

# Justin P. Woodall

Terry College of Business | Department of Management  
University of Georgia | C243 Benson Hall | Athens, GA 30602  
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## EDUCATION

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- Ph.D.**                      **University of Georgia.** Terry College of Business. *Expected 2027*  
Major: Management (Organizational Behavior)
- MBA**                      **Belmont University.** Jack C. Massey Graduate School of Business. *2022*  
Focus: Negotiation
- B.B.A**                      **Texas A&M University.** Mays Business School. *2015*  
Major: Management Information Systems

## RESEARCH INTERESTS

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Broadly speaking, my research focuses on social perceptions and social interactions at work. Humans are inherently social creatures, and the ways we perceive other humans can have profound implications for our work lives. My research has explored these topics within the context of supervisor-subordinate relationships, the work-family interface, daily mindfulness and feedback, and human and artificial intelligence interactions.

## MANUSCRIPTS UNDER REVIEW

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Lin, S. H., **Woodall, J. P.**, Mitchell, M. S., Chi, N. W., & Johnson, R. E. (under 1<sup>st</sup> review). [Gender & Leadership]. *Journal of Applied Psychology*.

## SELECT WORKS IN PROGRESS

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Lin, S. H., **Woodall, J. P.**, Poulton, E. C., & Ho, C.M. (in progress). [Leader Language Styles]. Writing phase, target: *Academy of Management Journal*.

**Woodall, J. P.**, Lin, S. H. (in progress). [Social Comparison in Dual-Career Households]. Data analysis phase, target: *Journal of Applied Psychology*.

Boekhorst, J. A., Little, L. M., **Woodall, J. P.** (in progress). [Infertility]. Data Analysis phase, target: *Academy of Management Journal*.

Rodell, J. B., Vogel, R. M., **Woodall, J. P.** (in progress – authorship order undetermined). [Daily Mindfulness and Feedback]. Data collection phase, target: *Academy of Management Journal*.

**Woodall, J. P.**, Lin, S. H., & Liu, Y. (in progress). [AI Chatbots]. Data Collection phase, target: *Journal of Applied Psychology*.

## TEACHING

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Graduate Teaching Assistant. *University of Georgia*. 2022-2023.  
Course: Principles of Management (MGMT 3000), 6 sections.  
Instructors: Charles Lyons & Simoon Cannon

## FELLOWSHIPS/SCHOLARSHIPS & AWARDS

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University of Georgia Graduate School Assistantship (2022 – present)

## WORK EXPERIENCE

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Deloitte Consulting LLP  
*Senior Consultant & Project Manager*, Nashville, TN (2019-2021)  
*Consultant & Product Manager*, Nashville, TN (2017-2019)  
*Business Technology Analyst*, Harrisburg, PA (2015-2017)  
*Summer Scholar Intern*, Dallas, TX (2014)

Peterbilt Motors Company  
*Summer IT Intern*, Denton, TX (2013)

## REFERENCES

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Szu-Han (Joanna) Lin, Ph.D.  
Associate Professor of Management  
Terry College of Business  
University of Georgia  
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Jessica B. Rodell, Ph.D.  
TDAC Distinguished Professor  
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