a Terry Ambassador.

Sophia Beasley earned a marketing degree with an emphasis in business analytics and digital marketing. She was social media co-chair for the Terry Edge Network, an Innovation

Katie Field majored in management information systems while earning her Master of Science in Business Analytics. She was co-chair of The Corsair

Dominic Roselli earned degrees in finance and management. He was a founding member of the Finance Advisory Board, an equity strategist for the Athena Stock Fund, head of banking



10 in a row top Bulldog 100

For the second straight year, KBH Industrial, a company providing construction and procurement services to the power, industrial and oil/gas markets, topped the Bulldog 100 ranking of the fastest-growing businesses owned or operated by UGA alumni.

Tarun Ganeriwal (MBA '09) is the company's president, co-founder and CEO. He is responsible for guiding business development and networking relationships and supports sales, estimating, project management, staffing and partnerships for KBH Industrial, based in Smyrna.

This is the 10th consecutive year that a business run by a Terry alum ranked first in the annual list. In all, 46 of this year's Bulldog 100 businesses are led by Terry graduates, with four in the top 10.



Fantastic faculty

The Terry College of Business presented its annual awards for outstanding teaching, research and service to four faculty members in December. The award winners were chosen based on nominations by their peers.



Marie-Claude Boudreau, named the inaugural Brown Family Professor of Business Sustainability in January, received the Faculty Service Award. She was MIS department head from 2012 to 2023, directed the college's FinTech Certificate program in its early years and helped establish the Area of Emphasis in Data Analytics and Information Security Management.



Brantly Callaway, the P. George Benson Professor in the John Munro Godfrey, Sr. Department of Economics, received the Research Excellence Award. Since joining UGA in 2020, he has published at some of the top journals in the field of economics. Four papers appeared in the *Journal of Econometrics*, a leading outlet for papers that develop and apply new empirical techniques.



Ted Christensen, who holds a Terry Distinguished Chair of Business Administration in the J.M. Tull School of Accounting, received the Distinguished Research Award. A premier expert in voluntary disclosure in capital markets and non-GAAP reporting, his research productivity ranks highly among accounting faculty worldwide.



Johannes Kohler, a senior lecturer in the Finance Department, received the Instructional Excellence Award. He teaches courses related to investments, derivatives and investment management, earning exemplary teaching evaluations. Kohler is faculty advisor to the Student Managed Investment Fund and co-advisor to The Corsair Society.

Rising rankings

Terry's **Full-Time MBA** program received its highest ranking ever from *U.S. News & World Report*, in the college guide's 2026 survey of the Best Graduate Schools. The Georgia MBA rose four spots to No. 25 in the nation. Among public business schools, it's ranked 10th — up one spot from a year ago.

In February, the *Financial Times* rated the Full-Time MBA the No. 1 value for the money worldwide for the third consecutive year. And *Bloomberg Businessweek* ranked the program No. 23 in the U.S. and No. 7 among public business schools.

The **Professional MBA** program, based at the Terry Executive Education Center in Atlanta, maintained its top 20 *U.S. News* public ranking at No. 19. New this year, the **Executive MBA** program also received a top ranking at 21st among public programs.

Survey data from the Class of 2025 reported that more than 93% of Full-Time MBA students accepted job offers consistent with their career aspirations within three months of graduation. That tied for the highest employment rate reported by any business school ranked in the top 50.

INSTITUTE FOR LEADERSHIP ADVANCEMENT

SHOUKRY LEADERSHIP SPEAKER SERIES

INSTITUTE FOR LEADERSHIP ADVANCEMENT



Holding court

The Honorable Steve Jones (BBA '78, JD '87) heard thousands of cases over many years as a judge, but he always hoped for the same outcome.

"I wanted people to know I cared enough when I was making my decision," Jones told students gathered at the UGA Chapel for the Shoukry Leadership Speaker Series on March 18. "One of the best comments I ever got is when I ruled against one side, and they say, 'We respectfully disagree with your ruling, but I think we had a fair day in court.'"

Jones was appointed to the U.S. District Court for the Northern District of Georgia in 2010 and retired in 2025. Before serving on the federal bench, he worked as a Superior Court judge in Clarke and Oconee counties from 1995 to 2011 and the first Municipal Court judge for the unified Athens-Clarke County government from 1993 to 1995. He began his legal

career as an assistant district attorney in Clarke County in the late 1980s.

Through all his roles, the driving force behind Jones' work was reverence for the rule of law, civil discourse and debate.

"The foundation of America is respect and acceptance of the rule of law," Jones said. "I'm 5-foot-11, 155 pounds after four good meals. OK? I don't scare anybody with my body, but upon my signature, I can get someone to stop doing what they were doing. It's not

because they fear me; it's because of respect for the rule of law."

Jones hopes his legacy will be that he helped build respect for the law and contributed to betterment of his community.

"Have I made the law better by being a part of it?" he asked. "I have hired 32 law clerks. If they're out doing a good job, that's my legacy. ... If anybody in here respects the law more because of something I said, then that's good."

Hosted by Terry's Institute for Leadership Advancement, the Shoukry Leadership Speaker Series is made possible by a gift from the family of Paul Shoukry (BBA '05, MAcc '05), CEO and president of Raymond James Financial.

At the spring Shoukry Leadership Speaker Series, retired federal judge Steve Jones reflected on a career guided by respect for the rule of law.



Investing in Real Estate students

Beginning this fall, undergraduate students in the nation's No. 2 publicly ranked Real Estate Program will have an opportunity to gain hands-on experience managing real capital.

Made possible by a \$2 million gift from real estate leader Wes Rogers (BBA '99, MBA '04), the **Rogers Real Estate Investment Fund** will immerse students in the full life cycle of real estate investing, including deal sourcing, underwriting, portfolio management and performance evaluation.

As chairman and CEO of Landmark Properties, Rogers has led nearly \$17 billion in investments, overseeing the development, acquisition and management of student and multifamily housing across the U.S. and UK.

"I have thought deeply about how our success might benefit today's students," said Rogers, who established Landmark based on a business plan he wrote while earning his MBA. "I'm thrilled to be able to support an opportunity to accelerate student learning with a hands-on

experience that will be unmatched in undergraduate real estate education."

The Rogers Real Estate Investment Fund will serve as a real-world investment vehicle, enabling students to research, analyze and manage a diversified portfolio of commercial real estate assets. Central to the fund's mission is a credit-bearing course blending financial analysis with applied learning and oversight from faculty and industry advisors.

"The Rogers Real Estate Investment Fund provides a level of technical rigor and responsibility that will make our graduates some of the most competitive and well-prepared professionals in the industry," said Henry Munneke, Terry's associate dean for undergraduate programs and the Roy Adams Dorsey Distinguished Chair in Real Estate.

An Athens native, Rogers was named Ernst & Young Entrepreneur of the Year for the Southeast in 2017 and is recognized as one of the nation's leading experts on student housing development, management, construction and finance.

Enhancing entrepreneurship



Cali Brutz has guided hundreds of students through the process of building a business. Now, she's guiding the program that backs them.

Brutz served as interim director

of the UGA Entrepreneurship Program since August 2025. This spring, she was named the Milton Anthony (Tony) Greene Director of Entrepreneurship. She succeeds founding director Bob Pinckney, who passed away in 2025.

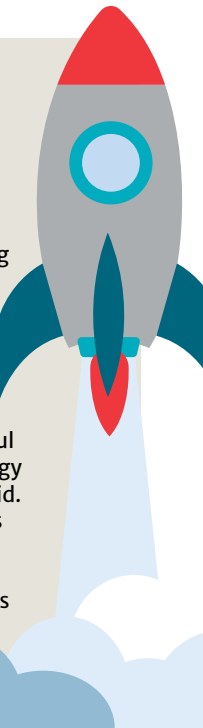
Brutz (AB '08) co-founded Borrowing Magnolia, a wedding dress marketplace, and Once Like a Spark Wedding Co., a national wedding services company. She came to the program in 2016.

"Our students are graduating into a world of extraordinary change, and with that comes extraordinary opportunity," Brutz said. "Our job is to equip students with the tools, capital and community to forge their own path."

After arriving at Terry, Brutz helped restructure the Georgia Kickstart Fund, a student-managed venture fund. Since 2018, the fund has delivered \$376,148 to 111 student-founded companies that went on to raise more than \$7 million in subsequent investment.

Most recently, Brutz built cross-campus partnerships among the UGA Innovation District, Franklin College of Arts and Sciences CREATE! and the Entrepreneurship Program.

"There is a growing wave of entrepreneurial energy across UGA, and the most powerful outcomes happen when that energy connects and amplifies," Brutz said. "The Entrepreneurship Program is uniquely positioned to bring it all together, serving as a catalyst, resource and partner for initiatives across all corners of campus."



IN ADDITION, the college welcomed three other program directors in recent months.



Jason Matthews, a senior lecturer in the J.M. Tull School of Accounting, now heads the Full-Time MBA and Master of Science in Business Analytics programs.



Dennis Lanham, an experienced professional development leader, joined Terry as Executive Director of Executive and Professional Education.



And Jim Berry, associate professor in the John Munro Godfrey, Sr. Department of Economics, was named Director of Sustainability Initiatives.

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profiles

Might as well
JUMP

Alumni leap into adventure | PAGE 18

Setting the



A conversation
with Dean Santanu
Chatterjee

By Gabe Vodicka (ABJ '08)

After serving as interim dean since last summer, Santanu Chatterjee was named the 13th dean of the Terry College of Business following a national search. He began his tenure April 1. A highly respected member of the Terry faculty since 2001, Dean Chatterjee holds the Dr. Harold A. Black Distinguished Professorship of Economics and previously served as director of the Full-Time MBA and Master of Science in Business Analytics programs, in addition to his role as associate dean for graduate programs.

Photos by Brian Powers

STAGE

CAN YOU SPEAK A LITTLE ABOUT YOUR BACKGROUND AND WHAT BROUGHT YOU TO UGA INITIALLY?

I grew up in Calcutta, India. I did my undergraduate education there and my master's in economics in New Delhi. India was a very different country then. It was just opening up its economy to the rest of the world, and there weren't a lot of opportunities.

There was a professor from the United States visiting my university. I explained to him that I wasn't sure what I wanted to do. He asked me a few questions and said, "you'd do well with research, why don't you think about the U.S. as a place to continue your education?" So, I went to the University of Washington for my PhD and ended up working with that same professor. When I finished my dissertation, he suggested I should be looking at academic jobs, because he thought I'd be successful there.

I had a couple of offers, including UGA. My professor pointed out that Georgia had this innovative program, the HOPE Scholarship, that could transform the university and the state. As we know, he was right. So, I chose to come to UGA, and it's been a great 25 years here.

HOW WOULD YOU DESCRIBE YOUR OVERALL VISION FOR THE COLLEGE?

I think we are well positioned to become the most student-centered, globally engaged and future-ready business school.

From a student perspective, we offer a mix of large and small classes, a variety of student organizations and a huge set of support systems. I want to make sure we are focused on maximizing the student experience inside and outside the classroom and preparing them to be leaders in their companies and communities — to be good, ethical decision-makers.

Georgia is a global state. Nineteen percent of its GDP comes from international trade. Atlanta is the home to many Fortune 500 companies. Savannah is one of the most important ports in the country. This is a state that is increasingly engaged with the global economy. As the flagship business school, it is incumbent on us to provide students with a global perspective — making sure every student has the option of a global experience, whether it's a study abroad, an international internship or an exchange program.

And with new technologies evolving rapidly, we have to make sure students are ready to take on those challenges. First is the knowledge of our faculty, and in the middle is the technology and tools, whether it's machine learning or coding and now artificial intelligence. And then the soft skills: leadership, teamwork, communication skills.

“

I have an opportunity to give back to our students, faculty and staff and work with them to help Terry take the next step.

It's very humbling and gratifying.

”

HOW DO WE STAY AT THE FOREFRONT OF AI AND ENSURE IT'S USED ETHICALLY AND STRATEGICALLY?

One of the first things I did as interim dean was commission two AI task forces — one led by faculty and the other by staff. I wanted to think holistically about the impact and the opportunity it creates for us, as well as academic and operational challenges.

The faculty task force has been looking at how to integrate AI into our curriculum, applied learning environment, industry engagement, and research. And the staff task force has been looking at how to make sure our staff are up to date with the latest technologies and how they can use AI to be more productive, effective and efficient.

We are working on a unified strategic plan that will create a teaching and learning hub in the Ivester Institute for Business Analytics and Insights where we can provide our faculty, staff and students with the tools to be successful with AI. And of course, we are thinking carefully about the testing environment and academic honesty.

There are many pieces of the puzzle, but first we are going to put in place some of the more tangible pieces — for example, integrating AI into courses that all students take. That way we can start working early on the culture of learning and making sure students understand this is just a tool, and knowledge, soft skills and leadership development are not substitutable by AI.

WHAT OTHER CHALLENGES DO YOU SEE THE COLLEGE FACING?

One of the things I think about is the value of a college education in today's

economy. We have to make sure our curriculum is market-driven and market-responsive, that we are preparing students for the future and maximizing the return on their investment. Terry has demonstrated success in that area. Our Full-Time MBA comes out on top in a lot of those rankings. Our undergraduate programs are viewed as creating a lot of value relative to their cost. We want to maintain and build on that.

The second aspect is, given demographic changes in the U.S. and the fact that our population is aging, that will affect the demand for college education. We will not have as many young people coming out of high school, so there will be more competition for students. We need to remain selective, because we want to maintain quality. But we also want to make sure that if somebody has the talent and merit to come to Terry, we should be accessible.

HOW WILL YOU CONTINUE TO RECRUIT AND RETAIN TOP FACULTY?

We have to keep capitalizing on our successes. Last year, our faculty had almost 90 publications in A-list journals. We have more than 35 faculty who are either editors or associate editors for top journals in their field. We spent about \$22 million on research. We have tremendous momentum.

Our undergraduate programs are growing at more than 2% per year. When you have more than 10,000 students, that is a big number. And we had a 14% increase in graduate enrollment. We need to make sure we are connecting with students, and we need to identify areas that make us future-ready. We've made investments in artificial intelligence, health care, real estate, risk and resiliency.

We have to build on that momentum. Part of that is retaining and recruiting top talent. Another key aspect is making sure our academic departments are self-sufficient. Endowing our departments was a key priority for Provost Ayers when he was dean, and I intend to build on that.

WE TALKED ABOUT CHALLENGES. WHAT ARE OPPORTUNITIES TO BE EXCITED ABOUT?

One of the things we're working on is a supply chain major within the Management Department, which would be our first new undergraduate major in decades. Again, Georgia is one of the largest hubs for logistics and transportation. I think it is a no-brainer for us to make an investment in that area.

Global engagement is a real opportunity for us. We have a large number of students traveling abroad, but there's a lot of room to grow. I hope Terry becomes truly global, where our students have those experiences, our faculty tap into international opportunities, and we establish our brand as a premier business school at a global scale.

Another area where we can grow quickly is online. The Online MBA and Master of Professional Accountancy have seen surging enrollment. We're launching the Master of Science in Business & Artificial Intelligence. Online education is a great way for us to expand enrollment without putting pressure on our physical facilities. We can also leverage the strength of our faculty and potential of our Executive Education programs to build a lifelong learning environment for our alumni and corporate partners.

IN YOUR 25 YEARS, WHAT STANDS OUT MOST ABOUT HOW THE COLLEGE HAS GROWN?

You often hear two things about our grads: they're extremely well-rounded, and they can get into an organization, roll up their sleeves



After 25 years serving in various roles at Terry, Santanu Chatterjee was hired as the college's new dean this spring.

and get to work. And those two things, I think, really set a Terry graduate apart. I'm very proud of the partnerships we have built across campus over the past decade. We developed MBA pathways leveraging relationships with other schools and colleges such as engineering, medicine, pharmacy, public health, law and social work, among others. And that gave us a taste of how productive a collaborative working environment can be. That's something I will continue to make a top priority. Our Entrepreneurship Program, along with the Institute for Leadership Advancement and the Music Business Program, play an important role in building a more collaborative and interdisciplinary learning environment for the UGA community.

WHAT DOES IT MEAN PERSONALLY TO TAKE ON THIS RESPONSIBILITY?

This university has given me a lot. I built my entire career here. I started off as an assistant professor, worked my way through the life cycle of an academic, then was given the opportunity to get into administration as a program director, to step into an associate dean role, interim dean and now this. That is a testament to the institution — people who, as they build their careers here, end up in much different places than where they thought they would ever be.

This university and this college have given me so many opportunities. In this role, I have an opportunity to give back to our students, faculty and staff and work with them to help Terry take the next step. It's very humbling and gratifying.

ANYTHING ELSE YOU'D LIKE TO TOUCH ON?

I don't know if there's any other institution where the alumni are so passionate about preparing the next generation of business leaders. That passion, that loyalty is, I think, unparalleled — whether it's as simple as mentoring a student, coming in to talk to a class, serving on a panel, organizing a company visit or supporting us financially. If you look at our facilities, at all the things we've been able to do, none of it could have been possible without our alumni. That's one of the things I'm most excited about.

The financial support is critical. But one of the most undervalued commodities we have is time. And the fact that our alumni give that commodity so generously to us is eye-opening. It's one of the key factors in our success across the board.

This interview was edited for space. Read the full version at terry.uga.edu/news/terry-magazine.

“ We have to keep capitalizing on our successes. ”

“ I don't know if there's any other institution where the alumni are so passionate about preparing the next generation of business leaders. *That passion, that loyalty is, I think, unparalleled.* ”



NEWAR



BROCK



MOSHER

A VERY TERRY ADVENTURE

By Charles McNair

The call of the wild sounded early for three Terry alumni.

Jonathan Newar (BBA '17), **Builder Brock** (BBA '15) and **Marshall Mosher** (AB '15, BS '15, MPA '15) set compass bearings at UGA, then blazed separate trails out into the entrepreneurial world. Barely into their 30s, they have had unqualified success as founders of outdoor experiences companies... and they appear to be just getting started.

Many people assume a business degree means a straight path from campus to office-tower consultancies, corporate ladders and, for a gifted few, the C-suites.

That happens, of course — happily. But Terry also equips students with capabilities that are equally valuable for graduates daring to embark on more non-traditional journeys.

“RUNNING A NEW BUSINESS IS LIKE AN ADVENTURE, CHARTING NEW TERRITORY, TRYING TO GET SOMEWHERE.”

Jonathan Newar

Newar launched his startup, Captain Experiences, in March 2020, exactly when COVID shut down the world. *What have I done?* he thought.

A customer called. Newar stammered, *Sir, I've got to let you know there's a global pandemic right now.*

When the man answered, Newar knew he'd hooked a monster idea.

Son, I'd rather die out there catching fish than holed up in my house.

"That moment, I knew we were going to make it," Newar says. "The passion people have for outdoor experiences would see us through."

That passion led to the largest fishing and hunting marketplace in the United States, connecting outdoor aficionados with thousands of fishing and hunting guides in every geography through simple online searches. Captain Experiences has booked more than \$25 million in outdoor adventures for more than 100,000 customers.

A LIGHT BULB MOMENT

The outdoors is dear to Newar. Born in Houston, Texas, he grew up in a house backing up to a bayou. "I went fishing when I should have been catching baseballs," Newar says.

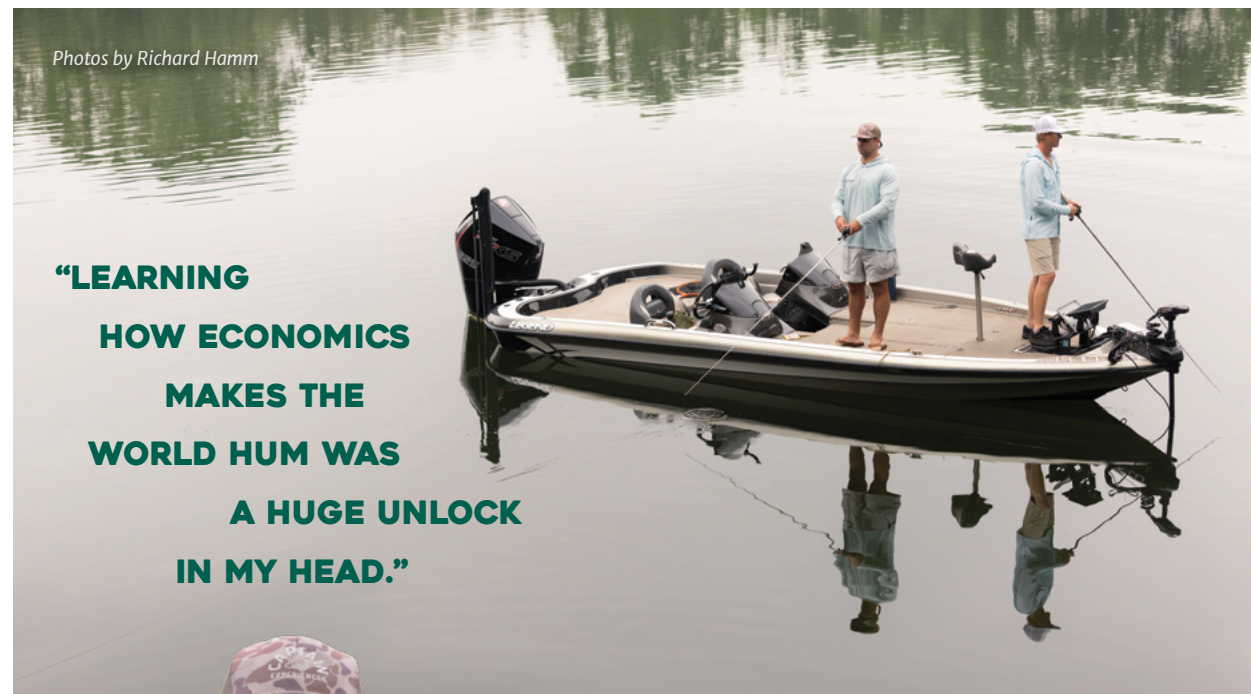
He carried a love of streams and fields onto a different field: lacrosse. The sport brought him to UGA, where he played club lacrosse for four years, ending up team captain.

"Lacrosse at UGA was a match made in heaven," Newar explains. "I bypassed the Longhorns and Aggies to see something new, to cut my own path. It was the greatest decision of my life."

Or the second greatest. As a Terry undergrad, Newar fell in love with finance and reveled in a monetary economics class taught by professor William Lastrapes.

"Learning how economics makes the world hum was a huge unlock in my head," Newar says. "My Terry foundation really prepared me for professional life, even in completely different arenas."

He started his career at SunTrust (now Truist) in oil and gas investment funds. Then his career took what he says was "a ridiculous turn."



Photos by Richard Hamm

"LEARNING HOW ECONOMICS MAKES THE WORLD HUM WAS A HUGE UNLOCK IN MY HEAD."



"I got on with WildHorse Resource Development, an oil and gas production company, running the financial model for the business," Newar says. "We were acquired by a publicly traded company, Chesapeake Energy, for \$4 billion."

Newar was pumped.

He had youth, money and dreams. What to do with his life?

He decided to book a fishing trip to celebrate.

It was a light bulb moment.

The experience reminded Newar how aggravating it was to find quality fishing guides. He dialed out-of-date numbers. He looked at outdated websites. He couldn't find how much things cost.

"I thought, if you can book an Airbnb or Uber online, why not outdoor experiences?"

SMALL BUT MIGHTY

The investor grapevine loved his idea. The startup found backing from Bullish, a leading consumer investment firm, and MMC, the first institutional media-for-capital fund in the U.S.

Bullish had a yen for wide-open investment spaces — like the great outdoors. MMC, a partner with Sinclair Media Group, in October 2024 launched a "Damn Good Guides" national TV campaign generating more than 100 million impressions. Newar's company has secured \$6 million in funding to date.

In 2024, the 29-year-old Newar found himself on the prestigious *Forbes* 30 Under 30 list. He hasn't let success go to his head... or his staffing.

"We're a small but mighty team of four," he laughs. "We're lean but supported by an army of fishing and hunting guides and contractors and investors."

Now based in Austin, Newar and his co-founder Attison Barnes relax by... guess what?

"We might go fish for some tuna off Cabo," he says. "And we're hitting the Pacific Coast off Colombia to catch some roosterfish, then heading offshore after that."

Builder Brock

Brock lives by a simple credo: *Think big. Start small. Move fast.*

As a small boy growing up on Lookout Mountain, he had a big vision of outdoor life.

"In the mornings, I could run out the back door and get lost in the woods and spend all day," Brock says. "I honestly feel like that's a huge part of why I love entrepreneurship. Running a new business is like an adventure, charting new

territory, trying to get somewhere."

Brock is the founder of Waypoint TV, a fast-growing company focused on fishing, hunting and outdoor lifestyle programming. Think of it as a modern outdoor media platform built for the streaming era.

Recreational enthusiasts can find just about anything related to outdoor sports or adventure across Waypoint's TV channels, streaming platforms, podcasts and social media. Its 24/7 channel reaches more than 50 million viewers monthly.

The platform includes more than 4,000 full-length episodes and films from more than 100 shows and creators available free any time, on any device. The business operates through advertising and brand partnerships and is distributed across a growing mix of platforms, including Amazon Prime Video, DIRECTV, Tubi, Samsung TV Plus, Vizio, LG, Sling TV and others.

Brock built the company without outside funding, growing it through partnerships, distribution and a scrappy, opportunistic approach.

"For our customers who love all things outdoors," Brock smiles, "there's no off-season."



"THINK BIG. START SMALL. MOVE FAST."

Photo by Brian Powers

ENTR ADVENTURER



Kelsie Pearson (ABJ '25) remembers her first international trip with her family at 10 years old. As the founder of The Girls Trip Co., she's helping other young women prioritize adventure and explore the world.

Pearson graduated from UGA in 2025 with a journalism degree, an entrepreneurship certificate from Terry and a full-time job running her own company. The Girls Trip Co. goes to three states and 21 countries. She has 32 trips planned for 2026 and hired four trip leaders to be on the ground with clients when she can't be.

Pearson says the idea started as a passion project but grew into a mission: to empower women to challenge themselves and have an adventure.

"Girls who travel build incredible self-reliance and self-confidence," Pearson says. "You're showing yourself you can do harder things than you ever thought you could. That translates into life outside of travel."

There's demand for that type of self-discovery. Pearson is on track to hit seven figures in revenue by 2028, but she's not trying to build the next Contiki or EF Ultimate Break.

"I'm going to take it as far as I can," she says. "But for me, it's all about finding the growth point where I'm still able to live the life I want to live outside of the business. ... I want to help as many women travel as we can while keeping the experience we offer exactly what it needs to be." — Merritt Melancon



Photo by Brian Powers

IRON SHARPENS IRON

Brock says Terry equipped him to succeed as an entrepreneur.

“Terry was like a massive playground where I got to learn with world-class resources, top professors and super-sharp students,” he says. “My classmates were the cream of the crop — everybody pushing one another, just iron sharpening iron.”

The UGA Entrepreneurship Program held special meaning. “That program was incredible,” Brock says. “I was essentially forced to start a business. It couldn’t stay theoretical. I had to do something real.”

His first startup? A little hammock company.

“I was making and selling them,” he says. “It forced me to learn business: how to connect the dots, how to name something, how to find out what people really want instead of what I think they want.”

After graduating, many classmates took jobs in skyscrapers. Brock, of course, started small.

“I went the funky small business route,” he says, “doing social media and digital work for fishing videos in the Florida Keys with a tiny local company.”

But he thought big. The work morphed into selling sponsorships, then more.

What if, Brock thought, we created a way to get our fishing shows into the streaming world?

He started with a website with just a few shows. Then came an app, connections to content creators, a move to Austin and agreements with the streaming and media world that made the startup an upstart in outdoor entertainment.

FORMULA FOR SUCCESS

Brock today lives once again near Lookout Mountain. He runs Waypoint, raises kids, hangs with generational family and savors the hills of home. He’s a smart, media-savvy executive who loves George Strait and Raisinets and airplanes and the elk herds at Jackson Hole. He considers his core value “bringing out the best in people.”

Brock’s in a wild west industry, but even at the age of 33, he’s learned a formula for success.

“We’re small, we think big, and we move fast,” he says. “We have the speed and ability to focus on what customers really want and to innovate.”

“I wouldn’t bet against us.”

Marshall Mosher

The Executive leaves Mount Everest base camp, trudging upward.

The climb comes to an abrupt halt. A menacing 100-foot crevasse splits the glacier surface. A ladder crosses the gash, where whipping winds fling snow one direction, then another.

Does The Executive dare step onto the ladder?

In March 2015, Mosher launched Vestigo, a virtual reality adventure experiences program for corporate leadership training.

“Since a campus job at UGA as an undergraduate where I led caving, climbing and whitewater kayaking expeditions,” Mosher says, “I’ve been passionate about adventure sports helping people stay active and fit... and bringing them psychological benefits.”

Mosher attended UGA from 2009 to 2015 — “the six-year plan,” he laughs.

Each course was a rung on a ladder that took his career into the upper echelons of Fortune companies, to working as a *Forbes* contributor and onto TED Talk stages.

INTO THE WILD

VR is only one part of Mosher’s body of work. He started out building teams and entrepreneurial moxie through traditional offsite outdoor ventures — think whitewater kayaking and camping excursions — for executive leadership teams at CNN, Mercedes-Benz, Chick-fil-A and startups.

These physical expeditions — some for hours, some for days — introduced leaders to themes important to business: Decision-making under pressure. Navigating fast-moving environments with precise communication. Exquisite attention to detail.

COVID stalled in-person excursions, but Mosher innovated. After Terry, he’d received a full UGA-sponsored scholarship from Google to attend Singularity University’s Global Solutions Program, where he saw the potential in how VR might support leadership training through adventure simulations such as the Everest climb.

“ADVENTURE SPORT
LETS US
EXPERIENCE
THE WORLD
IN A WHOLE
NEW WAY.”



Contributed photo

TERRY'S HOLY GRAIL

Mosher's work as an undergraduate was designed to combine his pre-med and psychology passions in ways to help his fellow humans cope with a complicated world. Then he fell in love with a course taught by entrepreneurship lecturer David Sutherland.

"I ended up starting my own company out of that class," Mosher says. "I'd always been interested in economics and how the world works and how companies start. I never had much insight into that until Terry. That entrepreneurial class was foundational."

"It was a really powerful way to wrap up all I'd learned from the past six years in a practical way — how to find ideas, solve problems, discover customers, build the first step of a prototype... every step in finding a market niche for a product. It was the holy grail for me."

"Then I applied for a spot at Singularity University, my first real introduction to the tech startup world beyond Terry. And through that came VR and the ideas I've used for bringing confidence and mental strength to leaders."

A SUPERPOWER

Mosher's vision for training leaders has gone to a place beyond VR. Today, he brings leaders — he really likes entrepreneurs — together on the slopes of the French Alps for weeklong, high-end executive team building events.

It's not your grandfather's team building.

Under Mosher's guidance, participants descend snowy alpine terrain on skis with small paragliders overhead. Using speed-riding techniques, they transition between gliding just above the snow and carving turns back on it. The wing stays inflated throughout, enabling controlled, low-altitude flight. Skis reconnect with the mountain and the descent continues.

"Adventure sport lets us experience the world in a whole new way," Mosher says. "It gives us this superpower on the other side of fear. You do whatever you have to do to make things happen." ■



Whether you're packing hot dogs and beer for a weekend camping trip or hauling mahi-mahi back from an offshore fishing excursion, you're going to need a reliable ice chest.

That's why UGA Entrepreneurship alum **Spencer Sutlive** (BSFCS '20) launched Rugged Road — a business committed to disrupting the outdoor industry with its ultralight high-performance coolers.

"The current cooler marketplace has a giant gap," Sutlive said during a pitch contest in 2019. "If you're looking to buy a cooler, you're faced with two options: a cooler that costs \$30 to \$50, will hold ice for a day, and you'll have to replace it every year. The other option is a cooler that weighs over 25 pounds and costs more than \$300."

Rugged Road coolers are half the weight of other premium competitors but keep ice for several days. They are also built to float upright.

"Go Further" is not just the company's tagline — it's "the heartbeat of everything that we do," says Sutlive.

Since graduating in 2020, Sutlive slowly but surely increased his cooler sales from the company's headquarters in Peachtree Corners. They're now available on the Rugged Road website, at REI and at hundreds of independent outfitters across the country. — Merritt Melancon



Photo by Richard Hammit

PITCH

Led by senior marketing lecturer Cindy Rippé, Terry sales students rise to the challenge

Story by Ed Morales (MA '25) | Photos by Brian Powers

Jordan sits in a small, stuffy interview room, waiting. Outside, back against the closed door, is Ambition — blue suit, red tie, portfolio in hand, sales pitch running on repeat.

Months of preparation for 15 minutes. He knows what to say. He knows what to do.

He knocks.

"Hey Jordan, how are you doing? It's good to meet you, Jordan."

"I am not Jordan," says Jordan, who is not Jordan and does not appreciate being called Jordan. "We had to let him go. He stole the cookie dough formula, so we sent him off to an island. This is my first day. Anything I can help you with?"

Ambition pauses but doesn't freeze. "What is your name?"

"My name is Case," he says — and this time, at least, that part is true.

They shake hands. The clock is

already running.

"I'm just curious," Ambition says, settling in. "I graduated from Georgia, and you graduated from Florida. As a fellow SEC graduate, I wanted to hear a little more about your favorite thing there."

"Yeah, so Jordan graduated from Florida," Case says. "I went to Georgia. Born and raised."

A beat. Then a smile.

"Go Dawgs."

"Yeah," Case says. "Go Dawgs."

A week earlier, in a Correll Hall classroom, nearly 50 professional and advanced sales students gathered for an evening session to prepare for Role Plays with Professionals, a rite of passage for Terry College sales students. Those who survived it previously coached those about to try.

The newcomers had questions. Or, more accurately, concerns.

"I heard one got halfway through and

it was over."

"I heard one answered every question with one word."

"I heard one wouldn't stop talking."

How do you deal with that?

"Don't be scared. They're going to give you different answers than you're used to," says Eliza Reardon (BBA '26), one of the advanced sales survivors. "They're going to push you, and they're not going to help you out."

"Sometimes they will ramble on about their experiences that have nothing to do with you," says Sacha Brickey (BBA '26), also an advanced sales pro. "They'll just come up with stuff, but you want to steer them back."

"Don't worry about the horror stories you've heard," says Cindy Rippé, the architect of the exercise. "Don't assume I'm using the same buyers."

Pause. Then a teasing smile.

"There are new horror stories."



ACT I: THE TEACHER

If not for a professor who saw something in her early, Rippé's path might have looked different.

"I knew one day I wanted to help students the way someone helped me," she says.

**"I TEACH SALES SKILLS,
BUT I TEACH SO MANY**

**OTHER THINGS THIS
GENERATION NEEDS."**

It didn't begin in sales. With a degree in advertising, she planned to work on the creative side — building campaigns, shaping messages. A job during college shifted that trajectory. Sales, she realized, offered immediacy, consequence, the ability to read a situation and adjust in real-time.

She was good at it. After graduation, Rippé sold ads for newspapers across Florida and Mississippi. Then other things. Houses. Peanut butter. Books and software for attorneys. Bakeware. Enough variety to learn that the product mattered less than the person in front of you.

She spent nearly two decades doing it. When she moved into teaching, that instinct came with her. "I was hired as an adjunct," she says. "And nobody teaches you how to teach."

She defaulted to what she knew. "I treated the class like a sales call. Figure out their needs, build rapport, show them why it matters."

It worked. Over time, she developed a model that went beyond simulation, placing students in situations with real customers, expectations and consequences. At smaller schools, that approach scaled naturally. At Terry, it didn't.

"My first year was rough," she says. "What I did was so personal. Scaling that was hard."

She adjusted. Students who showed potential became part of the system — hired as sales ambassadors, trained to coach others, extending the reach of the classroom. New tools followed, including generative AI scenarios that allowed students to practice against an uncooperative, unscripted customer.

When she found her footing, students discovered competitive success. Her beginning classes are assisted by professionals and students in the advanced classes; her advanced classes by professionals from sponsor companies. Proof of her success sits in the trophy case outside her Benson Hall office, and in the graduates who found employment with top companies.

"Everybody's good, the students are learning, competition helps them grow and learn," she says. "I teach sales skills, but I teach them so many other things this generation needs."

ACT II: THE STUDENTS

Some of them set out to do this.

Jake Schaflander (BBA '26) did. His father was a salesman, though he never insisted his son follow the same path.

Schaflander spent a summer as a plumber's apprentice — long enough to rule out a future in waste management. What stayed with him was something else: a preference for solving problems in real time, with real consequences.

"I can sit by myself and be comfortable in the silence," he says. "But if someone's next to me, I don't mind asking a question. ... If I can build a relationship while solving a problem — and get paid for it — that's a dream."

Others didn't set out to sell. An economics major and self-described analytical math guy, Jackson Meier (BBA '25) enrolled in the course for a more practical reason: the syllabus mentioned "professional development," a skill needed on LinkedIn to gain internships.

On the first day, that calculation met reality.



**"IF I CAN BUILD A
RELATIONSHIP WHILE
SOLVING A PROBLEM — AND GET
PAID FOR IT —
THAT'S A DREAM."**

"Everyone had to come up and give an elevator speech about themselves," Meier says. "My heart was beating out of my chest — it was pushing me out of my comfort zone."

The instinct was immediate: drop the class, move on.

But, he says, "I thought, this is probably going to help me grow as a person."

And then there's Katina Inglis (AB '25), whose path to sales came with a different set of expectations.

Diagnosed with severe dyslexia at a young age, she was told her academic life would be one impossible barrier after another, that she would never measure up. "Your limitations don't belong to the world," she said during her speech at the Grady College of Journalism and Mass Communication graduation in December. "They are yours to rewrite."

A public relations major who loves getting to know people, Inglis discovered sales meshed perfectly with her personality.

Rippé's class was a commitment that kept slackers at bay, rewarding people looking for a challenge. When she started competing — and succeeding — she found her calling. Where Schaflander was drawn to problem-solving and Meier to personal growth, Inglis saw something more direct: a pathway.

"Come to class and get a job," she says, repeating Rippé's mantra. "I don't know if I would have been employed had I not taken this course. Cindy's the only teacher I know who has proven results for employment."

In Terry sales classes, students such as Jake Schaflander find a passion for solving problems in real time, with real consequences.



SCHAFLANDER

BRICKEY

REARDON

MCROBERTS

ACT III: THE CHAMPIONS

The Sales Dawgs are the reigning champions of the International Collegiate Sales Competition — an outcome that feels less inevitable when you consider that, two years ago, there was no Sales Dawgs.

Last November, the team of Schaflander, Meier, Inglis, Jack McRoberts, Ashlee Hall and Patrick McBride moved through a field of 80 universities and finished at the top.

Meier arrived at the championship in a supporting role, mentoring Schaflander and Inglis, watching more than speaking. But as the rounds progressed and the margins narrowed, Rippé asked him to step in — to take a spot, to make a pitch.

“I’d won competitions before,” he says. “I thought I could do it again. It would’ve looked good for me,” he says. “But it meant taking a spot from Jake or Katina. And after talking with them, I knew how much they wanted it.

“It was time to step back,” he adds, “and make it my goal to help them win.”

Schaflander and Inglis advanced to

the final four in role play. McRoberts was a finalist in speed selling.

“Jake and I worked incredibly hard,” Inglis says. “He had confidence in me. I had confidence in him. I didn’t want to be there without him.”

“IT BROUGHT ME MORE JOY SEEING THEM WIN THAN IT WOULD HAVE STEPPING ON THAT STAGE MYSELF.”

The morning of the final, Schaflander received a text from his best friend.

“I thought he was congratulating me about the results,” he says. “But he said, ‘Jake, I don’t really know how to tell you this, I’ve been having headaches, and they found a tumor in my brain.’”

He broke. Forty minutes before the final round, he found Rippé and Inglis and told them he couldn’t compete.

“They knew something was wrong right away,” he says. “Cindy listened. She told me there’s nothing I can do right now — and I might not want to hear that. But you’ve made it this far. We’re proud of you. We don’t care how you do.”

He competed and finished second.

Inglis finished fourth. The Sales Dawgs won the title.

For Meier, watching from the outside, the outcome carried a different weight.

“It brought me more joy seeing them win than it would have stepping on that stage myself,” he says.

Schaflander’s friend underwent surgery. He’s doing well.

After spending two decades as a salesperson, Cindy Rippé built a thriving professional selling ecosystem at Terry as a senior marketing lecturer.



ACT IV: THE FINALE

Laptop in hand, head on a swivel, Reardon moves through the room as Rippé’s field general — and the Top Dawg Sales Competition is her front line.

Eighty students. Sixty-four professionals. Thirty-six rounds. Thirty-two sponsors. Seven hours. Four finalists. Two locations. One winner.

“It’s going good,” she says, as networking gives way to lunch. “A few hiccups, but we’ve handled them. It’s too much to go perfectly everywhere.

But we should have a good final round.”

The day began with 16 finalists, each working through weeks of prelims to get here. By noon, 16 is down to four: Nic Wiles, Sam Kenny, Grey Foster and David Nelson. Acting as sales representatives for Hendrick Automotive Group, they’re pitching a fleet of Mini Coopers to professionals playing executives from a growing cookie dough company.

The pitches are televised for a live audience.

It makes for good television. It’s also something else.

“There’s learning in watching,” Rippé tells students in Stelling Study. “Think about the sales process I’ve taught you. Think about what you’re seeing. What works? Where is there room for improvement?”

It begins. Wiles walks in, introduces himself, starts with small talk — and the buyer takes a phone call.

He waits.

“There’s just no way,” the flustered buyer says into the phone. “I don’t even know if we have the budget for this type of gas. It’s going to absolutely destroy us!”

The scene replays three more times, each finalist given the same

interruption. It’s deliberate. Another one of Rippé’s adjustments.

There’s another, quieter one. On the back page of the presentation packet is a detail easy to miss — information about a newly released EV model.

Not everyone sees it. Wiles and Nelson do. Their conversations shift. The pitch bends. The sale closes. Nelson takes the top prize, and Wiles finishes second.

“It’s funny,” Nelson says afterward. “I was going to drop this class after my first exam score of a 71. Dr. Rippé sat me down and said, ‘David, exams don’t tell you who you are. You know how to do this.’ She roped me back in. I couldn’t have done it without her.”

In this setting, things rarely go as planned.

Buyers take calls. Details hide in plain sight. The conversation moves whether you’re ready or not. And sometimes, the person across the table isn’t who you thought they were.

The students who succeed are the ones who adjust, who listen, who keep the conversation moving even as it shifts beneath them.

It’s what they do at Terry.

They knock. ■

community



PARTY PEOPLE

Hundreds of Terry graduates, friends and supporters gathered on April 25 for the 2026 Alumni Awards and Gala at the InterContinental Buckhead Atlanta. The program recognized Distinguished Alumni Award recipients Scott Sink (BBA '84) and Laura Brightwell (BBA '89) and Outstanding Young Alumni Award recipient Alex Hill (BBA '10).

The event was filled with excitement and energy, from a jewelry cleaning station courtesy of Solomon Brothers to a record-setting silent auction. Funds raised through corporate sponsorships and the auction benefit the Terry College Excellence Fund, supporting scholarships and student programs and elevating the Terry student experience.

The annual celebration lasted well into the evening, as guests enjoyed a lively after-party with jazz group Swing Theory. ■

Photos by Brian Powers

COMMUNITY: SCOTT SINK

2026
DISTINGUISHED
ALUMNI AWARD
WINNER



Team player

Scott Sink (BBA '84) built a legendary reputation as a risk management relationship builder

Story by Gabe Vodicka (ABJ '08) | Photos by Brian Powers

TO succeed in insurance brokerage, according to Scott Sink, requires adhering to a certain guiding principle.

And it doesn't involve selling insurance.

"Selling insurance is not difficult," Sink says. "It's doing the little things: returning phone calls, responding to emails. I call it the blocking and tackling of the industry."

With the instincts and effectiveness of an all-pro offensive lineman, Sink developed a reputation in his business as a great protector.

"He's an exceptional person," says insurance veteran Penny Goodwyn, who has worked alongside Sink for decades. "He is renowned as an expert in our field, but he is also loved by his clients, his peers and his team."

After three decades building a robust energy practice — and countless relationships — at McGriff, Seibels & Williams, Sink briefly retired, only to re-enter the game leading London-based Howden's emerging U.S. natural resources office in Birmingham, Alabama.

"It really got my juices flowing from the standpoint that it's a startup operation," he says. "To build something the way you want it built and the way your clients want it built, to build a platform that's client-focused (with a) great culture — it's been a lot of fun."

Those who know Sink best know that customer focus is his calling card — and that permanent retirement was always a long shot. "I think he really loves what he does," says Goodwyn. "He's passionate about making sure he has the right program in place, that his clients have the best service possible."

"SELLING INSURANCE ISN'T

DIFFICULT. IT'S DOING THE LITTLE

THINGS. I CALL IT THE BLOCKING

AND TACKLING OF THE INDUSTRY."

For Sink, it all comes back to protection.

"When you have relationships for that long of a period, it's based on the fact that they have confidence in you and you take care of them," he says. "They know you're going to be there when there is a problem."

COMMUNITY: SCOTT SINK

Sink was born in West Virginia, the second of three sons. Their parents came from modest families. “Both of my grandfathers were coal miners,” he says.

Rather than follow a similar path, Sink’s father, Jack, chose to pursue higher education. “He joined the Air Force out of high school, then went to college on the GI Bill at West Virginia University,” says Sink.

Shortly after Sink was born, his parents decided to move from their home state. They had high hopes for their kids and felt “there wasn’t a lot of opportunity there,” he says.

They landed in Auburn, Alabama, where Jack earned his PhD and taught in Auburn University’s College of Education. In 1973, he was offered a position at a certain rival school to the east.

“He dragged me kicking and screaming to Athens,” says Sink. “I mean, I was a huge Auburn fan. I hate to admit that. But you really cannot live in Athens and not be a Georgia fan. So my allegiance changed pretty quickly.”

Attending Cedar Shoals High School, Sink sold Cokes at Sanford Stadium and bagged groceries at Bell’s grocery store.

A child of two educators, “there was no question I was going to college,” he says. Naturally, he enrolled at UGA.

All-in on football fandom, Sink was among those rushing the Sugar Bowl field after Georgia’s 1980 championship (and gracing the next day’s *Atlanta Constitution*). Academics were slower to take shape.

Dabbling in computer science, “after my first Fortran class and having to type up computer cards, I quickly realized that that wasn’t for me,” he says.

A roommate’s offhanded suggestion changed Sink’s trajectory.

“He said, ‘Scott, you ought to go down and meet with one of the professors to learn about the risk management and insurance program.’ I had a meeting with Dr. E.J. Leverett, who started the program. After sitting with him for an hour, I walked out of his office knowing that’s what I wanted to do.

“I took the introductory class, and the rest is history.”

A giant in the utility sector, as Sink tells it, “I sort of fell into the energy industry.”

Recruited by Virginia Power out of Terry, he took an entry-level position with the company at its Richmond headquarters.

“I learned as much as I could,” he says. “I crawled around in transformers and turbines, then decided after three years it was time for me to move on to the brokerage side of the business.”



Birmingham: McGriff, Seibels & Williams. I got to know (them by) competing against them.”

Alastair Muir-Taylor, who worked alongside Sink for years at McGriff and recently rejoined him at Howden, says competitiveness was a defining trait.

“We kept him at a distance for a while,” says Muir-Taylor, but “his career trajectory was pretty obvious. He had big client names already as a young person. He’d made inroads with some key accounts in our sector.”

It happened that McGriff was looking to expand. “A group of us sat around and thought, ‘Who’s up-and-coming? Who’s a young person who’s got credibility?’ And Scott was number one on the list.”

The Sinks moved south and started a family. Daughter Brittany arrived first, then, three years later, son Taylor.

Leading McGriff’s energy practice, Sink helped grow it to a dominant 35% market share.

The main driver? When clients had problems, he was there.

“Where the rubber meets the road is when there’s a claim and the policy has to respond,” he says.

“One of my clients had a big gas explosion. ... The claim ended up exhausting their liability limits — over \$800 million. And we collected every penny of that from the market.”



“RELATIONSHIPS ARE IMPORTANT. IT’S VERY REWARDING TO WORK WITH PEOPLE WHO APPRECIATE WHAT YOU DO DAY IN AND DAY OUT.”

Separated by 3,000 miles, worlds apart in climate and culture, London and Bermuda share a designation as two of the world’s largest and most important insurance markets.

“Both markets have been critical to me in my career,” says Sink. “I’ve spent a lot of time in both, building relationships and building programs for my clients.”

As Sink reached new heights, he began reflecting on his journey. He thought about meeting Leverett all those years ago, and about the program that prepared him for success.

He hoped to pay it forward. “I wanted to do something to impact students, something where they could get real experience.”

In 2012 Sink helped launch the Bermuda Insurance Market Study, an immersive spring break trip for students in the C. Herman Terry Risk Management and Insurance Program. “I got a couple of my broker and company partners to participate,” he says. “We took 10 students for a week, and it was a huge success.”

Bermuda quickly became an in-demand study away offering. In 2019, Sink helped create a sister trip to London to serve more students.

His list of Terry commitments doesn’t stop there. A member of the RMI Program Advisory Board, in 2022 he and Linda made a major financial gift to support RMI students and faculty.

And there is the growing web of family ties. Brittany (BBA ’14, MAcc ’15) studied in the J.M. Tull School of Accounting — and married a triple Terry major, Paul Chitwood (BBA ’15) — while Taylor (BBA ’18) followed in his dad’s footsteps as an RMI grad.

Sink’s advice to the next generation?

“Relationships are important,” he says. “Most of my clients are good friends of mine, and most of the people I work with are good friends of mine. It’s a family.”

As a professional protector, “you develop friendships, and you become part of the (same) team,” he continues. “It’s very rewarding to work with people who appreciate what you do day in and day out.”

A grandson of coal miners, Scott Sink leveraged his protective instincts and people skills over three decades to become a mainstay of utility risk management.

COMMUNITY: LAURA BRIGHTWELL

2026
DISTINGUISHED
ALUMNI AWARD
WINNER



Big visions

After charting her own path, Laura Brightwell (BBA '89) shares life lessons to help others

Story by Gabe Vodicka (ABJ '08) | Photos by Brian Powers

It's a feast for the senses.

The warm breeze is sweet with the scent of wild sagebrush. Across the Pacific Coast Highway, anglers line the pier as sunlight glints off an endless expanse of emerald water. And on two dozen bright blue pickleball courts, the crisp, constant thwack of ball on racket creates a staccato symphony.

On court 17, Laura Brightwell wins the point, pumps her fist and cheers.

The sound cuts sharply through the air, puncturing the idyllic scene like a circle hook through a prize catch.

"Laura has this relentlessly upbeat attitude, but it just barely covers how fiercely competitive she is... the push to be something great and different and more and better," says her close friend and former colleague Lauren Sayeski.

That irrepressible edge carried Brightwell through a rewarding career in the Coca-Cola system, sparked a passion for philanthropy, and is abundantly evident even here in Newport Beach, California, a laid-back land of stunning sunsets and line-caught seafood.

"When people meet Laura, the first thing they are impressed by is the optimism, the enthusiasm," says Sayeski. "And it comes with this wonderful smile. But it doesn't mean there hasn't been real grit and fortitude and challenge along the way."

Brightwell's story begins on the opposite coast, in moss-draped Savannah, where she grew up in a tight-knit family that experienced profound loss.

"My childhood was one of real joy," she says. "But my father died when I was young. My mother was left with a 9-year-old, a 12-year-old and a 14-year-old, and the community rallied around us. We were raised by a family of people who cared for us and loved us."

One family member played an especially important role in Brightwell's life: her paternal grandmother, Evelyn, or "Edgie," as she was known as a young girl in Madison, Georgia.

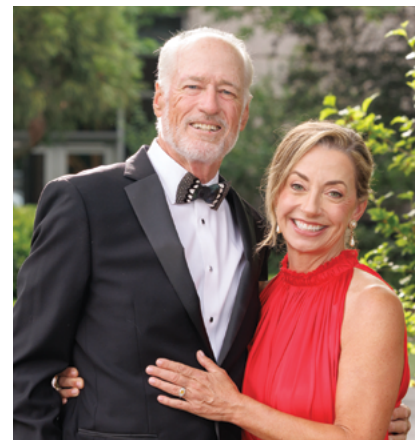
"LAURA HAS THIS RELENTLESSLY

UPBEAT ATTITUDE, BUT IT JUST

BARELY COVERS HOW FIERCELY

COMPETITIVE SHE IS."

"She was born in 1907, and she lived through the industrial age as a single woman with two sons," Brightwell says. "She became one of the first female vice presidents of a bank in the state of Georgia. She taught me to treat people with kindness and respect, to be open to ideas and learn."



Attending St. Andrew's School, Brightwell enjoyed oyster roasts and Savannah waterways. ("We would water ski behind the shrimp boats to capture waves," she recalls, "often falling, never thinking about what might be following that shrimp boat.")

When it came time to consider colleges, there was only one serious contender.

"Both my parents attended UGA," she says. "My father's father went there, my mother's mother went there. I never looked at another school."

Choosing Terry was less predetermined. "I thought business could be interesting," she says, "but I had no idea what business actually meant."

Because she had spent a summer in France and was excited by the idea of working abroad, Brightwell majored in international business.



"KNOWING I HAD A SOLID
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CONFIDENCE."

"It gave me a sturdy foundation," she says. "What I learned about business is that everything is business."

After immersing herself in politics as an assistant to Georgia Congressman Lindsay Thomas after graduation, Brightwell found one of the world's biggest brands calling.

"I started with Coca-Cola Enterprises (CCE)," she says, then the largest Coca-Cola bottler in the U.S. "I was a public affairs coordinator, a young lobbyist. (From there), my career started growing."

At Coke, Brightwell put her degree to good use.

"Early in my career, I found myself as one of the few women in the room. I met so many political and community leaders, and it could be intimidating. But knowing I had a solid business education, I was able to establish confidence — walk in, shake a hand and make a connection."

Ambitious and determined, over two decades Brightwell rose from senior manager to director to VP of public affairs and communications.

"Laura was known for her ability to set big visions, build followership and drive towards a big outcome," says Sayeski, hired at Coca-Cola Enterprises by Brightwell in 2004 and now VP of public affairs and policy for The Coca-Cola Company.

Finally, in 2010 she was offered an opportunity she long dreamed of. "Our chairman and CEO asked if I would lead public affairs and communications for CCE in London," she says.

Now retired, Laura Brightwell spent 26 years in the Coca-Cola system before turning toward philanthropy, helping to create what is now the Terry Edge Network.

COMMUNITY: LAURA BRIGHTWELL

There was one hurdle: Brightwell was a single mom to a preteen son who wasn't thrilled with the idea of leaving everything — and everyone — behind.

"We had a big community around us (in Georgia)," she says. "It was a little bit terrifying, changing schools and countries and no longer having that support group."

Ultimately, Brightwell couldn't turn down the offer. "It was a huge opportunity, but it was a big risk. And it ended up being the right decision."

"The first year was difficult," says Brightwell's son, Crawford Asman. But he soon made friends and found new passions as his mom thrived professionally. "I traveled throughout Europe, leading a team of successful, multinational people who did interesting things," she recalls.

After the initial shock, the pair grew closer than ever. "It was a big change," Asman says, "but I'm grateful for having that opportunity. It really brought us together."

The move paid off in another way, too. At an NFL game in London, Brightwell met a fellow expat named David Simmons, and the two quickly hit it off.

But David planned to return to California, Crawford wanted to attend college in the U.S., and "I didn't want to be left in Europe alone," Brightwell laughs. In 2016 she retired from Coca-Cola "after a 26-year career — one I'm very proud of."

Drive a few blocks south on Main Street from downtown Madison, and you'll notice the Gingerbread House.

Said to be one of the state's most photographed homes, it's an architectural gem, with gables protruding at whimsical

"I WANT TO BE A PERSON WHO HELPS OTHERS SUCCEED. I HAVE SO MANY LIFE LESSONS I FEEL I CAN SHARE FOR AS LONG AS ANYONE WANTS TO LISTEN."

angles and intricate latticework lending the house its festive nickname.

Sometimes, it's here — not Savannah, Atlanta or even postcard-perfect Newport — where Brightwell feels most at home.

Built by John Hunter in the 1880s, the Gingerbread House has been in Brightwell's family since Evelyn married Hunter's son, Nathan, in 1971 (she lived there until her death at age 103). As with any old house, the upkeep is daunting. But Brightwell and her sister, Layne, are committed to restoring its former glory.

Up the road in Athens, Brightwell is committed to her alma mater. A member of the Terry Dean's Advisory Council, she previously served on the Terry Alumni Board, where she found a passion for mentorship.

"I was an individual contributor," recalls mentee Brandon Gardner (BBA '03, MBA '10), a sales leader at PNC. "She encouraged me to get into leadership. She made me start thinking outside of the box."

In 2016, Brightwell and five other donors formed the Terry Women's Initiative — now the Terry Edge Network — to support career development and self-confidence among undergraduate students.

The program supplements B-school curriculum with "practical advice and counsel," Brightwell says. "How can I help prepare them for a quicker transition into management or an executive role? How can I (give them) the confidence to walk in a room?"

As the program marks its first decade, "it has become something bigger than all of us," she says. "It's helping future leaders grow."

Brightwell's family has grown, too.

"David has four children, and the two of us have created a life together," she says. "Our two eldest each have two children. So, I now have four grandchildren."

The grandkids call her Edgie, after Evelyn, Laura's middle name.



In the historic house where her own grandmother helped shape her story, Brightwell reflects, "She helped me believe I was special, that I was smart (and) strong. ... And as I think about her and so many others' impact on me, I want to give back. I want to be a person who helps others succeed. I have so many life lessons I feel I can share for as long as anyone wants to listen." ■

COMMUNITY: ALEX HILL



2026
OUTSTANDING
YOUNG ALUMNI
AWARD
WINNER

quiet ambition

Never shying from a challenge, Alex Hill (BBA '10) writes his own script

Story by Gabe Vodicka (ABJ '08) | Photos by Brian Powers

Few teams dream of being as dominant as the 2006-07 University of Georgia men's tennis squad.

Led by senior star John Isner, the group went an astounding 32-0 on the season, winning the SEC tournament and the ITA indoor championship on the way to a fifth national title.

It helped that those Dawgs had the nation's top recruiting class. But a little-known freshman walk-on also played a role.

"I was fortunate with my timing," Alex Hill says with a smile.

Kismet aside, those close to Hill know he never shies from a challenge.

"Alex has a quiet ambition that won't be put down," says Wes Van Dyk (BBA '12). "It doesn't matter how many things get in the way. He's going to find a way to get it done. And when he's done it to the best of his ability, regardless of the competitive field, he will find another challenge."

Following a stint in banking, Hill climbed the ladder at an Atlanta real estate firm.

After 10 years, he left to become one of two principals at Icarus Alternative Investments — moving "from large company to smaller company to very small company," he says.

Meanwhile, in 2019, with a business plan drawn up during a hurricane and alongside his wife, Selby (ABJ '14), and good friend Van Dyk, Hill founded Yonder Yoga, an expanding chain of hot yoga studios.

"Alex kind of stayed on the straight and narrow for a little while," says Van Dyk. "And then I think he got the same itch that all athletes have — to break out and do something different."

"ALEX FINDS OPPORTUNITY

WHERE MOST OTHER FOLKS

WOULD NOT SEE IT."

It's not the typical trajectory of a UGA finance grad. Then again, Hill is not one to follow someone else's script.

"He's extremely diligent," says Van Dyk. "He's extremely hardworking. And he finds opportunity where most other folks would not see it."



COMMUNITY: ALEX HILL

Hill picked up tennis at an early age. “I took him to the court when he could barely stand up,” says Hill’s father, Gary (AB ’66). “He’d hold a racquetball racket, and I’d throw the ball at the racket and let him have the sensation of the ball coming back.”

He picked up a passion for UGA, too. “I was four months old at the 1988 Tennessee (football) game, and my dad took me down to touch the hedges. That to me was kind of like being baptized into the university,” he says.

Hill grew up an avid fan, attending football, baseball and basketball games and tennis matches at every chance.

In high school at Westminster, he excelled in school and on the court. Walking onto that stacked UGA team as a freshman, he found himself facing heightened competition while bonding with teammates from all over the world.

The championships were nice, he says, but “the greatest part was the people. If I had just gone to UGA and joined a fraternity, my community would have looked way different. Having friends from Kenya, Spain, South America, Australia, Slovenia — it was an experience I don’t think I would have been able to (have otherwise).”

Hill’s reputation as a leader grew, and by his senior year he was named a captain.

“Alex was a glue guy, and he brought as much competitive spirit whether he was on the court or not,” says Van Dyk, himself a former Georgia football walk-on running back. “It’s really hard to get a slot as a starting tennis player at the University of Georgia. But being named a captain was a testament to his impact on the program.”

Back on campus after graduation, Hill had a happenstance run-in with a family friend, a member of the UGA equestrian team named Selby Merritt. The two connected, and it wasn’t long before sparks flew.

A month into their courtship, Hill made what he admits was “a crazy move.”

“She told me about her favorite horse she had growing up, which her family had donated to the University of South

Carolina,” he says. “They were retiring the horse, and she had an opportunity to get him back but didn’t have anywhere to keep him.”

Always finding opportunity, Hill offered up his family farm near Athens.

“I asked my parents, and they said, ‘Are you sure you want to do that? You’ve been dating this girl for a month. This is kind of a big commitment.’ And I said, ‘Well, what could go wrong?’”

In June of 2019, the two married on Herty Field. Van Dyk officiated.

At Icarus, Hill continues to write his script as senior director of investments, overseeing the firm’s co-GP real estate investment platform.

“I’ve moved from the service provider side to the principal, entrepreneurial side,” he says. “I wanted to find a place where I could have freedom and flexibility and still help get deals done.”

His business partner, Alex Oliver (BBA ’07), says Hill’s people skills stood out.

“There’s a lot of people who are heads down and nerdy with the numbers,” he says. “But he was always outgoing, always smart, always knew what he was doing, really hardworking. ... People want to do business with people they like, and they love Alex.”



Hill’s passion for risk and reward helps drive Yonder Yoga, a company thriving in large part because of his financial acumen.

“The way we’ve been able to operate is a huge testament to Alex’s ability to manage both sides of the operation, maintaining good standing while always having an eye for growth,” says Van Dyk.

It’s thrilling, if occasionally terrifying, running a business with your spouse and best friend — the most unique challenge Hill says he’s ever faced.

When Yonder opened its first location (it now operates seven), he and Selby “were just figuring out how to be married,” he laughs, adding they are still “learning how to balance each other out and focus on our roles while helping each other and not stepping on each other’s toes.

“At a high level,” he says, the three owners have “always been on the same page, and we’ve always put our core relationship first.”

“PEOPLE WANT TO
DO BUSINESS WITH
PEOPLE THEY LIKE, AND
THEY LOVE ALEX.”



Clad in a onesie and cooing softly, Hill’s latest, greatest achievement sits contentedly in his father’s arms.

In December, Alex and Selby welcomed their first child, a healthy and happy baby boy.

“What’s cool is seeing how your strengths manifest themselves in how you parent,” says Selby. “You don’t really change; it’s the things about you that now apply to this whole new thing. It’s cool to see the Alex I know and the way we relate to each other be applied to something totally new.”

Van Dyk says his friend and business partner was made for this moment.

“He’s going to be a great dad,” he says. “I’ve seen how intently and conscientiously he approaches any task or challenge — in business, in friendships. And I know he will do that with his family. I’m excited to watch and be a part of it.”

Fittingly, as Hill describes it, his outlook as a new parent reflects a certain mindfulness that may sound familiar to anyone who’s taken a yoga class or two.

“I’ve had all these chapters, and I try to stay focused on the moment so I enjoy and appreciate them,” he says. “I look back on the previous ones and learn from them, and I look forward to the future and plan for them. But I really try to enjoy the one I’m in.”

A former Georgia men’s tennis captain, Alex Hill now helps lead two companies while becoming acquainted with the joys and challenges of new parenthood.



Illustration by Shaw Nielsen

IS HEALTH REALLY WEALTH?

About one-third of lifetime income inequality can be traced to health disparities

By Merritt Melancon (ABJ '02, MA '19)

If you could magically grant every American the same health profile, how much would income inequality shrink? According to a study by Terry researcher **Roozbeh Hosseini**, the answer is about one-third.

By the time workers reach age 55, 28% of the gap in their lifetime earnings can be traced to the unpredictable and unequal burden of health problems.

“How Important Is Health Inequality for Lifetime Earnings Inequality?”, which Hosseini, an associate professor in the John Munro Godfrey, Sr. Department of Economics, co-authored with Karen Kopecky from Emory University and Kai Zhao with the University of Connecticut, was published earlier this year in *The Review of Economic Studies*.

SELF-REPORTING IS VERY SUBJECTIVE. THE FRAILTY INDEX IS BASED ON OBJECTIVE INDICATORS.

Similar studies used self-reported health ratings. Hosseini’s team used a measure called the frailty index to provide a more granular description of individuals’ health.

“If you ask a 65-year-old to describe their health, they have a different reference than a 20-year-old,” says Hosseini. “The frailty index (is) based on some objective indicators.”

Looking at 28 granular factors — from diabetes to arthritis to vision impairment —

the researchers developed a more objective and precise measure of health. It also allowed them to glue two large national data sources from the University of Michigan: the Panel Study of Income Dynamics and Health and Retirement Study.

“One of the things the frailty index does is it allows that comparison,” Hosseini says. “It’s based on the count of the number of these health deficits that happen to people. ... This makes it comparable across data sets.”

Using multipoint scales, the authors found that each “health shock” experienced at any point over the lifetime reduces a worker’s expected earnings by 3.9%.

Each shock reduced the worker’s probability of employment by 1.6 to 1.9 percentage points. Those who remained employed saw a 2% reduction in hourly wages compared to their healthier colleagues.

Hosseini’s team found that sicker people — those with higher frailty index scores — see their lifetime incomes driven down by earlier mortality and shorter careers and because people who have a harder time physically choose to opt out of work more often.

But the largest two drivers of income loss are split between younger and older earners.

For workers under 45, the more health shocks, the less efficient they are in the workplace. Over time, their hourly wage lags below that of healthier colleagues.

However, for workers over 55, leaving the labor force

to access Social Security Disability Insurance (SSDI) is a main cause of wage losses.

It’s no surprise that people with more health shocks are more likely to apply for SSDI. But unless their problems are catastrophic, applying for benefits can be a long process.

Applicants earning less than \$1,690 a month may drop out of the labor force and miss months or years of paychecks waiting to be approved.

“Only about half of this reduction in lifetime earning inequality comes from differences in productivity and reduced wages. The other half comes from the incentive that bad health generates for... quitting work and trying to apply for SSDI,” Hosseini says.

In short, in trying to ensure people did not take advantage of SSDI, the government created a condition where people who can work part-time quit all employment because they are too sick to make ends meet without disability insurance.

Disability insurance is necessary, but the system needs to improve, says Hosseini, explaining that in Great Britain, where disability payments are decided solely by medical conditions, workers can supplement those payments with work they can do despite their health limitations.

Working with the frailty index allowed Hosseini and his co-authors to more closely examine health disparities. They are working on another paper that determines when health inequality starts to affect individuals.

“It looks like most of the differences in health status measured by frailty are set very early on, which means parents have some impact on it. Education has some impact on it,” Hosseini says. “We want to study the intergenerational linkage between earnings and to what extent health affects earning and vice versa.”



CAMPBELL



EATON



GROOMES



KANE



KARAHANNA



LAKHIWAL



LEL



NETTER



POULSEN



SALA



SEN



WHIPPLE

John Campbell, the Herbert E. Miller Chair in Financial Accounting and head of the Department of Finance, is one of 13 new members on the Financial Accounting Standards Advisory Council (FASAC). The FASAC advises the Financial Accounting Standards Board on strategic and technical issues, project priorities and other matters that affect standard-setting.

Finance professors **Gregory Eaton** and **Rik Sen** and management professor **Gabriel Sala** received grants totaling \$48,000 to fund their individual research projects, provided through Terry's research seed grant initiative.

Randy Groomes, director of professional and community engagement, received the UGA President's Fulfilling the Dream Award on Jan. 19. The award recognizes students, faculty, staff and community members dedicated to fostering goodwill through civic engagement.

The Georgia Ports Authority awarded **Jeff Humphreys**, director of the Selig Center for Economic Growth, \$63,000 to study of the economic impact of the ports in Savannah and Brunswick on the

state's 159 counties and \$64,000 to study the local impact of the Appalachian Regional Port near Dalton and Blue Ridge Connector near Gainesville.

The Association for Information Systems named **Jerry Kane** an AIS Fellow in recognition of his outstanding research, teaching and service contributions to the field of information systems throughout their careers. Kane, the C. Herman and Mary Virginia Terry Distinguished Chair in Business Administration, also serves as head of Terry's Department of Management Information Systems.

The University System of Georgia named **Elena Karahanna**, UGA Distinguished Research Professor and C. Herman and Mary Virginia Terry Distinguished Chair in Business Administration in the MIS Department, a Regents' Professor. UGA's highest professorial honor recognizes exemplary faculty whose scholarship or creative activity is recognized both nationally and internationally.

Akshat Lakhiwal, assistant professor of management information systems, received a \$7,500 grant from the UGA

Institute for Artificial Intelligence to fund his research project, "Responsible causal AI: Reproducible designs, testable mechanisms."

Finance professors **Ugur Lel**, **Jeff Netter** and **Annette Poulsen** won the 2025 Eastern Finance Association Readers' Choice Best Paper Award for "Dual-Class Shares and Firm Valuation: Market-Wide Evidence from Regulatory Events," published in *The Financial Review*.

Benjamin C. Whipple, a professor in the J.M. Tull School of Accounting, was named the Denny Beresford Professor of Accounting. The professorship is named for Beresford, who chaired the Financial Accounting Standards Board, served as the Ernst & Young Executive Professor of Accounting at Tull and was inducted into the Accounting Hall of Fame. ■

class notes



Clockwise from top left: **Susan Camp** (BBA '82, JD '85), **Sarah Galica** (BBA '93), **Ameet Shetty** (BBA '96), **Robert Horne** (BBA '14), **Amanda Free** (BBA '06), **Christian Leard** (BBA '97)

Where did Terry take you?

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1965-69

Jim Nalley (BBA '66) of Atlanta, his wife Rene and their sons Clay (BBA '03), Slater and Street (BBA '01) received the 2026 Family of the Year Award from the University of Georgia Alumni Association. A third-generation automotive leader, Nalley joined the family business in 1971, continuing a legacy that began in 1918 when his grandfather opened the first Nalley dealership.



John Phillips (BBA '69) of Cochran joined the board of directors for BankSouth. A U.S. Army Reserve veteran and partner at Phillips & Phillips, he has been a member of the Georgia Bar Association for over 50 years with more than five decades of experience in law, business and community leadership.

1970-74

Max Bumgardner (BBA '72) of Canton joined the board of directors for the



Bill Ziebertz (BBA '82, MA '85) of Flowery Branch received the 2026 Exceptional Service Award from the American Water Works Association (AWWA). A water professional since 1986, he is past president of the Georgia Association of Water Professionals and past chair of AWWA's rates and charges committee. He leads management consulting projects for Carter & Sloope.

Georgia Lions Lighthouse Foundation, a nonprofit organization providing access to low-cost vision care. A 30-year veteran of the paper industry, he retired as a business unit manager with Evergreen Packaging.

Larry Benson (BBA '74) of Athens received the 2026 Alumni Merit Award from the UGA Alumni Association. A prominent Athens business leader, he is the third-generation owner and chairman of Benson's Inc., the parent company of Benson's Bakery and Benson's Hospitality Group.

1975-79

Paul Kent (BBA '76) of Marietta joined global food company Spice Services as VP of sales for North America. A nearly three-decade veteran of the spices and herbs market, he previously spent 15 years with Olam Spices & Vegetables.

1980-84

Patrick D. Rivette (MBA '80) of Canton published a book titled *Follow*

Me, Prayer Warrior, described as "a collection of stories of answered prayers and a guide to help your prayer life." A former ROTC and high school teacher, he served 21 years as a U.S. Army Infantry officer.

Susan Camp (BBA '82, JD '85) of Douglasville was appointed by Gov. Brian Kemp to serve as state court judge for Douglas County. The first elected female judge in Douglas County, she served as a magistrate judge for Douglas County since 1995 and was elected to the chief magistrate judge position in 1998.

D. Ray Davis (BBA '83) of Fairhope, Ala., was named senior advisor for strategic partnerships and church engagement at the University of Mobile Tom Elliff Center for Missions. He spent more than 30 years with the International Mission Board in various roles, including church mobilization team leader and associate VP of mobilization.

1985-89

Jon Bridges (BBA '85) of Atlanta retired after spending nearly three decades with Chick-fil-A. He joined the company in 1998 and held various



Cathy Martin (BBA '85) of Roswell was promoted to VP for excess liability at RLI Insurance Co. She joined RLI in 2007 as director of underwriting and held several key roles in general and excess liability, most recently as assistant VP for casualty underwriting.



Kelly Wilson (BBA '88) of Valdosta joined Southern Regional Technical College as the college's first business and industry relationship manager. She has extensive experience in program development, stakeholder engagement and community relations, most recently with the Georgia Department of Early Care and Learning.

leadership positions, serving as EVP and chief marketing officer since 2015.

Patrick Shannon (BBA '85) of Bluffton, S.C., was elected to the board of directors for Herc Holdings. An experienced financial leader, he formerly served as SVP and CFO for Allegion and as VP and treasurer for Ingersoll Rand.



David Caswell (BBA '91) of Cartersville joined River City Bank as EVP, COO and market president for the Bartow County and Cartersville market. He has more than 25 years of executive banking experience, previously serving as county president for Southern States Bank.

1990-94

Reshann Adams (BBA '91) of Thomaston was appointed as finance director for the City of Thomaston. An experienced financial professional, she served as lead auditor for the city government for the past decade and was previously audit director for Fulton & Kozak.

Keith Parker (BBA '91) of Savannah joined Great Oaks Bank as office manager and small business banker at its Savannah Southside location. He has more than three decades of financial services experience and was formerly an SVP with Southeastern Bank.

Michael Brooks (AB '92) of Highland Park, Ill., joined the advisory council for rSTAR Technologies, a provider of systems integration for asset-intensive organizations. An accomplished Fortune 500 executive, his career includes senior leadership roles at Exelon and LKQ Corp.

Barry Brown (AB '92, BBA '96) of Atlanta founded EBITDA Advisors, a technology and innovation consulting firm serving public accounting companies. He has nearly 30 years of experience in CPA firm technology leadership, including 20 years as CIO and 8 years as COO at Moore Stephens Tiller.

Roger Shannon (MBA '92) of Brownsboro, Ala., was appointed as CFO for Tower Engineering Professionals, a telecommunication engineering and construction company. He spent more than three decades leading finance organizations and was formerly CFO and corporate secretary for Lakeland Fire + Safety.

Sarah Galica (BBA '93) of Atlanta was appointed to represent DeKalb County on the MARTA Board of Directors overseeing Atlanta's transit agency. She works as VP of transportation at The Home Depot and previously held leadership roles at Office Depot and KPMG.

Chris Walker (BBA '93) of Columbus joined Sterling Seacrest Pritchard as a client advisor. He has more than 20 years of experience in the risk management and insurance industry, most recently working with J. Smith Lanier and Marsh McLennan Agency.



Charles Pledger (BBA '94) of Atlanta joined Ackerman & Co. as managing director of its investment sales division. A former Georgia football defensive back and commercial real estate veteran, he joins Ackerman after spending several years with Sands Investment Group, where he served as a sales manager.

1995-99

Ameet Shetty (BBA '96) of Atlanta joined RaceTrac as chief information officer. An established leader in data analytics and technology, he most recently served as chief data officer at Equifax after holding similar senior tech roles at Pilot Flying J, McDonald's, SunTrust and Fifth Third Bank.



Laird Smithson (BBA '96) of Brentwood, Tenn., was named COO of Nobis Rehab Management Group, a division of Nobis Rehabilitation Partners partnering with hospitals to develop and operate inpatient rehabilitation programs. He was formerly SVP and division COO for Kindred Healthcare.



Vicki Williams (BSEd '95, MBA '00) of New York, N.Y., was promoted to chief human resources officer for Comcast, in addition to her role leading HR for NBCUniversal. An experienced HR professional, she joined NBCU in 2011 as senior VP of compensation, benefits and HR information systems.

Christian Leard (BBA '97) of Atlanta was named president and CEO of M-D Building Products. He has more than two decades of experience in manufacturing and operations leadership and most recently served as president and CEO of Perennials and Sutherland.



Laura Fultz (BBA '02) of Dunwoody was named chief digital information officer for Emory Healthcare after holding the interim role for eight months. She joined Emory in 2007 and was formerly VP and associate chief information officer.

Baris Oran (MBA '98) of Darien, Conn., was hired as CFO for building materials company Amrize. An experienced finance professional, he joins the organization from GXO Logistics, where he also served as CFO following its spin-off from XPO.

Louis Alterman (BBA '99) of Marietta joined the board of directors for Iridium Communications. A leader in digital transformation, he is president and CEO of enterprise mobility specialist Stratix Corp. and formerly served as CFO for Rackspace.

Adam Ricks (BBA '99, MAcc '00) of Gulfport, Miss., was named comptroller and chief accounting officer for Mississippi Power Co. He previously served as assistant comptroller and officer for Alabama Power Co.

2000-04

Mike Fountain (BBA '00) of Cumming joined Yancey Bros. Co., a leading provider of construction and heavy equipment solutions, as CFO. He previously spent 25 years with Siemens, most recently serving as SVP of finance.

Matt Pollard (BBA '00) of Boulder, Colo., was named CEO of AllocateRite, an AI-driven wealth management platform. An experienced technology leader serving on multiple advisory boards, he formerly worked as a global VP with SS&C Technologies.

Justin Brumfield (BBA '01) of South Orange, N.J., joined Angeion Group as VP of personal injury and mass tort services. He has two decades of experience in business development and sales leadership, most recently as a regional director for KBKG.

Matthew Bonds (PhD '03, PhD '06) of Seattle, Wash., received the 2025 Alumni of Distinction Award from the UGA Graduate School. He is an associate professor at Harvard Medical School and co-founded Pivot, which partners with the government of Madagascar to establish a model health care system.

Eric Rein (BBA '03) of Canton joined Pinnacle Financial Partners as a



Kathleen Phelps (BBA '06, AB '06) was named the CFO at MCC Label, a global producer of labels. She has more than 20 years of financial leadership experience in the packaging, manufacturing and industrial sectors and was previously CFO at FORTNA.

financial advisor in the company's Riverwood office. He was previously a SVP at Renasant Bank and held leadership positions at Wells Fargo, State Bank & Trust and other institutions.



Mary Martin Mitchell (BBA '07) of Montgomery, Ala., was appointed as the commissioner of the Alabama Department of Revenue by Gov. Kay Ivey. She joined the department in 2013 as assistant counsel and was recently named general counsel.



Eric Tonn (BBA '09) of Roswell joined Mobilitas Insurance as SVP of commercial product and underwriting. He has more than 15 years of experience in commercial insurance and joins the firm from Chubb, where he led a team of underwriters for the Southeast region.

Erin Bryant (BBA '04) of Jefferson was named assistant superintendent for financial services for the Jackson County School System. She has been with the system since 2017 and most recently served as director of finance.

2005-09

Mary Catherine Jernigan (BBA '05) of Watkinsville was promoted to director of admission for Athens Academy. She joined the school's business office in 2006 and served as assistant director of admission since 2014.

Michael Lage (BBA '05) of Atlanta was promoted to chief marketing officer for Chick-fil-A. He joined the company's corporate office in 2012 and has held various roles, most recently as VP of field operations.

Amanda Free (BBA '06) of Alpharetta was named president of Anthem Blue Cross and Blue Shield of Georgia. An experienced health care executive, she joined the company in 2023 as VP of local operations after spending four years at Humana.

John Neal Scott (BBA '06) of Roswell joined Cushman & Wakefield as senior director in its office agency leasing group. A real estate professional with nearly 20 years of experience, he joins the firm from Foundry Commercial, where he worked as an SVP.

Blake Edwards (BBA '07) of Milton is the owner of North Fulton Pest Solutions, which recently earned QualityPro Accreditation, the mark of excellence in pest management. The company serves Atlanta and surrounding areas.

Elizabeth Elmore (BBA '08, ABJ '08) of Houston, Texas, joined the Girl Scouts of San Jacinto Council as director of marketing and communications. She was formerly director of communications for the UGA Division of Development and Alumni Relations.

Kelsey Vinson Pols (BBA '08) of Marietta joined investment banking, securities and wealth management firm Maxim Group as managing director. She has more than a decade of investment banking experience, most recently as a director at Nfluence Partners.

Buddy Tesar (BBA '08) of Kennesaw was appointed as CFO for the government of Cobb County. He joined the county's finance department in 2010 as a budget specialist and held various roles, being named deputy chief financial officer in May 2017 and serving as interim CFO since December.

Mary-Frances Morgan (BBA '09) of St. Simons Island and her husband opened their second Fitted Fairways Golf Studio location in Jacksonville, Fla. She works as a talent acquisition coordinator for Ball Corp.

2010-14

Chris Cardwell (BBA '10) of Charlotte, N.C., joined Truist as a managing director in the bank's controllership



John Champagne (BBA '11) of Atlanta was appointed as partner and chief investment officer for Infinity Capital Partners. He has been with the firm for more than a decade, joining in 2013 as a senior analyst and promoted to managing director in 2020.

function. A financial services veteran, he previously spent 11 years with EY, most recently as a senior manager.

Brian Harman (BBA '11) of St. Simons Island received the 2026 Young Alumni Award from the UGA Alumni Association. A professional golfer and four-time winner on the PGA Tour, he represented the U.S. at the 2023 Ryder Cup and the 2024 Presidents Cup and won the 2023 Open Championship.

Lindsey Thomas (BBA '11, MAcc '12) of Waycross was promoted to senior director of financial services for the Mayo Clinic and serves as chief of staff to the CFO. She has been with the organization since 2022, joining from HCA Healthcare.



Laura Picott (BBA '11, AB '11) of Atlanta was promoted to senior corporate strategy manager at UPS. She has been with the company since 2018 and has held various leadership positions, most recently as strategy and governance lead for global health care sales operations.



Christine Curry (BBA '13) of Atlanta was named to the *Atlanta Business Chronicle's* 40 Under 40 class of 2026. She has been with real estate development company Selig Enterprises since 2018 and serves as VP of investments.

Tyler Williamson (BBA '11) was promoted to principal at KPMG. He has been with the firm for more than 15 years, beginning in 2010 as an IT advisory intern and joining full-time after graduating from UGA.

Casey Barber (BBA '13) of Atlanta joined real estate investment firm Marcus Partners as SVP of investments. He previously spent nearly three years in a similar role at RPM Living after nearly a decade at Carroll.



Keith Marshall (BBA '15) of Marietta helped establish PRO-tect Insurance, a division of Sanford Company offering personalized, concierge insurance service. A former Georgia football and NFL running back, he co-founded The Players' Lounge, an NIL-focused media platform for student-athletes.

Jeff Foley (BBA '13, MPA '17) of Villa Rica was named the Georgia Council on Economic Education's 2026 Teacher of the Year, given to a K-12 educator who made a meaningful impact on economic and personal finance education. He teaches economics at Douglas County High School.

Robert Horne (BBA '14) of Tampa, Fla., joined First Citizens Bank as director of middle market banking for the state of Florida. He joins the bank from Synovus, where he spent nearly four years as VP and relationship manager.

2015-20

John Henry Thompson (AB '15) of Watkinsville was appointed by Attorney General Chris Carr to serve as solicitor general for the state of Georgia. Prior to joining the attorney general's office, he was an associate in the issues and appeals practice of Jones Day.

John Good (AB '16) of Winter Park, Fla., was appointed by Gov. Ron DeSantis to serve on the Florida Transportation Commission. He is principal and CFO of Good Capital Group, a real estate investment and development firm.

Jeff Ertwine (MBA '18) Pensacola, Fla., joined AmeriPro Health as chief of staff. A 21-year veteran of the U.S. Marine Corps with more than 3,000 flight hours and 100 combat missions,



Zach Chandler (BBA '17) of Bartow, Fla., joined Peachtree Group as SVP of strategy for government lending. He has nearly a decade of experience in government-guaranteed lending and commercial finance and joins Peachtree from Thomas USAF Group.

he previously held corporate leadership roles at Cox Communications and Segra.

Daniel McCann (BBA '19) of Santa Rosa Beach, Fla., joined the Georgia Eminent Domain Law Firm as an attorney. A legal and financial professional, he was formerly a practicing litigator with Swift, Currie, McGhee & Hiers.

Brady Stephens (MBA '19) of Atlanta was named to the *Atlanta Business Chronicle's* 40 Under 40 class of 2026. She has been with Uber Technologies since 2020 and last year was named head of experiential strategy and integration.

2020-24

Josh Moser (BBA '21) of Houghton, La., joined Ochsner LSU Health as VP of finance. A U.S. Army veteran, he has more than two decades of health care leadership experience, most recently as CFO of the Alexander T. Augusta Military Medical Center.

Tanner Samples (BBA '21, JD '25) of Asheville, N.C., joined Hall Booth Smith as an associate in the firm's Asheville office. Before joining HBS,



Colin Rocker (BBA '18) of New York, N.Y., was named to the *Forbes* 30 Under 30 list in education. A former consultant with Deloitte and Konrad, he is the founder of @careercolin, a media platform sharing career and financial advice for first-gen corporate professionals, students and entrepreneurs.

he served as a judicial intern for three judges of the Buncombe County Superior Court.

Garrett Williams (BBA '22) of Beijing, China, is pursuing a master's in global affairs at Tsinghua University as a Schwarzman Scholar. The sixth Terry student to receive the scholarship, he previously spent four years as a consultant with Bain & Co.

Maranie Brown (BSFCS '12, MBT '23) of Smyrna joined the board of One

Cumberland and received the Leader in Corporate Citizenship Award from the *Atlanta Business Chronicle* for her efforts leading BlackRock's partnerships with the Atlanta community. She works for BlackRock as VP for data product delivery.

Salley Wilson (BBA '23) of Denver, Colo., took over ownership of Outdoors Geek, an online supplier of camping and recreational gear available for purchase and rent. She recently worked as a business solutions analyst with Acosta Group.

Mason Banks (BBA '24) of Monroe rejoined BankSouth as a junior relationship manager serving clients throughout the Watkinsville and Athens area. He previously spent two years with the bank as a teller and most recently worked as a business lending credit analyst with Center Parc Credit Union.

2025-

Kai Schindler (BBA '25) of Savannah was promoted to account strategist with RobMark, a PR, marketing and web development agency. She was previously an account assistant for the company.



Molly Jacoby (BBA '21) of Tallahassee, Fla., joined the University of Oklahoma football program as director of recruiting. She spent the 2025 season in a similar role at Florida State University and previously worked in recruiting for several years at the University of North Carolina at Chapel Hill.

1940s

Bill D. Mathews (BBA '49), Calhoun, Nov. 17. **James A. Reynolds** (BBA '49), Washington, Jan. 20.

1950s

John G. Davis (BBA '50), Dallas, Texas, Nov. 13. **Philip T. Newton Sr.** (BBA '50), Brunswick, Jan. 14. **Maj. Gen. William B. Steele** (BBA '50), Birmingham, Ala., Feb. 7. **W. Linton Phillips Jr.** (BBA '51), Lexington, S.C., Jan. 24. **Phillip Slotin** (BBA '51), Atlanta, Jan. 3. **Albert S. Killingsworth Jr.** (BBA '54), Montgomery, Ala., March 1. **Harris A. Simpson** (BBA '54), Atlanta, Oct. 18. **Lee 'Buddy' G. Wilkie Jr.** (BBA '54), Boone, N.C., March 6. **William M. Berry Jr.** (BBA '55), Newnan, Jan. 4. **James W. Martin Sr.** (BBA '55), Addison, Texas, Jan. 4. **M. Donald Burt** (BBA '57, MEd '64, EdS '71), Gainesville, Oct. 13. **Robert F. Donaldson Jr.** (BBA '57, LLB '60), Columbus, Nov. 29. **Glenn C. Lindsey** (BBA '57, MBA '58), Eatonton, Feb. 22. **Ebbie Brinson** (AB '58, JD '61), Rome, Feb. 24. **Lauren M. Coile Sr.** (BBA '58), Athens, Jan. 3. **Doyle E. Cozart** (BBA '58), Grovetown, Dec. 25. **Thomas J. McMichael** (BBA '58), Warner Robins, Nov. 29. **William 'Jack' G. Moran Jr.** (BBA '58), Brunswick, Oct. 2. **William C. Hughes** (BBA '59), St. Simons Island, March 11. **Otis 'Mac' O. McIntosh Jr.** (BBA '59), Dalton, Jan. 29. **James M. Roberts Jr.** (BBA '59), St. Simons Island, Oct. 31.

1960s

John W. Rooker (BBA '60), Atlanta, Dec. 13. **Gerald S. Smith** (BBA '60), Greensboro, N.C., March 1. **Edwin 'Forrest' F. Taylor** (BBA '60), Cordova, Tenn., Jan. 15. **Joe L. Worthington** (BBA '60), Fitzgerald, Oct. 29. **Mary Brush** (BBA '61), Athens, Nov. 23. **A. Zachry Everitt** (BBA '61, LLB '64), Augusta, Dec. 29. **William J. Mathias Jr.** (BBA '61, MS '66, EdD '69), Lexington, S.C., Jan. 14. **Francis 'Bill' W. Rushing** (AB '61), Reva, Va., March 18. **H. Neil Barfield** (BBA '62, MBA '63), Marietta, Feb. 24. **Frederick J. Bostrom Jr.** (BBA '62), Fairhope, Ala., Feb. 20.

CLASS NOTES: PASSINGS

Johnny E. Hyers Sr. (BBA '62), Athens, Feb. 15. **James A. Lowe** (BBA '62, MPA '69), Saucier, Miss., Dec. 1. **Bob Marks** (BBA '62), Beachwood, Ohio, Nov. 24. **Rev. Dr. J. Harold Smith** (BBA '62), Blairsville, Jan. 7. **Eston G. West Sr.** (BBA '62), Albemarle, N.C., Feb. 13. **Col. James 'Tony' A. Henderson Sr.** (BBA '63), Evans, Nov. 17. **Leon P. Jorgensen** (BBA '63), Mount Pleasant, S.C., Jan. 8. **Jere G. Nunn** (BBA '63), Commerce, Oct. 2. **Jerry M. Rowland Sr.** (BBA '63, MBA '68), Americus, Jan. 19. **Lt. Col. Charles Smith III** (BBA '63), Flemington, N.J., Feb. 21. **Carol M. Stone** (BBA '63), Greensboro, N.C., Dec. 8. **William 'Jack' W. Sullivan Jr.** (BBA '63), Tifton, March 10. **William E. Watson Jr.** (BBA '63), Denton, Texas, Dec. 2. **Fred R. Bell** (BBA '64), Athens, Jan. 12. **William T. Clark** (AB '64), Albany, Nov. 19. **Charles 'Wayne' W. Cooper** (BBA '64), Moultrie, Feb. 26. **Harrison Jones II** (BBA '64), Atlanta, Oct. 1. **William S. Lanier Jr.** (BBA '64), Augusta, Feb. 4. **Charles T. Ross** (BBA '64), Chocowinity, N.C., Dec. 12. **Michael L. Carter** (BBA '65), Lake Park, March 22. **Walter C. Corish Jr.** (BBA '65, MBA '67), Tybee Island, Oct. 4. **George P. Gill Jr.** (BBA '65), Middleburg, Fla., Nov. 12. **B. Roland McElroy** (AB '65, MA '69), Fairfax, Va., March 7. **Capt. Charles A. Pearce** (BBA '65), Gainesville, Dec. 10. **Charles E. Bruce** (BBA '66), Dawson, Jan. 21. **Ned A. Handback** (BBA '66), Peachtree City, March 7. **H. Eugene Hitchcock** (BBA '66), Albany, Dec. 30. **Malcolm A. Kessinger** (MBA '66), Estero, Fla., Oct. 20. **Guerry 'Buddy' R. Moore** (BBA '66), Atlanta, Oct. 16. **James 'Jay' A. Rivers Jr.** (BBA '66), Forsyth, Dec. 14. **Guy R. Smith** (BBA '66), Cumming, Nov. 11. **Raymond P. Wilbanks** (BBA '66), Norcross, Dec. 10. **Jimmy Wilbanks Jr.** (BBA '66), Vidalia, Jan. 12. **Charles W. Clowdis Jr.** (BBA '67), Lookout Mountain, Tenn., Feb. 5. **Melvin T. Culler Jr.** (BBA '67), Durham, N.C., Oct. 21. **Otis D. Dearman Jr.** (MBA '67), Eatonton, March 14. **Ralph W. Duggan Jr.** (BBA '67), Cleveland, Nov. 18. **Jimmy J. Hill** (BBA '67), Kings Mountain, N.C., Oct. 25. **Harry Y. Righton** (BBA '67), St. Petersburg, Fla., Jan. 19. **Stanley A. Crawford** (BBA '68), Dalton, Dec. 17. **Robert 'Ken' K. George Sr.** (BBA '68), Clayton, Feb. 2. **Richard L. Tyler Jr.** (BBA '68), Dothan, Ala., Feb. 18. **Tommy E. Warner Sr.** (BBA '68), Greensboro, Jan. 11. **Alton L. Darby** (BBA '69), Fortson, Dec. 3. **Stephen H. Fink** (BBA '69), Albany, Dec. 20. **Winston E. Sprock** (BBA '69), Charlotte, N.C., Jan. 29.

Charles T. Swing (BBA '69), Asheboro, N.C., March 12. **David G. Walker Sr.** (BBA '69, JD '75), Perry, Feb. 6.

1970s

Thomas W. Alvis (BBA '70), LaGrange, Nov. 23. **John 'Terry' T. Holloway** (BBA '70), Mountain Brook, Ala., Feb. 8. **Thomas L. Manton** (BBA '70), McSSville, Oct. 12. **George 'Toto' T. McGinness** (BBA '70), Hickory, N.C., Dec. 21. **Charles J. Warner III** (BBA '70), Minneapolis, Minn., Jan. 25. **Billy 'Steve' S. Woodward** (BBA '70), Greer, S.C., Feb. 8. **Jon 'Buck' W. Chapman** (BBA '71), Hartwell, Dec. 3. **Jan T. Gillespie** (BBA '71), Katy, Texas, Oct. 31. **Jerry A. Glass** (BBA '71), St. Simons Island, Nov. 1. **William S. Hudson** (BBA '71), Norcross, Jan. 21. **Joseph 'Jody' J. Hunter III** (MBA '71), Greenville, S.C., Jan. 19. **George 'Steve' S. Jackson** (BBA '71), Fayetteville, Oct. 13. **David P. Nichols** (BBA '71), Conyers, Oct. 6. **Lt. Col. David H. Rowe** (MBA '71), Falls Church, Va., Dec. 5. **Randall H. Sanders** (BBA '71), Macon, March 30. **Kenneth R. Unzicker** (MBA '71), Statham, Feb. 18. **Larry V. Cooper** (BBA '72), Statham, Jan. 1. **Myron J. Leonard** (MA '65, PhD '72), Cullowhee, N.C., Feb. 10. **Michael E. McCullough** (BBA '72), Savannah, Oct. 26. **David M. McDaniel** (BBA '72), Montgomery, Ala., March 11. **James 'Bud' C. McNeese Jr.** (MBA '72), Fairhope, Ala., Nov. 12. **John G. O'Keeffe Jr.** (BBA '72, MBA '74), Williamsburg, Va., Nov. 24. **John B. O'Neal IV** (BBA '72), Macon, March 15. **Lt. Col. John Scoggins** (MBA '72), Danielsville, Oct. 12. **Van M. Cherry** (BBA '73), Marietta, Nov. 18. **John A. Keim Jr.** (BBA '73), Suwanee, March 16. **William 'David' D. Taylor** (BBA '73), Leesburg, March 22. **Thomas E. Wichman** (BBA '73), Woodstock, Jan. 10. **Sandra O. Abbott** (BBA '74), Cumming, Nov. 24. **Paul T. Cross** (BBA '74), Chatsworth, Feb. 9. **William M. Roach Jr.** (BBA '74), McDonough, Jan. 21. **Danny B. Rogers** (BBA '74), Marietta, March 20. **Irving 'Fred' F. Trawick Jr.** (MBA '74, PhD '77), Birmingham, Ala., Dec. 13. **Andrew K. Walker Sr.** (BBA '74), Gainesville, March 14. **John B. Cullens Sr.** (BBA '75), Menlo, Nov. 30. **Capt. Robert T. Gregory** (MBA '75), Smyrna, Feb. 17. **J. Albert Martin Jr.** (BBA '75), Woodstock, Jan. 12. **Steven L. Porter** (BBA '75), Rome, March 23. **Chris R. Savage** (BBA '75), Euless, Texas, Oct. 24. **H. Mack Thurmond** (BBA '75), Watkinsville, Oct. 11. **Frank A. White**

(AB '72, MBA '75), Tunnel Hill, Nov. 18. **Robert G. Brown** (BBA '76, MBA '77), Atlanta, Jan. 27. **John S. Duke** (BBA '76, MBA '79), Atlanta, Nov. 30. **Mark R. Jagor Sr.** (BBA '76), Atlanta, Dec. 7. **Capt. David G. Carney** (MAcc '77), Virginia Beach, Va., March 8. **Fredrik C. Schroer** (BBA '77), Flowery Branch, Feb. 6. **David M. Horne** (BBA '78), Douglasville, Nov. 23. **Jack T. O'Quinn Jr.** (BBA '78), Statham, Feb. 13. **Michael W. Born** (BBA '79), Alpharetta, Nov. 24. **James 'Carleton' C. Espy** (BBA '79), Cantonment, Fla., Jan. 16.

1980s

Belinda Howard-Biddle (BBA '80), Ocala, Fla., March 13. **Cheryl L. Boozer** (BBA '80), Atlanta, Dec. 20. **John R. Ham** (BBA '80), Atlanta, Jan. 10. **David A. Evans Jr.** (BBA '81), Marietta, March 1. **Lesley A. Grob** (MBA '81), Long Beach Township, N.J., Nov. 11. **Brad S. Magdovitz** (BBA '81), Memphis, Tenn., Nov. 1. **Charles M. Evans Jr.** (BBA '83), Rome, March 26. **Zachary 'Keith' K. Short** (BBA '84), Hartwell, Oct. 16. **Carla M. Collins** (BBA '85), Athens, Oct. 20. **J. Kevin Josey** (AB '85), St. Simons Island, March 21. **Joe 'Eddie' E. Babb Jr.** (BBA '86), Nicholson, Jan. 31. **Stuart M. Rosenthal** (AB '86), Howell, N.J., Dec. 10. **Beverly A. Sexton** (BBA '88), Athens, Jan. 9. **Ernest M. Hall Jr.** (BBA '89), Bogart, Dec. 9.

1990s

John R. Cleveland (MBA '90), Atlanta, Oct. 7. **Kate H. Dailey** (BBA '90), Cincinnati, Ohio, Nov. 17. **Mark W. Henry** (BBA '91), Atlanta, Feb. 20. **Michael J. Yorg** (BBA '92), Southampton, Penn., Nov. 2. **Kevin T. Waters** (BBA '94), Marietta, Jan. 28. **R. Chad Ealy** (BBA '95), New York, N.Y., Dec. 17. **Rhonda B. Anderson** (BBA '98), Cleveland, Nov. 29.

2000s

Dana L. Ferrero (BBA '02), Atlanta, Nov. 19.

2010s

John L. Maddox (BBA '10), Marietta, Nov. 5. **Lt. Col. Brandon A. Shah** (MBA '18), Chesapeake, Va., March 12.

FACULTY

John Blackstone, Birmingham, Ala., Nov. 18. ■

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