

# Justin P. Woodall

Terry College of Business | Department of Management  
University of Georgia | C243 Benson Hall | Athens, GA 30602

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Updated May 13, 2025

## EDUCATION

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- Ph.D.**                      **University of Georgia.** Terry College of Business. *Expected 2027*  
Major: Management (Organizational Behavior)
- MBA**                      **Belmont University.** Jack C. Massey Graduate School of Business. *2022*  
Focus: Negotiation
- B.B.A**                      **Texas A&M University.** Mays Business School. *2015*  
Major: Management Information Systems

## RESEARCH INTERESTS

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My research examines the complex interplay of social cognitions, emotions, and expectations in organizational settings, focusing particularly on how these psychological processes shape workplace relationships and behaviors. My research explores these topics within a variety of contexts, including supervisor-subordinate relationships, gender dynamics, work-family issues, and generative artificial intelligence.

## REFEREED PUBLICATIONS

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Lin, S. H., **Woodall, J. P.**, Mitchell, M. S., Chi, N. W., & Johnson, R. E. (forthcoming). The gendered nature of leader behaviors: Navigating stereotype threat from conservation of resources and gender role perspectives. *Journal of Applied Psychology*.

## REVISE AND RESUBMIT MANUSCRIPTS

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**Woodall, J. P.** Lin & S. H. (revise-and-resubmit, 1<sup>st</sup> round). [Dual-Career Households]. *Organizational Behavior and Human Decision Processes*.

Lin, S. H., **Woodall, J. P.**, Poulton, E. C., & Ho, C.M. (revise-and-resubmit, 1<sup>st</sup> round). [Leadership]. *Organizational Behavior and Human Decision Processes*.

## MANUSCRIPTS UNDER INITIAL REVIEW

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**Woodall, J. P.**, Lin, S. H., Liu, Y., Chiang, J., & Wang, Z. (under initial review). [Generative AI]. *Organization Science*.

## SELECT WORKS IN PROGRESS

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Boekhorst, J. A., Little, L. M., **Woodall, J. P.** (in progress). [Infertility]. Writing phase, target: *Academy of Management Journal*.

Nakos, O., Lin, S. H., & **Woodall, J. P.** (in progress). [Remote Work]. Writing phase, target: *Organization Science*.

Ma, J., Lin, S. H., **Woodall, J. P.** (in progress). [Voice]. Data Analysis phase, target: *Academy of Management Journal*.

Lin, S. H., **Woodall, J. P.**, & Nakos, O. (in progress). [Goal Sharing]. Data Analysis phase, target: *Journal of Applied Psychology*.

**Woodall, J. P.**, Lin, S. H., & Nakos, O. (in progress). [Family Motivation]. Data Collection phase, target: *Academy of Management Journal*.

**Woodall, J. P.** & Rodell, J. B. (in progress). [Stress]. Data Collection phase, target: *Journal of Applied Psychology*.

Facteau, D., Eby, L. T., **Woodall, J. P.** (in progress). [Well-being Meta-analysis]. Data collection phase, target: *Journal of Applied Psychology*.

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#### CONFERENCE PRESENTATIONS (\*denotes presenter, †denotes symposium organizer)

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**Woodall, J. P.\*** & Lin, S. H. (2025). I'm Proud of You, but What About Me? Pride, Envy, and Surface Acting in Dual-Career Households. Paper to be presented at 85<sup>th</sup> Academy of Management Annual Conference. Copenhagen, Denmark

**Woodall, J. P.\***, Liu, Y., Lin, S. H., Chiang, J. T., Wang, Z. (2025). Awed and Ashamed: The Emotional and Interpersonal Consequences of Using AI in Work Teams. Paper to be presented at 20<sup>th</sup> Annual INGRoup Conference. Rotterdam, Netherlands.

**Woodall, J. P.\*** & Lin, S. H. (2025). When Your Spouse Succeeds: Emotions and Surface Acting in Dual-career Couples. Poster presented at the annual meeting of the Society for Industrial and Organizational Psychology. Denver, CO.

Lin, S. H., **Woodall, J. P.\***, Chi, N. W., & Johnson, R. E. (2024). The Gendered Nature of Leader Behaviors: Navigating Stereotype Threat from Conservation of Resources and Gender Role Perspectives. In Yoon, S. & Yoon, S. (Chairs), Leadership in the Trenches: Probing Uncharted Challenges Experienced by Leaders. Paper presented at the 84<sup>th</sup> Academy of Management Annual Conference. Chicago, IL.

Boekhorst, J. A., Little, L., & **Woodall, J. P.\*** (2024). Feeling Torn and Stuck: A Qualitative Investigation of Infertility Experiences Among Women and Men. In **Woodall, J. P.†** (Chair), A Conversation Worth Having: The Spillover Effects of Reproductive Health Hardships in the Workplace. Symposium presented at the 84<sup>th</sup> Academy of Management Annual Meeting. Chicago, IL.

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#### PROFESSIONAL INVOLVEMENT & SERVICES

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New Doctoral Student Consortium Programming Planning Committee, 84<sup>th</sup> Academy of Management Annual Conference. Chicago, IL. (2024).

## TEACHING

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Instructor of Record. University of Georgia. Spring 2025.

Course: Organizational Behavior (MGMT 5920), 1 section

Average Instructor Rating: 4.94/5.00

Graduate Teaching Assistant. *University of Georgia*. 2022-2024.

Course: Organizational Behavior (EMBA 7410), 2 sections.

Instructors: Szu-Han (Joanna) Lin

Course: Principles of Management (MGMT 3000), 6 sections.

Instructors: Charles Lyons & Simoon Cannon

## FELLOWSHIPS, SCHOLARSHIPS, & AWARDS

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Academy of Management Conference OB Division Best Paper Award (2025)

Academy of Management Conference OB Division Best Reviewer Award (2024, 2025)

Edward T. Comer Scholarship Recipient, University of Georgia (2022 – present)

University of Georgia Graduate School Assistantship (2022 – present)

## WORK EXPERIENCE

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Deloitte Consulting LLP

*Senior Consultant & Project Manager*, Nashville, TN (2019-2021)

*Consultant & Product Manager*, Nashville, TN (2017-2019)

*Business Technology Analyst*, Harrisburg, PA (2015-2017)

*Summer Scholar Intern*, Dallas, TX (2014)

Peterbilt Motors Company

*Summer IT Intern*, Denton, TX (2013)

## REFERENCES

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Szu-Han (Joanna) Lin, Ph.D.  
W. Richard and Emily Acree Professor  
Terry College of Business  
University of Georgia  
[joannalin@uga.edu](mailto:joannalin@uga.edu)

Jessica B. Rodell, Ph.D.  
William H. Wilson Distinguished Chaired Professor  
Terry College of Business  
University of Georgia  
[jrodell@uga.edu](mailto:jrodell@uga.edu)