

June 2019

**CURRICULUM VITAE  
PETER J. SHEDD**

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**EDUCATION**

J.D., University of Georgia, School of Law, 1977  
B.B.A., Marketing, University of Georgia, 1974.

**EMPLOYMENT**

University Professor Emeritus of Legal Studies, University of Georgia, January 2009-present.

Visiting Professor of Legal Studies, Stephen Ross School of Business, University of Michigan, January-April, 2015.

Visiting Professor, Warrington College of Business Administration, University of Florida, Working Professionals MBA Negotiation Course, March 2014.

Visiting Professor of Legal Studies, Stephen Ross School of Business, University of Michigan, January-April, 2012.

Visiting Professor of Legal Studies, Stephen Ross School of Business, University of Michigan, January-April, 2009.

University Professor of Legal Studies, University of Georgia, July 2008-December 2008.

Director of MBA Program, Terry College of Business Administration, University of Georgia, June 2006-December 2008.

Josiah Meigs Distinguished Teaching Professor of Legal Studies, Department of Insurance, Legal Studies and Real Estate, Terry College of Business Administration, University of Georgia, September 2004-December 2008.

Professor, Department of Insurance, Legal Studies and Real Estate, Terry College of Business Administration, University of Georgia, September 1988-December 2008.

Faculty Director of the Executive Leadership Program of the State of Georgia Leadership Institute, a collaborative project of the State of Georgia Merit System, the Carl Vinson Institute of Government, and the Terry College, June 2005-June 2007.

Senior Associate Vice President for Instruction, University of Georgia, July 2002-August 15, 2003.

Interim Vice President for Instruction and Associate Provost, University of Georgia, December 2001-May 2002.

Associate Vice President for Instruction, University of Georgia, September 1999-December 2001.

Director, Educational Program of the Consortium on Negotiation and Conflict Resolution of the University System of Georgia, November 1995-May 1997.

Executive Assistant to the President, University of Georgia, July 1987-June 1988.

Acting Assistant to the Interim President, University of Georgia, September 1986-July 1987.

Associate Dean, College of Business Administration, University of Georgia, June 1985-August 1986.

Associate Professor, Department of Insurance, Legal Studies and Real Estate, College of Business Administration, University of Georgia, September 1982-August 1988.

Assistant Professor, Department of Real Estate and Legal Studies, College of Business Administration, University of Georgia, September 1978-August 1982.

Law Clerk for Anthony A. Alaimo, Chief Judge, United States District Court, Southern District of Georgia, June 1977-July 1978.

Teaching Assistant, Legal Environment of Business, University of Georgia, September 1976-June 1977.

## **TEACHING**

Term	Course	Enrollment	Class GPA	Evaluation
Spring 2019	EMBA 7710 (EMBA)	53	3.96	n/a
Fall 2018	EMBA 7710 (Prof. MBA)	57	3.98	n/a
Fall 2018	EMBA 7710 (Prof. MBA)	60	3.97	n/a
Fall 2018	EMBA 7710 (Prof. MBA)	24	3.97	n/a
Spring 2018	EMBA 7710 (EMBA)	39	3.98	n/a
Fall 2017	EMBA 7710 (Prof. MBA)	62	3.97	4.66
Fall 2017	EMBA 7710 (Prof. MBA)	59	3.96	4.62
Fall 2017	EMBA 7710 (Prof. MBA)	34	3.96	4.75
Summer 2017	LEGL 7200	12	3.92	n/a
Spring 2017	EMBA 7710 (EMBA)	39	3.96	n/a
Fall 2016	LEGL 7710 (Prof. MBA)	53	3.94	n/a
Fall 2016	LEGL 7710 (Prof. MBA)	55	3.92	n/a
Fall 2016	LEGL 7710 (Prof. MBA)	35	3.93	n/a
Summer 2016	LEGL 7200	12	3.86	4.91
Summer 2016	EMBA 7710 (EMBA)	42	3.96	n/a
Spring 2016	EMBA 7400 (EMBA)	35	3.77	n/a
Fall 2015	EMBA 7710 (Prof. MBA)	54	3.86	n/a
Fall 2015	EMBA 7710 (Prof. MBA)	52	3.86	n/a
Fall 2015	EMBA 7710 (Prof. MBA)	36	3.88	n/a
Summer 2015	EMBA 7710 (EMBA)	36	3.94	n/a
Summer 2015	LEGL 7200	15	3.91	n/a
Winter 2015 (Mich)	BL 514	36	3.67	n/a
Winter 2015 (Mich)	BL 306	68	3.5	n/a
Winter 2015 (Mich)	BL 306	68	3.5	n/a
Spring 2014	EMBA 7400 (EMBA)	43	3.85	n/a
Fall 2014	EMBA 7710 (Prof. MBA)	37	3.91	n/a
Fall 2014	EMBA 7710 (Prof. MBA)	33	3.93	n/a
Fall 2014	EMBA 7710 (Prof. MBA)	18	3.96	n/a
Summer 2014	EMBA 7710 (EMBA)	46	3.94	n/a
Summer 2014	LEGL 7200	17	3.94	n/a
Spring 2014	MAN 6447 (Florida MBA)	32	3.67	n/a
Spring 2014	EMBA 7400 (EMBA)	33	3.84	n/a
Fall 2013	EMBA 7710 (Prof. MBA)	40	3.94	n/a
Fall 2013	EMBA 7710 (Prof. MBA)	41	3.96	n/a
Fall 2013	EMBA 7710 (Prof. MBA)	22	3.91	n/a
Fall 2013	JURI 4421 (Law School)	28	3.61	n/a
Summer 2013	EMBA 7710 (EMBA)	36	3.97	n/a
Summer 2013	LEGL 7200 (Fast-track MBA)	15	3.93	n/a
Spring 2013	EMBA 7710 (Fast-track MBA)	45	3.95	n/a
Spring 2013	EMBA 7710 (Fast-track MBA)	50	3.97	n/a
Spring 2013	EMBA 7710 (Fast-track MBA)	21	3.98	n/a
Fall 2012	JURI 4421 (Law School)	29	3.49	n/a

Summer 2012	LEGL 7710 (EMBA)	38	3.93	n/a
Summer 2012	EMBA 7400 (EMBA)	37	3.94	n/a
Summer 2012	LEGL 7200 (Fast-track MBA)	12	4	n/a
Winter 2012 (Mich)	LHC 306	67	3.57	n/a
Winter 2012 (Mich)	LHC 306	65	3.41	n/a
Fall 2011	JURI 4421 (Law School)	30	3.55	n/a
Summer 2011	EMBA 7710 (EMBA)	31	3.91	n/a
Summer 2011	EMBA 7400 (EMBA)	32	3.78	n/a
Summer 2011	LEGL 7200 (Ev MBA)	42	3.89	n/a
Spring 2011	EMBA 7710 (Ev MBA)	117	3.89	n/a
Spring 2011	JURI 4421 (Law School)	30	3.49	n/a
Fall 2010	LEGL 7200 (Ev MBA)	45	3.87	n/a
Summer 2010	LEGL 7710 (EMBA)	38	3.95	n/a
Summer 2010	LEGL 7400 (EMBA)	41	3.83	n/a
Spring 2010	LEGL 7050 (Ev MBA)	39	3.77	n/a
Spring 2010	LEGL 7050 (Ev MBA)	52	3.71	n/a
Spring 2010	LEGL 7050 (Ev MBA)	35	3.67	n/a
Spring 2010	JURI 4421 (Law School)	35	3.55	n/a
Fall 2009	LEGL 7200 (Ev MBA)	31	3.96	n/a
Fall 2009	LEGL 7200 (Ev MBA)	24	3.72	n/a
Summer 2009	LEGL 7700 (EMBA)	52	3.96	n/a
Spring 2009	LEGL 7400 (EMBA)	52	3.92	n/a
Winter 2009 (Mich)	LHC 306	56	3.39	4.79 of 5.0
Winter 2009 (Mich)	LHC 306	50	3.25	4.53 of 5.0
Fall, 2008	LEGL 7200 (Ev MBA)	33	3.92	6.79
Fall, 2008	LEGL 7010 (Ev MBA)	18	3.96	6.99
Spring, 2008	LEGL 7400 (EMBA)	64	3.81	n/a
Spring, 2008	LEGL 7200	32	3.93	6.6
Spring, 2008	LEGL 7050 (1st year)	45	3.96	5.65
Spring, 2008	LEGL 7010 (IBM)	39	3.92	6.89
Spring, 2008	LEGL 7050 (11 month)	34	3.91	6.46
Spring, 2007	LEGL 7400 (EMBA)	64	3.81	n/a
Spring, 2007	LEGL 7200	39	3.86	6.71
Spring, 2007	LEGL 7010 (IBM)	30	3.73	6.46
Fall, 2006	LEGL 7050 (IBM)	41	4	6.86
Spring, 2006	LEGL 7400 (EMBA)	57	3.875	n/a
Spring, 2006	LEGL 7200	34	3.96	6.94
Spring, 2006	LEGL 7050 (1st year)	40	3.97	6.79
Spring, 2006	LEGL 7050 (11 month)	43	3.9	6.7
Fall 2005	LEGL 7200 (Ev MBA)	43	3.91	6.99
Fall 2005	LEGL 7050 (IBM)	31	3.94	6.63
Fall 2005	LEGL 7010 (Ev MBA)	29	3.93	6.83
Spring 2005	LEGL 7400 (EMBA)	41	3.74	4.7 of 5.0
Spring 2005	LEGL 7050	49	3.96	6.84
Spring 2005	LEGL 7200	34	3.88	6.94
Spring 2005	LEGL 7200 (Ev MBA)	9	3.89	6.98
Spring 2005	LEGL 7010 (IBM)	45	3.98	6.73

Fall, 2004	LEGL 7010 (Ev MBA)	32	3.97	6.87
Spring, 2004	LEGL 8350 (EMBA)	37	3.89	n/a
Spring, 2004	LEGL 8200	43	3.93	6.57
Spring, 2004	LEGL 8200 (Ev MBA)	7	3.83	6.94
Spring, 2004	LEGL 8000 (IBM)	27	4	6.8
Spring, 2004	LEGL 8000 (Sav. R.)	7	4	n/a
Fall, 2003	LEGL 8050 (IBM)	47	3.96	n/a
Fall, 2003	LEGL 8000 (Ev MBA)	25	3.88	6.94
Prefall, 2003	LEGL 8050	45	3.93	6.59
Spring, 2003	LEGL 8350 (EMBA)	31	3.71	n/a
Spring 2003	LEGL 8200	39	3.97	6.89
Spring 2003	LEGL 8000 (IBM)	30	3.76	n/a
Fall, 2002	LEGL 8000 (Ev MBA)	38	4	6.87
Fall, 2002	LEGL 8050 (PwC)	30	3.97	n/a
Spring, 2002	LEGL 8350 (EMBA)	35	3.68	n/a
Spring, 2002	LEGL 8200	60	3.97	6.95
Fall, 2001	LEGL 8050 (PwC)	38	3.94	6.32
Fall, 2001	LEGL 8050 (PwC)	42	3.33	n/a
Pre-fall, 2001	LEGL 8050	56	3.93	6.47
Summer, 2001	LEGL 8050	41	3.93	6.83
Spring, 2001	LEGL 8200	51	3.77	n/a
Fall, 2000	LEGL 8050 (PwC)	45	3.93	n/a
Prefall, 2000	LEGL 8050	60	3.8	n/a
Summer, 2000	LEGL 8050 (PwC)	41	3.71	n/a
Summer, 2000	LEGL 8050	42	3.79	n/a
Maymester, 2000	EDHI 9020	19	3.68	n/a
Spring, 2000	LEGL 8200	58	3.65	6.93
Fall, 1999	LEGL 8000 (PwC)	43	3.61	n/a
Pre-Fall, 1999	LEGL 8050	66	3.89	6.59
Summer, 1999	LEGL 8050	49	4	6.54
Spring, 1999	LEGL 8200	50	3.66	6.91
Spring, 1999	LEGL 2700	120	2.74	5.9
Spring, 1999	LEGL 4600	57	3.35	6.94
Fall, 1998	LEGL 8000 (PwC)	46	4	n/a
Pre-Fall, 1998	LEGL 8050	64	3.92	6.58
Summer, 1998	LS 740	43	3.63	6.74
Spring, 1998	LS 750	84	3.69	6.71
Winter, 1998	LS 576/776	26	3.14	6.61
Fall, 1997	LS 270	120	2.85	6.15
Pre-Fall, 1997	LS 740	52	3.85	6.55
Spring, 1997	LS 750	52	3.84	6.93
Pre-Fall, 1996	LS 740	69	3.62	6.49
Summer, 1996	LS 740	50	3.88	6.57
Spring, 1996	LS 550/750	30	3.5	6.58
Fall, 1995	LS 576/776	44	3	6.46
Pre-Fall, 1995	LS 740	61	4	6.6
Summer, 1995	LS 270	76	3.21	6.64
	LS 740	45	4	6.62
Spring, 1995	LS 750	18	3.85	6.69
Winter, 1995	RE/LS 711	17	3.82	6.88

Fall, 1994	RE 511	24	2.875	6.72
	LS 576/776	32	2.9	6.75
Spring, 1994	LS 576/776	32	3.03	6.69
Winter, 1994	LS 576/776	37	3.03	6.74
Fall, 1993	RE 511/711	46	2.85	6.81
	LS 576/776	34	2.91	6.67
Spring, 1993	LS 470	73	2.7	6.77
Winter, 1993	LS 576/776	57	2.89	6.54
Fall, 1992	RE 511/711	48	3.06	6.79
	LS 576/776	45	3.16	6.51
Spring, 1992	LS 576/776	64	2.94	6.72
Winter, 1992	LS 280H	24	3.2	6.59
Fall, 1991	RE 511/711	63	2.9	6.66
	LS 576/776	45	3.02	6.49
Spring, 1991	LS 270	115	2.58	6.37
Winter, 1991	LS 270	116	2.47	6.42
Fall, 1990	RE 511/711	65	3	6.74
	LS 576/776	13	3.08	5.96
Summer, 1990	LS 270	77	2.36	6.42
Spring, 1990	LS 576/776	47	2.87	6.53
Winter, 1990	LS 576/776	43	2.95	6.56
Fall, 1989	RE 511/711	61	2.51	6.41
	LS 576/776	32	2.97	6.73
Spring, 1989	LS 370	94	2.67	6.81
Winter, 1989	LS 270	113	2.42	6.45
Fall, 1988	RE 511/711	62	2.74	6.64
	LS 576/776	31	2.96	6.55
Fall, 1987	LS 576/776	33	2.84	N/A
Summer, 1986	LS 800	15	3.13	6.08
Spring, 1986	RE 511/711	77	2.89	6.55
Winter, 1986	LS 370	64	2.55	6.34
Fall, 1985	LS 576/776	41	2.88	6.67
Spring, 1985	LS 270	121	2.44	6.4
Winter, 1985	RE 511/711	38	3.1	6.89
Fall, 1984	BL 576/776	31	3.1	6.65
	BL 810	14	2.78	6.1
Summer, 1984	BL 370	36	2.4	6.61
	BL 576/776	34	2.92	6.49
Winter, 1984	RE 511/711	48	3.04	6.58
	BL 576/776	39	3.34	6.64
Fall, 1983	BL 576/776	28	3.16	4.71
	BL 798f	22	3.08	4.77
Summer, 1983	BL 370	15	2.73	6.41
	BL 576/776	17	3.4	6.88
Spring, 1983	BL 576/776	40	3.08	6.54
Winter, 1983	RE 511/711	31	2.96	6.46
	BL 576/776	55	2.8	6.54
Fall, 1982	BL 370	50	2.91	4.54
	BL 798f	31	3	4.46
Summer, 1982	BL 370	37	3.12	4.56
	RE 511/711	27	3.38	4.59
Spring, 1982	BL 576/776	23	3.09	4.14
Winter, 1982	BL 280H	16	3.2	4.44
	RE 511/711	38	3	4.82
Spring, 1981	BL 576/776	36	2.85	4.64
Winter, 1981	RE 511/711	22	2.95	4.6

Winter, 1980	BL 370	24	2.79	4.73
Fall, 1980	BL 280H	16	2.93	4.86
	BL 798f	29	3.07	4.8
Summer, 1980	BL 270	33	2.72	4.76
	BL 576/776	18	3	4.5
Spring, 1980	RE 511/711	24	3	4.53
	BL 576/776	28	2.96	4.75
Winter, 1980	BL 576/776	63	3.03	4.73
Fall, 1979	BL 270	35	2.54	4.48
	BL 370	40	2.7	4.65
Summer, 1979	BL 270	27	2.68	4.5
Spring, 1979	BL 370	42	2.83	4.58
	RE 511/711X	27	2.92	4.5
Winter, 1979	BL 370	30	2.86	4.72
Fall, 1978	BL 370 (2§s)	58	3.09	4.54

For courses taught during Fall, 1978 through Fall, 1982 and in Fall, 1983, the evaluation score is based on a 5-point scale. For all other courses, evaluation score is based on a 7-point scale.

## RESEARCH and PUBLICATIONS

### Scholarly Journals

"Our Call to Teaching: Do Something Worthwhile," Journal of Legal Studies Education, Vol. 29, No. 2, pp. 363-368, 2012.

"The Use of Video-Conferencing To Conduct Student Interviews in Legal Studies Courses: A Model for External Review of Teaching," Journal of Legal Studies Education, Vol. 15, No. 1, pp. 161-168, 1997 (with Jere W. Morehead).

"Utilizing Summative Evaluation Through External Peer Review of Teaching," Innovative Higher Education, Vol. 22, No. 1, pp. 37-44, 1997 (with Jere W. Morehead).

"Let's Make a Deal: 'To Sign or Not to Sign' -- A Two-Part Model for Incorporating Negotiation Into a Legal Studies Course," Journal of Legal Studies in Education, Vol. 14, No. 1, pp. 87-95, 1996.

"Student Interviews: A Vital Role in the Scholarship of Teaching," Innovative Higher Education, invited article, Vol. 21, No. 4, pp. 261-270, 1996 (with Jere W. Morehead).

"Follow the Fortunes Clauses In Reinsurance Contracts: Implications for Payment of Litigation Costs," Federation of Insurance & Corporate Counsel Quarterly, Vol. 41, No. 4, pp. 521-534, 1991.

"The Judicial Admissions Exception to the Statute of Frauds in Real Estate Transactions," Real Estate Law Journal, Vol. 19, No. 3, pp. 232-243, 1991.

"The Judicial Admissions Exception to the Statute of Frauds: An Update," Whittier Law Review, Vol. 12, No. 1, pp. 131-141, 1991.

"Civil Rights and Affirmative Action: Revolution or Fine Tuning," Business Horizons, Vol. 33, No. 5, pp. 53-60, 1990 (with Jere W. Morehead).

"Race-Based Civil Rights Decisions--A New Majority on the Supreme Court?" American Business Law Journal, Vol. 28, No. 2, pp. 307-321, 1990 (with Jere W. Morehead).

"Suretyship: A Principles (and Exceptions) Approach," The Journal of Legal Studies Education, Vol. 6, No. 1, pp. 21-40, 1988.

"Issues In Valuating Common Stock for ESOP's and Minority Stock in a Closely Held Corporation," Business Horizons, Vol. 31, No. 2, pp. 63-69, 1988 (with James S. Trieschmann and E. J. Leverett).

"Covenants Not to Compete," Chartered Property and Casualty Underwriters Journal, Vol. 39, No. 4, pp. 234-240, 1986. (with E. J. Leverett and James S. Trieschmann).

"The Principles of Unconscionability: Should They Apply to Real Estate Transactions?" Real Estate Law Journal, Vol. 13, No. 4, pp. 334-353, 1985.

"The Statute of Frauds: The Judicial Admission Exception: Where Did It Go?: Is It Coming Back?" Whittier Law Review, Vol. 6, No. 1, pp. 1-33, 1984.

"Land Use Controls: Can Landowners Force Governmental Bodies to Pay?" American Real Estate and Urban Economics Journal, Vol. 9, No. 4, pp. 457-473, 1982.

"The Unauthorized Practice of Law by Real Estate Agents," Real Estate Law Journal, Vol. 10, No. 2, pp. 135-142, 1981.

"Inverse Condemnation: A Lingering Question When Challenging Zoning Regulations," American Bar Association's Law Notes, Vol. 17, No. 4, pp.107-111, 1981.

"'Buyer Beware' to 'Builder Beware': The Development of Warranties of Habitability in Real Estate Transactions," Real Estate Review, Vol. 11, No. 2, pp. 86-88, 1981 (with Jan Henkel).

"Inverse Condemnation: Will the Supreme Court Allow It?" Real Estate Law Journal, Vol. 9, No. 4, pp. 336-350, 1981.

"Human Capital and Covenants Not to Compete," Journal of Legal Studies, Vol. 10, No. 1, pp. 93-110, 1981 (with Paul Rubin). Reprinted in Legal Rights and Interests in the Workplace, by Clyde W. Summers, Kenneth G. Dau-Schmidt, and Alan Hyde, Carolina Academic Press, Durham, NC, 2006.

"Real Estate Multiple Listing Services: A Reply to Professor Malin," American Business Law Journal, Vol. 18, No. 3, pp. 411-414, 1980 (with Norman Miller).

"Article 2 of the U.C.C." Is a Farmer a 'Merchant' or a 'Tiller of the Soil'?" American Business Law Journal, Vol. 18, No. 2, pp. 323-336, 1980 (with Jan Henkel).

"The Implied Warranty of Habitability: New Implications, New Applications," Real Estate Law Journal, Vol. 8, No. 4, pp. 291-306, 1980.

"Do Antitrust Laws Apply to the Real Estate Brokerage Industry?" American Business Law Journal, Vol. 17, No. 3, pp. 313-339, 1979 (with Norman Miller).

"Do OSHA Inspectors Have to Get a 'Real' Search Warrant?--The Aftermath of *Marshall v. Barlow's Inc.*," Business Law Review, Vol. 11, No. 2, pp. 29-34, 1978.

## **Books**

Legal and Regulatory Environment of Business, 17th Ed., McGraw-Hill, Chicago, Illinois, 2016 (co-authored with Marisa Pagnattaro, Dan Cahoy, Julie Magid, and O. Lee Reed).

Legal and Regulatory Environment of Business, 16th Ed., McGraw-Hill/Irwin, Chicago, Illinois, 2013 (co-authored with O. Lee Reed, Marisa Pagnattaro, Dan Cahoy, and Jere W. Morehead).



Legal and Regulatory Environment of Business, 15th Ed., McGraw-Hill/Irwin, Chicago, Illinois, 2010 (co-authored with O. Lee Reed, Marisa Pagnattaro, and Jere W. Morehead).

Legal and Regulatory Environment of Business, 14th Ed., McGraw-Hill/Irwin, Chicago, Illinois, 2008 (co-authored with O. Lee Reed, Jere W. Morehead, and Marisa Pagnattaro).

Business Law, 2nd Ed., Best Value Textbooks, Redding, California, 2007 (co-authored with James F. Morgan and Robert N. Corley).

Legal and Regulatory Environment of Business, 13th Ed., Irwin/McGraw-Hill, Inc., Chicago, Illinois, 2005 (co-authored with O. Lee Reed, Jere W. Morehead, and Robert N. Corley).

Legal and Regulatory Environment of Business, 12th Ed., Irwin/McGraw-Hill, Inc., Chicago, Illinois, 2002 (co-authored with O. Lee Reed, Jere W. Morehead, and Robert N. Corley).

Legal and Regulatory Environment of Business, 11th Ed., Irwin/McGraw-Hill, Inc., Chicago, Illinois, 1999 (co-authored with Robert N. Corley, O. Lee Reed, and Jere W. Morehead).

Legal and Regulatory Environment of Business, 10th Ed., McGraw-Hill, Inc., New York, New York, 1996 (co-authored with Robert N. Corley, O. Lee Reed, and Jere W. Morehead).

Business Law, Prentice-Hall, Inc., Englewood Cliffs, NJ, 1993 (co-authored with Robert N. Corley).

Legal and Regulatory Environment of Business, 9th Ed., McGraw-Hill, Inc., New York, New York, 1993 (co-authored with Robert N. Corley and O. Lee Reed).

Fundamentals of Business Law, 5th Ed., Prentice-Hall, Inc., Englewood Cliffs, NJ, 1990 (co-authored with Robert N. Corley).

Legal Environment of Business, 8th Ed., McGraw-Hill, Inc., New York, New York, 1990 (co-authored with Robert N. Corley and O. Lee Reed).

Principles of Business Law, 14th Ed., Prentice-Hall, Inc., Englewood Cliffs, NJ, 1989 (co-authored with Robert N. Corley).

Fundamentals of Business Law, 4th Ed., Prentice-Hall, Inc., Englewood Cliffs, NJ, 1986 (co-authored with Robert N. Corley and Eric M. Holmes).

Principles of Business Law, 13th Ed., Prentice-Hall, Inc., Englewood Cliffs, NJ, 1986 (co-authored with Robert N. Corley and Eric M. Holmes).

A Practical Guide to the Law of Secured Lending, Prentice-Hall, Inc., Englewood Cliffs, NJ, 1986 (co-authored with Eric M. Holmes).

Directors' and Officers' Concise Deskbook of Business Law, Prentice-Hall, Inc., Englewood Cliffs, NJ, 1985 (co-authored with Robert N. Corley and Eric M. Holmes).

Real Estate and the Law, Random House, New York, NY 1982 (co-authored with Robert N. Corley and Charles F. Floyd).

Highway Beautification: The Environmental Movement's Greatest Failure, Westview Press, Boulder, CO 1979 (co-authored with Charles F. Floyd).

## **Chapters in Books**

“Understanding Our Roles as Teachers: One Professor’s Journey,” in Extraordinary Teachers: The Essence of Excellent Teaching, edited by Fred Stephenson, Andrews McNeel Publishing, Kansas City, Missouri, pp. 185-190, 2001.

“A Focus on Student Learning,” (contributed to chapter 4) in Making Teaching Community Property: A Handbook of Strategies for Peer Collaboration, compiled and edited by Pat Hutchings, AAHE Publications, Washington, D.C., pp. 38-41, 1996.

“Covenants Not To Compete,” (co-authored chapter 5) in Business Firms and the Common Law, by Paul H. Rubin, Praeger Publishing Co., New York, NY, 1983.

Chapter 3, Property Ownership and Interests;  
Chapter 4, Private and Public Restrictions to Ownership;  
Chapter 7, Legal Aspects of the Broker-Client Relationship;  
Chapter 8, Contracts in Real Estate Sales Transactions;  
Chapter 9, Title and Legal Descriptions; and  
Chapter 10, Deeds and Title Closings  
in Real Estate Principles Today, by Charles F. Floyd, Random House, New York, NY, 1981.

## **Proceedings**

"Suretyship: A Principle (and Exceptions) Approach," Selected Papers of the American Business Law Association Regional Meeting, Vol. 13, pp. 144-162, 1986.

"*Williamson County Regional Planning Commission v. Hamilton Bank of Johnson City*: A Final Word on Inverse Condemnation?" Selected Papers of the American Business Law Association National Proceedings, pp. 826-833, 1985.

"The October, 1982 Term: A Legal Environment Perspective of Recent Supreme Court Decisions," Selected Papers of the American Business Law Association Regional Meeting, Vol. 10, pp. 360-377, 1983.

"The Principles of Unconscionability: Should They Apply to Real Estate Transactions," Selected Papers of the American Business Law Association National Proceedings, pp. 527-546, 1981.

"Can Inverse Condemnation Be Used as a Method for Challenging a Zoning Regulation?" Selected Papers of the American Business Law Association National Proceedings, Vol. 7, pp. 187-200, 1980.

"The Enforceability of Restrictive Covenants in Employment Contracts," Selected Papers of American Business Law Association National Proceedings, pp. 261-281, 1979.

"Protection for the Real Estate Buyer--Do Warranties of Habitability Exist?" Selected Papers of American Business Law Association National Proceedings, pp. 261-281, 1979.

"The Unauthorized Practice of Law by Real Estate Brokers," Selected Papers of American Business Law Association Regional Proceedings, Vol. 5, pp. 81-88, 1978.

## **Papers Presented**

“Teaching Abroad,” presented as a panel participant at the annual meeting of the Academy of Legal Studies in Business, Savannah, Georgia, August 8, 2017.

“The 2013 AACSB Standards: What You Should Know and How You Can Demonstrate Your Value,” presented as a panel participant at the annual meeting of the Academy of Legal Studies in Business, Seattle, Washington, August 4, 2014.

“Future of Financial Regulation: Evaluating Research and Curricular Impacts of Proposed Reforms of the U.S. Financial Services Regulatory Regime,” presented as a panel participant at the annual meeting of the Academy of Legal Studies in Business, Long Beach, California, August 15, 2008.

“Educating Your Dean About Legal Scholarship,” presented as a panel participant at the annual meeting of the Academy of Legal Studies in Business, San Francisco, California, August 4, 2005.

“What an International Teaching Experience Taught Us about Teaching: Ten Days with Saudi Arabia’s Capital Market Authority,” annual meeting of the Pacific Southwest Academy of Legal Studies in Business, Palm Springs, California, February 25, 2005 (with Daniel J. Herron).

“Course Exits: Ending on the Right Note,” Consortium on Negotiation and Conflict Resolution SWAP Conference, Atlanta, Georgia, March 28, 2003. (Invited as concluding presentation)

“The Van Exercise: Positions, Conflicts, Methods of Resolution,” Consortium on Negotiation and Conflict Resolution SWAP Conference, Atlanta, Georgia, March 27, 2003. (Invited as opening presentation)

“Rating Law Journals and the Movement Toward this in Business Schools” panel member during the annual meeting of the Academy of Legal Studies in Business, Albuquerque, New Mexico, August 9, 2001.

“Comparing Graduate and Undergraduate Negotiation Courses: Is There a Difference?,” Conference on Teaching Conflict Resolution, Consortium on Negotiation and Conflict Resolution, Atlanta, Georgia, April 23, 1999.

“Use of Simulations and Role Plays,” Conference on Teaching Conflict Resolution, Consortium on Negotiation and Conflict Resolution, Atlanta, Georgia, April 23, 1999.

“Peer Collaboration in the Business of Learning,” panel member during the annual meeting of the Academy of Legal Studies in Business, Atlanta, Georgia, August 15, 1997.

“Peer Collaboration and Its Role in Assessment of Teaching and Learning: How Legal Studies Faculty Can Provide Leadership,” co-presenter during Plenary Luncheon of the annual meeting of the Academy of Legal Studies in Business, Atlanta, Georgia, August 14, 1997.

“A Place to Start: A Video Primer on Peer Collaboration and Review,” presented during 4<sup>th</sup> Annual Peer Review of Teaching Institute, American Association of Higher Education, Albuquerque, New Mexico, June 20, 1997. (Based on the AACSB Video Conference on Peer Review of Teaching)

“Peer Review of Teaching: A Campus-wide Project,” presented during the Annual Meeting of the Lilly Conference on College & University Teaching — South, Athens, Georgia, May 24, 1997 (presented with Ron Simpson).

“Peer Review of Teaching: A Strategy for Improving Teaching and Student Learning,” presented as panel member in a videoconference sponsored by AACSB and AAHE (broadcast to 61 distant sites), St. Louis, Missouri, February 20, 1997.

“ALSB Support for the Business Law Classroom,” presented as panel member and moderator during the Annual Meeting of the Academy of Legal Studies in Business, Quebec City, Quebec, August 9, 1996.

“The Use of Video-Conferencing to Conduct Student Interviews in Legal Studies Courses: A Model for External Review of Teaching,” presented during the Annual Meeting of the Academy of Legal Studies in Business, Quebec City, Quebec, August 8, 1996 (presented with Jere Morehead).

“A Step on the Road to External Peer Review of Teaching,” presented at the Third Annual Institute on Peer Review of Teaching Effectiveness, Georgetown University, Georgetown, Virginia, June 22, 1996 (presented with Jere Morehead).

“The Pedagogical Colloquium: The Faculty Hiring Process as a Lever for Change,” presented as a panel member during the American Association of Higher Education’s Forum on Faculty Roles & Rewards, Atlanta, Georgia, January 20, 1996.

“Teaching as Community Property: Getting Started with Peer Collaboration and Review of Teaching,” presented as a panel member during the American Association of Higher Education’s Forum on Faculty Roles & Rewards, Atlanta, Georgia, January 18, 1996.

“Student Interviews: A Vital Part in the Scholarship of Teaching,” presented during the Annual Meeting of the Academy of Legal Studies in Business, Milwaukee, Wisconsin, August 11, 1995 (presented with Jere Morehead).

“Teaching Negotiation as a Separate Course and as a Component of a Legal Studies Course,” chaired panel presentation at the Annual Meeting of the Academy of Legal Studies in Business, Milwaukee, Wisconsin, August 10, 1995.

"Making Teaching More Central in the Faculty Hiring Process: A Roundtable Discussion," presented at the Second Annual Institute on Peer Review of Teaching Effectiveness, Georgetown University, Georgetown, Virginia, June 25, 1995 (presented with Jere Morehead, et al.)

"Spreading the Message of Peer Review in Your Discipline: A Case Study in Business," presented at the Second Annual Institute on Peer Review of Teaching Effectiveness, Georgetown University, Georgetown, Virginia, June 24, 1995 (presented with Jere Morehead, et al.)

"Interviewing Students: A Powerful Tool in the Peer Review of Teaching," presented at the Second Annual Institute on Peer Review of Teaching Effectiveness, Georgetown University, Georgetown, Virginia, June 24, 1995 (presented with Jere Morehead).

"Peer Review of Teaching: A Primer for Business Deans," presented as a panel participant at the Annual Meeting of the American Assembly of Collegiate Schools of Business, Minneapolis, Minnesota, April 11, 1995.

"Role of the Regional-National Relationship in the Academy of Legal Studies in Business," presented as a panel participant at the Annual Meeting of the Mid-Atlantic Academy of Legal Studies in Business, Baltimore, Maryland, March 31, 1995.

"Role of Business Faculty in Getting Started: Lessons From AAHE's National Project on the Peer Review of Teaching," presented as a panel participant at the Third AAHE Conference on Faculty Roles and Rewards, Phoenix, Arizona, January 20, 1995.

"Role of the Regional-National Relationship in the Academy of Legal Studies in Business," presented as a panel participant/moderator at the Annual Meeting of the Southeastern Academy of Legal Studies in Business, Savannah, Georgia, October 28, 1994.

"Peer Review of Teaching Effectiveness: The AAHE National Study and Its Implications," presented at the Annual Meeting of the Academy of Legal Studies in Business, Dallas, Texas, August 11, 1994.

"Conflict Resolution: Its Role in Business and the Business Curriculum," presented at the Annual Meeting of the Academy of Legal Studies in Business, Colorado Springs, Colorado, August, 1993.

"Follow the Fortunes Clauses in Reinsurance Contracts: Implications for Payment of Litigation Costs," presented at the Annual Meeting of the American Business Law Association, Toronto, Ontario, August, 1990.

"The October 1988 Supreme Court Term: Race- or Ethnic-Based Civil Rights Decisions -- A New Majority?" presented at the Annual Meeting of the Southeastern Regional Business Law Association, Greenville, South Carolina, October, 1989 (presented with Jere W. Morehead).

"The Judicial Admissions Exception to the Statute of Frauds in Non-Uniform Commercial Code Cases: An Update," presented at the Annual Meeting of the American Business Law Association, Los Angeles, California, August, 1989.

"Suretyship: A Principles (and Exceptions) Approach" presented at the Annual Meeting of the Southeastern Regional Business Law Association, Atlanta, Georgia, October, 1986.

"*Williamson County Regional Planning Commission v. Hamilton Bank of Johnson City*: A Final Word on Inverse Condemnation?" presented at the Annual Meeting of the American Business Law Association, Portland, Oregon, August, 1985.

"The October 1983 Term: The Supreme Court Justices' Judicial Philosophy," presented at the Annual Meeting of the American Business Law Association, San Antonio, TX, August, 1984.

"The October, 1982, Term: A Legal Environment Perspective of Recent Supreme Court Decisions," presented at the Annual Meeting of the Southeastern Regional Business Law Association, Atlanta, GA, October 1983.

"The Statute of Frauds: The Judicial Admission Exception: Where Has It Gone? Is It Coming Back?" presented at the Annual Meeting of the Southeastern Regional Business Law Association, Charleston, SC, October, 1982.

"Aesthetics, Free Speech, Sign Controls, and an Indecisive Supreme Court," presented at the Annual Meeting of the American Business Law Association, Louisville, KY, August 1982.

"The Principles of Unconscionability: Should They Apply to Real Estate Transactions," presented at the Annual Meeting of the American Business Law Association, Sarasota, FL, August 1981.

"Human Capital and Covenants Not to Compete," presented at the Annual Meeting of the Southern Economic Association, Washington, DC, November 1980 (presented with Paul Rubin).

"Can Inverse Condemnation Be Used as a Method for Challenging a Zoning Regulation?" presented at the Annual Meeting of the Southeastern Regional Business Law Association, Chapel Hill, NC, October 1980.

"*Agins v. City of Tiburon*: Zoning Regulations and the Unanswered Question," presented at the Annual Meeting of the American Business Law Association, San Francisco, CA, August 1980.

"An Economic Explanation for the Uniformity of Real Estate Brokerage Fees," presented at the Annual Meeting of the American Business Law Association, San Francisco, CA, August 1980.

"The Enforceability of Restrictive Covenants in Employment Contracts," presented at the Annual Meeting of the Southeastern Regional Business Law Association, Atlanta, GA, October 1979.

"Protection for the Real Estate Buyer--Do Warranties of Habitability Exist?" presented at the Annual Meeting of the American Business Law Association, Hot Springs, Ark., August 1979.

"The Unauthorized Practice of Law by Real Estate Brokers," presented at the Annual Meeting of the Southeastern Regional Business Law Association, Asheville, NC, October 1978.

## Other

Instructor's Manual, Case Briefs, and Transparency Masters to accompany Legal and Regulatory Environment of Business, 15th ed., by Lee Reed, Peter Shedd, Marisa Pagnattaro, and Jere W. Morehead, McGraw-Hill/Irwin, 2010 (co-authored with Lee Reed, Marisa Pagnattaro, and Jere W. Morehead).

Instructor's Manual, Case Briefs, and Transparency Masters to accompany Legal and Regulatory Environment of Business, 14th ed., by Lee Reed, Peter Shedd, Jere W. Morehead, and Marisa Pagnattaro, McGraw-Hill/Irwin, 2008 (co-authored with Lee Reed, Jere W. Morehead, and Marisa Pagnattaro).

Instructor's Manual, Case Briefs, and Transparency Masters to accompany Legal and Regulatory Environment of Business, 13th ed., by Lee Reed, Peter Shedd, Jere W. Morehead, and Robert Corley, Irwin/McGraw-Hill, Inc., 2005 (co-authored with Lee Reed and Jere W. Morehead).

Instructor's Manual, Case Briefs, and Transparency Masters to accompany Legal and Regulatory Environment of Business, 12th ed., by Lee Reed, Peter Shedd, Jere W. Morehead, and Robert Corley, Irwin/McGraw-Hill, Inc., 2002 (co-authored with Lee Reed and Jere W. Morehead).

Board of Regents' Initiative and Policy Direction on Conflict Resolution: Case Study with a Research University 1995-1998, Consortium on Negotiation and Conflict Resolution, University System of Georgia, Case Study Series #01-3, October 2001 (co-authored with Michael Elliott, Lisa A. End-Berg, Walt Deriso, and Michele Hill).

Instructor's Manual, Case Briefs, and Transparency Masters to accompany Legal and Regulatory Environment of Business, 11th ed., by Robert Corley, Lee Reed, Peter Shedd, and Jere W. Morehead, Irwin/McGraw-Hill, Inc., 1999 (co-authored with Lee Reed and Jere W. Morehead).

Instructor's Manual to accompany Legal and Regulatory Environment of Business, 10th ed., by Robert Corley, Lee Reed, Peter Shedd, and Jere W. Morehead, McGraw-Hill, Inc., 1996 (co-authored with O. Lee Reed and Jere W. Morehead).

Case Brief Supplement to accompany Legal and Regulatory Environment of Business, 10th ed., by Robert Corley, Lee Reed, Peter Shedd, and Jere W. Morehead, McGraw-Hill, Inc., 1996 (co-authored with O. Lee Reed and Jere W. Morehead).

Student Study Guide and Workbook to accompany Business Law by Peter Shedd and Robert Corley, Prentice-Hall, Inc., 1993.

Instructors' Manual to accompany Business Law by Peter Shedd and Robert Corley, Prentice-Hall, Inc., 1993 (co-authored with Robert Corley).

Instructors' Manual to accompany Legal and Regulatory Environment of Business, 9th ed., by Robert Corley, Lee Reed, and Peter Shedd, McGraw-Hill, Inc., 1993 (co-authored with Robert Corley, Lee Reed, and Jere Morehead).

Case Brief Supplement to accompany Legal and Regulatory Environment of Business, 9th ed., by Robert Corley, Lee Reed, and Peter Shedd, McGraw-Hill, Inc., 1993 (co-authored with Lee Reed and Jere Morehead).

Student Study Guide and Workbook to accompany Fundamentals of Business Law, 5th ed., by Robert Corley and Peter Shedd, Prentice-Hall, Inc., 1990.

Instructor's Manual to accompany Legal Environment of Business, 8th ed., by Robert Corley, Lee Reed, and Peter Shedd, McGraw-Hill, Inc., 1990.

Test Manual to accompany Principles of Business Law, 12th ed., by Robert Corley, Eric Holmes, and William Robert, Prentice-Hall, Inc., 1983.

Instructor's Manual to accompany Real Estate and the Law, by Robert Corley, Peter Shedd, and Charles Floyd, Random House, Inc., 1982.

Test Manual to accompany Fundamentals of Business Law, 3d ed., by Robert Corley, Eric Holmes, and William Robert, Prentice-Hall, Inc., 1982.

Instructor's Manual to accompany Real Estate Principles by Charles Floyd, Random House, Inc., 1981 (co-authored with Charles Floyd).

## **SERVICE**

### **Professional Activities**

#### National Level

Member of the Academy of Legal Studies in Business Executive Committee, 1994-2000, 2004-2006, and 2010-2015.

Liaison to AACSB, 2010-2015.

Liaison to AACSB, 2004-2006.

Past-President, 1999-2000.

President, 1998-99.

President-Elect, 1997-98.

First Vice-President, 1996-97.

Second Vice-President, 1995-96.

Secretary-Treasurer, 1994-95.

Member of American Arbitration Association's Panel of Arbitrators, 1993-2004.

Trained Mediator.

Trained Arbitrator.

Member of the Advisory Committee on the Use of ADR in Employment Disputes, 1993-95.

Consulting Editor for Legal Studies, Prentice-Hall, Inc., 1993-99.

Member of First Permanent Research Subcommittee of the Executive Committee of the Academy of Legal Studies in Business, 1990.

Member of Interim Research Committee of the Academy of Legal Studies in Business, 1989-90.

Member of Status of Law Committee of the Academy of Legal Studies in Business, 1989-90.

Served as a staff editor to the American Business Law Journal, 1982-1985.

Served as a manuscript referee to the American Business Law Journal, 1979-1982.

#### University System of Georgia Level

Member of University System of Georgia Advisory Committee on Alternate Dispute Resolution, 2003-2008.

Chair, 2008.

Co-Facilitator of Regional Liaisons from Georgia State, Georgia Tech, Kennesaw State, Medical College of Georgia, University of Georgia, and West Georgia, 2004.

Member of University System of Georgia Administrative Committee on Academic Affairs, 2002-2003.

Member and Chair of University System of Georgia Committee on Best Practices for Recruiting, Hiring, and Retaining Faculty, 2001-2002.

Member of the University System of Georgia Committee on Sick Leave, 2001.

Mediator for University System of Georgia Mediation Program, 1998-2015.

#### University of Georgia Level

Facilitator on Finance and Administration Transition Team (following appointment of Ryan Nesbit as Vice President), 2014.

Member of UGA Foundation's Board of Trustees, 2004-09.

Member of Audit and Governance Committee, 2005-06.

Member of Foundation Fellows Committee, 2004-09.

Member of Development and Public Affairs Committee, 2004-2005, 2008-09.

Member of University Council, 2004-07.

Member of Strategic Planning Committee, 2005-08.

Member of Faculty Grievance Committee, 2005-08.

Member of Committee on Student Affairs, 2005-07.

Member of Committee on Statutes, Bylaws, and Committee, 2005-07.

Chair, 2006-07.

Member of Committee on Faculty Affairs, 2004-06.

Member of Executive Committee (Graduate School Representative), 2004-06.

Member of Advisory Board to the Office of Institutional Research, 2002-04.

Participant in Air Force ROTC Distinguished Educators' Visit to Tyndall Air Force Base, Florida, June 25-28, 2002.

Member of University of Georgia Teaching Academy's Executive Committee, 1999-2002.

Faculty Advisor to Sphinx, 1999-present.

Member of the Professional and Applied Studies Area Committee, Graduate School, 1998-2001.

Chair, 2000-01.

Member of the Faculty Post-Tenure Review Appeals Committee, 1997-99.

Member of University Council, 1997-2000.

Member of Statutes and Bylaws Committee, 1999-2000.

Member of (Graduate Faculty representative on) Faculty Benefits Committee, 1998-2000.

Member of Faculty Affairs Committee, 1997-2000.

Member of the University of Georgia Alternative Dispute Resolution Taskforce, 1996-2009.

Senior Mediator, 1997-2017.

University representative in the Third Institute of Peer Review of Teaching, sponsored by American Association of Higher Education, Georgetown University, June, 1996.

University representative in the Second Institute of Peer Review of Teaching, sponsored by American Association of Higher Education, Georgetown University, June, 1995.

Member of Richard B. Russell Undergraduate Teaching Awards Selection Committee, 1994-1995.

Chair, 1994.



University representative in the First Institute of Peer Review of Teaching, sponsored by American Association of Higher Education, Stanford University, June, 1994.

Chair of the 5-year Review Committee with respect to the Graduate School Dean, 1994.

Member of Honors Program Council, 1987-91, 1993-96.

Faculty Evaluation Committee, 1993-95.

Chair, 1994-95.

Admissions Committee, 1989-91.

Academic Policy Board, 1987-91.

Chair of Business Administration: Area A Committee, 1988-91.

Member of Honors Day Convocation Speaker's Committee, 1994.

Chair of the Program Study Committee to review the Department of Political Science, 1992-93.

Member of Statutes and Bylaws Review Committee, 1992.

Member of Leadership UGA Steering Committee, 1992.

Chair of Program Committee, 1992.

Member of President's Task Force on University's Fraternity and Sorority System, 1991.

University Round Table Discussions, 1991-present.

Chair of Committee to Raise Funds and Commission Portrait of Dr. Henry King Stanford, 1990-92.  
(Portrait unveiled and presented to University on June 12, 1992.)

Member of Instructional Advisory Committee, 1989-93.

Chair, 1992-93.

Member of Georgia Athletic Association Board of Directors, 1989-92.

Facilities Committee, 1989-92.

Member of University Council, 1988-91.

Executive Committee, 1988-91.

Chair, 1989-90.

Intercollegiate Athletics Committee, 1989-91.

Chair, 1989-90.

Member of Graduate Council, 1988-91.

Administrative Committee, 1988-91.

Chair, 1989-91.

Member of President's Task Force on Academic Student Services, 1988-89.

Member of Self-Study Committee on Institutional Effectiveness, 1988-90.

Chair of Administrative Subcommittee, 1988-90.

Faculty Advisor to Student Government Association, 1988-89.

Faculty Advisor to Blue Key National Honor Fraternity, 1987-2007.

Member of University Honors Program Committee, 1985-86.

Member of Board of Managers of UGA Alumni Society, 1985-87  
Chair of Board's Awards Committee, 1986-87.

Member of Judicial Programs Advisory Committee, 1983-95.

Member of Young Alumni Council, 1982-85.  
Chair of YAC's Scholarship and Awards Committee, 1983-85.

Participant in "A Media Guide to Economic Experts at the University of Georgia," produced by the Office of Public Relations, 1982.

Member of Board of Directors of University Employees Federal Credit Union, 1982-1987.  
Vice President of Board, 1983-1984.  
Secretary of the Board, 1984-1987.  
Member of Credit Committee, 1983-1984.  
Chair, 1983

Member of University Grievance Panel, 1981-86, 1989-91.

### College Level

Member of Educational Policy Committee, 2004-06.  
Chair, 2004-05.

Selection Committee for Leadership Scholars, Institute for Leadership Advancement, 2004.

Member of MBA Committee, 2003-06.

Selection Committee for Leadership Scholars, Institute for Leadership Advancement, 2001.

Dean's Leadership Council, 1998.

Member of Dean's Search Committee, 1996.

Member of MBA Committee, 1995-99.

Member of MBA PLUS Committee, 1993-97.

Member of Educational Policy Committee, 1992-94.  
Chair, 1993-94.

Departmental Representative on the College's Strategic Planning Group, 1988-89.

Member of Promotion and Tenure Advisory Committee, 1988-90.

Member of Educational Policy Committee, 1988-89.

Member of Faculty Concerns Committee, 1983-1985.  
Chair, 1984-85.

Liaison to University's Judicial Programs Office, 1983-1986.

Secretary of Faculty, 1982-83.

Member of Faculty Concerns Committee, 1981-82.

Member of Students' Petition Committee, 1980-82.

Member of Honors Programs Committee, 1978-80.  
Secretary, 1978-79.

Advisor to Delta Sigma Pi, Professional Business Fraternity, 1979-83.

### **Professional Associations**

Academy of Legal Studies in Business  
American Arbitration Association  
Southeastern Regional Academy of Legal Studies in Business  
State Bar of Georgia

### **Speeches and Lectures**

Participated in Initial Panel on “Integrity in Higher Education: The University of Georgia Experience,” for a Delegation of University and Government Leaders from Thailand, Athens, Georgia, April 1, 2019.

Conducted seminar on “Managing Conflict in the Work Environment,” for the Governor’s Teaching Fellows, Athens, Georgia, May 18, 2018.

Conducted seminar on “Managing Conflict in the Work Environment,” for the Governor’s Teaching Fellows, Athens, Georgia, November 3, 2017.

Conducted seminar on “Managing Conflict in the Work Environment,” for the Governor’s Teaching Fellows, Athens, Georgia, May 19, 2017.

Presentation on “Promotion and Tenure Guidelines” to the Lilly Fellows, Athens, Georgia, February 23, 2017.

Conducted seminar on “Managing Conflict in the Work Environment,” for the Governor’s Teaching Fellows, Athens, Georgia, October 7, 2016.

Instructor in training workshop on “Negotiation Skills, Part II” WestRock Procurement Group, Richmond, Virginia, July 27-28, 2016.

Conducted seminar on “Managing Conflict in the Work Environment,” for the Governor’s Teaching Fellows, Athens, Georgia, May 23, 2016.

Instructor in training workshop on “Negotiation Skills, Part II” WestRock Procurement Group, Richmond, Virginia, October 27-28, 2015.

Conducted seminar on “Managing Conflict in the Work Environment,” for the Governor’s Teaching Fellows, Athens, Georgia, October 8, 2015.

Conducted seminar on “Managing Conflict in the Work Environment,” for the Governor’s Teaching Fellows, Athens, Georgia, May 18, 2015.

Instructor in Georgia Banking School on “Conflict Management and Negotiation Skills,” Athens, Georgia, May 6, 2015.

Presentation on “Promotion and Tenure Guidelines” to the Lilly Fellows, Athens, Georgia, November 17, 2014.

Conducted seminar on “Managing Conflict in the Work Environment,” for the Governor’s Teaching

Fellows, Athens, Georgia, November 7, 2014.

Conducted seminar on “Business Negotiation,” for 2014 Accounting Residency Program at UGA, Athens, Georgia, June 27, 2014.

Conducted seminar on “Managing Conflict in the Work Environment,” for the Governor’s Teaching Fellows, Athens, Georgia, May 16, 2014.

Instructor in Georgia Banking School on “Conflict Management and Negotiation Skills,” Athens, Georgia, May 7, 2014.

Panel Presentation on “Career Consideration as an Associate Professor” to the Lilly Fellows, Athens, Georgia, April 7, 2014.

Conducted seminar on “Managing Conflict in the Work Environment,” for the Governor’s Teaching Fellows, Athens, Georgia, November 8, 2013.

Facilitator of Discussion with Faculty Learning Community, Center of Teaching and Learning, University of Georgia, Athens, Georgia, October 9, 2013.

Master of Ceremonies, Presidential Investiture of Robert G. Boehmer, East Georgia State College, Swainsboro, Georgia, September 27, 2013.

Conducted seminar on “Managing Conflict in the Work Environment,” for the Governor’s Teaching Fellows, Athens, Georgia, May 17, 2013.

Instructor in Georgia Banking School on “Conflict Management and Negotiation Skills,” Athens, Georgia, May 8, 2013.

Invited to deliver Lecture in Executive Leadership Series, Middle Georgia State College, “Negotiate or Lead: What to Do and When?,” Macon, Georgia, April 3, 2013.

Conducted seminar on “Managing Conflict in the Work Environment,” for the Governor’s Teaching Fellows, Athens, Georgia, November 8, 2012.

Instructor, “Building Strategic Relationship,” Cox Technology Leadership Academy, Terry College Executive Programs, Atlanta, Georgia November 7, 2012.

Presentation on “Promotion and Tenure Guidelines” to the Lilly Fellows, Athens, Georgia, October 18, 2012.

Conducted seminar on “Business Negotiation,” for 2012 Accounting Residency Program at UGA, Athens, Georgia, July 9, 2012.

Conducted seminar on “Business Negotiation,” for 2012 Accounting Residency Program at UGA, Athens, Georgia, June 8, 2012.

Conducted seminar on “Managing Conflict in the Work Environment,” for the Governor’s Teaching Fellows, Athens, Georgia, May 24, 2012.

Instructor in Georgia Banking School on “Conflict Management and Negotiation Skills,” Athens, Georgia, May 2, 2012.

Conducted workshop on “Negotiation for MBAs,” for the Fast-track MBA Program, Atlanta, Georgia, December 3, 2011.

Conducted seminar on “Managing Conflict in the Work Environment,” for the Governor’s Teaching Fellows, Athens, Georgia, November 4, 2011.

Instructor, “Influencing Others and Managing Conflict Productively,” North Georgia Health Systems, Terry College Executive Programs, Atlanta, Georgia August 26, 2011.

Conducted seminar on “Ethics and Self-Regulation,” for 2011 Accounting Residency Program at UGA, Athens, Georgia, June 13, 2011.

Conducted seminar on “Managing Conflict in the Work Environment,” for the Governor’s Teaching Fellows, Athens, Georgia, May 18, 2011.

Instructor in Georgia Banking School on “Conflict Management and Negotiation Skills,” Athens, Georgia, May 4, 2011.

Presenter, “Building Strategic Relationships: Influencing Others and Managing Conflict Productively,” Emerging Leader Academy, Terry College Executive Programs, Atlanta, Georgia April 20, 2011.

Co-presenter and Moderator of “Leadership and Innovation: Strategies to Jumpstart Your Growth Engine,” Atlanta Leadership Symposium, Atlanta, Georgia, March 31, 2011.

Facilitated discussion with New Department Heads, Center for Teaching and Learning, Athens, Georgia, March 8, 2011.

Conducted seminar on “Managing Conflict Productively,” for Georgia Bioscience Consortium through Terry Executive Programs, Atlanta, Georgia, November 16, 2010.

Conducted seminar on “Managing Conflict in the Work Environment,” for the Governor’s Teaching Fellows, Athens, Georgia, November 4, 2010.

Conducted seminar on “Ethics and Self-Regulation,” for 2010 Accounting Residency Program at UGA, Athens, Georgia, June 28, 2010.

Conducted seminar on “Peer Review/Collaboration for Teaching Effectiveness” for the Governor’s Teaching Fellows, Athens, Georgia, May 19, 2010.

Conducted seminar on “Managing Conflict in the Work Environment,” for the Governor’s Teaching Fellows, Athens, Georgia, May 14, 2010.

Instructor in Georgia Banking School on “Conflict Management and Negotiation Skills,” Athens, Georgia, May 5, 2010.

Conducted seminar on “Peer Review/Collaboration for Teaching Effectiveness” for the Governor’s Teaching Fellows, Athens, Georgia, April 7, 2010.

Co-presenter and Moderator of “Leadership and Innovation: Strategies to Jumpstart Your Growth Engine,” Atlanta Leadership Symposium, Atlanta, Georgia, February 25, 2010.

Conducted seminar on “Managing Conflict in the Work Environment,” for the Governor’s Teaching Fellows, Athens, Georgia, November 6, 2009.

Invited Presenter in Emmanuel College’s Cultural Awareness Program on “Right or Wrong? Good or Bad? A Conversation Concerning the Ethics and Wisdom of the New Era of Government Regulation,” Franklin Springs, Georgia, September 21, 2009.

Conducted seminar on “Ethics and Self-Regulation,” for the Georgia Society of CPAs High School

Residency Program, Athens, Georgia, July 13, 2009.

Conducted seminar on “Managing Conflict in the Work Environment,” for the Governor’s Teaching Fellows, Athens, Georgia, May 15, 2009.

Instructor in Georgia Banking School on “Conflict Management and Negotiation Skills,” Athens, Georgia, May 6, 2009.

Presentation on “Promotion and Tenure Guidelines” to the Lilly Fellows, Athens, Georgia, December 9, 2008.

Presentation on “Managing Conflict,” First Baptist Church, Athens, Georgia, November 19, 2008.

Conducted seminar on “Ethics and Self-Regulation,” for the Georgia Society of CPAs High School Residency Program, Athens, Georgia, July 16, 2008.

Conducted seminar on “Managing Conflict in the Work Environment,” for the Governor’s Teaching Fellows, Athens, Georgia, and May 14, 2008.

Conducted seminar on “Reflections of Peers on Peer Collaboration to Achieve Teaching Excellence” for the Governor’s Teaching Fellows, Athens, Georgia, May 13, 2008.

Instructor in Georgia Banking School on “Conflict Management and Negotiation Skills,” Athens, Georgia, May 7, 2008.

Conducted seminar on “Managing Conflict in the Work Environment,” for the Governor’s Teaching Fellows, Athens, Georgia, February 7, 2008.

Instructor in University System Board of Regents’ New Administrators’ Workshop on “Managing Conflicts,” Athens, Georgia, November 1, 2007.

Co-presenter on “Promotion and Tenure Guidelines” to the Lilly Fellows, Athens, Georgia, October 8, 2007.

Instructor in the “Campus Mediation Training Workshop,” CNCR Summer Institute, Jekyll Island, Georgia, July 30-August 1, 2007.

Conducted seminar on “Managing Conflict in the Work Environment,” for the Governor’s Teaching Fellows, Athens, Georgia, May 24, 2007.

Instructor in Georgia Banking School on “Conflict Management and Negotiation Skills,” Athens, Georgia, May 2, 2007.

Co-presenter on “Promotion and Tenure Guidelines” to the Lilly Fellows, Athens, Georgia, February 20, 2007.

Co-presenter of seminar on “Tying the Pieces Together: Role of Public Service and Outreach in New Campus Planning,” Public Service and Outreach Leadership Academy, University of Georgia, Athens, Georgia, January 24, 2007.

Conducted seminar on “Managing Conflict in the Work Environment,” for the Governor’s Teaching Fellows, Athens, Georgia, November 9, 2006.

Conducted Book Discussion with UGA Foundation Fellows on “*Finding Flow* by Mihaly

Csikszentmihalyi, Athens, Georgia, November 1, 2006.

Addressed Athens Kiwanis Club on “Career Reflections and the Terry College MBA Program,” Athens, Georgia, October 17, 2006.

Conducted seminar on “Managing Conflict in the Work Environment,” for the Governor’s Teaching Fellows, Athens, Georgia, May 19, 2006.

Instructor in ILA’s Teaching Leadership Workshop on “Teaching Negotiation,” Athens, Georgia, May 18, 2006.

Instructor in Georgia Banking School on “Conflict Management and Negotiation Skills,” Athens, Georgia, May 3, 2006.

Conducted seminar on “Managing Conflict in the Work Environment,” for the Governor’s Teaching Fellows, Athens, Georgia, March 2, 2006.

Instructor in Executive Leadership Program of Georgia Leadership Institute on “Leader as Negotiator,” Atlanta, Georgia, August 23, 2005.

Conducted seminar on “Managing Conflict in the Work Environment,” for the Governor’s Teaching Fellows, Athens, Georgia, May 19, 2005.

Instructor in ILA’s Teaching Leadership Workshop on “Teaching Negotiation,” Atlanta, Georgia, May 17, 2005.

Instructor in Georgia Banking School on “Conflict Management and Negotiation Skills,” Athens, Georgia, May 4, 2005.

Conducted seminar on “Peer Collaboration to Achieve Teaching Excellence” to the Franklin Fellows, University of Georgia, Athens, Georgia, April 20, 2005.

Co-presenter on “ADR in Academe: Using Third Party Facilitations to Resolve Academic Dishonesty Cases” during University and College Ombuds Association Annual Conference, Atlanta, Georgia, April 13, 2005.

Delivered speech on “Ethical Considerations for the New Year” to the Annual Meeting of the Oconee County Chamber of Commerce, Watkinsville, Georgia, January 13, 2005.

Conducted seminar on “Managing Conflict in the Work Environment,” for the Governor’s Teaching Fellows, Athens, Georgia, January 13, 2005.

Co-presenter on “The Transition from Faculty to Administrator (and Back)” to the Lilly Fellows, Athens, Georgia, November 12, 2004.

Instructor in the Forest Business Seminar on “The Law and Business,” Center for Forest Business, School of Forest Resources, University of Georgia, November 12, 2004.

Delivered “Reflections on the Founding of the University of Georgia Teaching Academy,” Five-Year Anniversary Celebration, Meigs Hall, Athens, Georgia, October 26, 2004.

Panelist during presentation on the “Academic Affairs and Student Affairs Collaborations in Higher Education: Creation and Operation of the Freshman College Summer Experience,” ECHD 8020, Athens, Georgia, September 14, 2004.

Instructor in the “Campus Mediation Training Workshop,” CNCR Summer Institute, Athens, Georgia, July 26-28, 2004.

Instructor in National Association of Securities Dealers course on “Enforcement in the Saudi Arabian Capital Market Authority,” London, England, July 3-7, 2004.

Instructor in National Association of Securities Dealers course on “Market Supervision in the Saudi Arabian Capital Market Authority,” London, England, June 28-July 2, 2004.

Conducted seminar on “Managing Conflict in the Work Environment,” for the Governor’s Teaching Fellows, Athens, Georgia, May 13, 2004.

Instructor in Georgia Banking School on “Conflict Management and Negotiation Skills,” Athens, Georgia, April 29, 2004.

Co-presenter on “The Culture of Honesty: The Use of Facilitated Discussions in Academic Honesty Matters” to the Lilly Fellows, Athens, Georgia, March 26, 2004.

Presenter and panelist during “Workshop on Distance Education: Experiences and Lessons,” to the Delegation of Tunisian Visitors, Athens, Georgia, March 23, 2004.

Instructor in University System Board of Regents’ Department Head Workshop on “Resolving Intra-Departmental Disputes,” Athens, Georgia, March 5, 2004.

Conducted seminar on “Managing Conflict in the Work Environment,” for the Governor’s Teaching Fellows, Athens, Georgia, March 4, 2004.

Co-presenter on “Promotion and Tenure Guidelines” to Colloquium for New Faculty, University of Georgia, Athens, Georgia, August 12, 2003.

Conducted seminar on “Managing Conflict Resolution: Negotiating the Way Through Your Undergraduate Experience,” for the Freshman College Summer Experience, Athens, Georgia, July 14, 2003.

Conducted seminar on “Managing Conflict in the Work Environment,” for the Governor’s Teaching Fellows, Athens, Georgia, May 14, 2003.

Instructor in Georgia Banking School on “Conflict Management and Negotiation Skills,” Athens, Georgia, May 7, 2003.

Conducted seminar on “Using Peer Collaboration for Teaching Effectiveness: Conducting Student Interviews” for the Governor’s Teaching Fellows, Athens, Georgia, January 16, 2003.

Co-presenter on “Promotion and Tenure Guidelines” to the Lilly Fellows, Athens, Georgia, December 6, 2002.

Conducted seminar on “Managing Conflict in the Work Environment,” for the Governor’s Teaching Fellows, Athens, Georgia, October 18, 2002.

Speaker on “Culture of Honesty: The University of Georgia Policy on Academic Honesty,” UGA Parents & Families Council, Athens, Georgia, October 4, 2002.

Panelist on “Academic, Legal, and Ethical Issues in Administration,” presented to the College of Education Administrative Council, University of Georgia, Athens, Georgia, August 21, 2002.

Instructor in the “Advanced Negotiation Workshop,” CNCR Summer Institute on Conflict Management in Higher Education, Lake Lanier Islands, Georgia, June 13, 2002.



Facilitator of “Hot Topic Discussion on Conducting Meeting: Why?/Why Not? – Talking or Listening During Meetings,” CNCR Summer Institute on Conflict Management in Higher Education, Lake Lanier Islands, Georgia, June 13, 2002.

Conducted seminar on “Managing Conflict in the Work Environment,” for the Governor’s Teaching Fellows, Athens, Georgia, May 22, 2002.

Instructor in Georgia Banking School on “Conflict Management and Negotiation Skills,” Athens, Georgia, May 2, 2002.

Panelist on “Extraordinary Teachers Know What to Teach, How to Teach, and How to Improve,” Barnes & Noble Author Series, Athens, Georgia, April 11, 2002.

Speaker on “The Role of a University of Georgia Administrator,” Franklin Residential College Student Body, Athens, Georgia, April 11, 2002.

Speaker on “Summarizing the Academic Affairs Symposium on Extraordinary Teaching,” Unicoi Conference Center, April 6, 2002.

Panelist on “University System of Georgia First Year Programs: Intentionally Promoting First-Year Student Success,” during the Conference on Teaching & Learning with Advanced Technologies, Athens, Georgia, April 2, 2002.

Made presentation on “Personal Experience as a Teacher of Distance Courses,” to University of Georgia Distance Education Interest Group, Athens, Georgia, February 20, 2002.

Presenter on “The Faculty Role as an Enabler,” to the Provost’s Administrative Workshop on “Alcohol Use on Campus: Transformation of Institutional Culture,” Athens, Georgia, February 4, 2002.

Co-presenter on “Peer Review/Collaboration: An Emphasis on Student Interviews,” to UGA Teaching Fellows, Lilly Fellows, and Governor’s Teaching Fellows, Athens, Georgia, November 15, 2001.

Co-presenter on “Promotion and Tenure Guidelines” to the Lilly Fellows, Athens, Georgia, November 2, 2001.

Panelist on “Leadership Styles and Values,” Be Your Own DAWG Leadership Series sponsored by University Housing, Athens, Georgia October 9, 2001.

Instructor in University Housing’s New Staff Training on “Conflict Sources, Analysis, and Management,” Athens, Georgia, July 30, 2001.

Made presentation on “Meaning of SAFE: Getting Ready for Classes,” to the Freshmen Orientation, Athens, Georgia, July 16, 2001.

Conducted seminar on “Dealing with Difficult People: Conflict Resolution and Negotiation Skills,” for the Governor’s Teaching Fellows, Athens, Georgia, May 22, 2001.

Instructor in Georgia Banking School on “Conflict Management and Negotiation Skills,” Athens, Georgia, May 3, 2001.

Conducted seminar on “Dealing with Difficult People: Conflict Resolution and Negotiation Skills,” for the Governor’s Teaching Fellows, Athens, Georgia, April 25, 2001.

Panelist in “Provost’s Promotion and Tenure Questions and Answers Workshop,” University of Georgia,

Athens, Georgia, April 18, 2001.

Instructor in Administrative Skills Seminar at Columbia Seminary with an emphasis on “Conflict Management and Negotiation,” Atlanta, Georgia, March 20, 2001.

Facilitated discussion on “Balancing Teaching and Research: What’s a Christian to Do? and Eight Other Questions,” Campus Faculty Fellowship, Athens, Georgia, November 6, 2000.

Co-presenter on “Promotion and Tenure Guidelines” to the Lilly Fellows, Athens, Georgia, November 1, 2000.

Instructor in Congregational Leadership and Administrative Course at Columbia Seminary with an emphasis on “Conflict Management and Negotiation,” Atlanta, Georgia, October 4, 2000.

Made presentation on “Optimizing your Academic Experience,” to the Freshmen Orientation, Athens, Georgia, July 26, 2000.

Instructor in the “Campus Mediation Training Workshop for UGA Employees,” Athens, Georgia, June 26-28, 2000.

Made presentation on “Optimizing your Academic Experience,” to the Freshmen Orientation, Athens, Georgia, June 19, 2000.

Instructor in the “Advanced Negotiation Workshop,” CNCR Summer Institute, Jekyll Island, Georgia, June 14, 2000.

Instructor in the “Campus Mediation Training Workshop,” CNCR Summer Institute, Jekyll Island, Georgia, June 13, 2000.

Facilitator of “Hot Topic Discussion on Teaching Negotiation Skills,” CNCR Summer Institute, Jekyll Island, Georgia, June 12, 2000.

Instructor in Georgia Banking School on “Conflict Management and Negotiation Skills,” Athens, Georgia, May 4, 2000.

Panelist in “Provost’s Promotion and Tenure Questions and Answers Workshop,” University of Georgia, Athens, Georgia, April 18, 2000.

Delivered speech entitled “Faith, Folks, and Follow-through” during University Honors Day Ceremony, Athens, Georgia, April 12, 2000.

Conducted seminar on “Dealing with Difficult People: Conflict Resolution and Negotiation Skills,” for the Corporate Relations Foundation of Athens Regional Medical Center, Athens, Georgia, April 7, 2000.

Spoke on “Instructional Considerations into Promotion and Tenure Guidelines” to the Self-Study Steering Committee, University of Georgia, Athens, Georgia, March 27, 2000.

Co-presenter on “Academic Programs and University Housing” to the Georgia High School Leadership Summit, University of Georgia, Athens, Georgia, March 24, 2000.

Spoke on “Incorporating International Considerations into Promotion and Tenure Guidelines” to the International Fellows Program, University of Georgia, Athens, Georgia, February 24, 2000.

Delivered "Welcome" to the Lilly Conference on College and University Teaching-South, Athens, Georgia,

February 11, 2000.

Panelist in "Promotion and Tenure Workshop" for new faculty, Athens, Georgia, January 26, 2000.

Co-presenter on "Promotion and Tenure Guidelines" to the Lilly Fellows, Athens, Georgia, January 7, 2000.

Presented a "Discussion of Academic Life" to Cedar Shoals and Clarke Central Preview Day, University of Georgia, Athens, Georgia, December 1, 1999.

Panelist responding to Dr. John B. Bennett's lecture on "Hospitality and Collegiate Community," Institute of Higher Education, University of Georgia, Athens, Georgia, November 17, 1999.

Co-presenter on "Promoting the Dignity of Teaching in a Research University Culture," Provost's Conference, University of Michigan, Ann Arbor, Michigan, November 15, 1999 (with Ron Simpson).

Conducted a Question and Answer Session with Parents, Scholar Visitation Day, University of Georgia, Athens, Georgia, October 25, 1999.

Made presentation on behalf of the Executive Committee of the Academy of Legal Studies in Business during the annual Business Meeting of the Southeastern Academy of Legal Studies in Business, Memphis, Tennessee, October 23, 1999.

Instructor in Congregational Leadership and Administrative Course at Columbia Seminary with an emphasis on "Conflict Management and Negotiation," Atlanta, Georgia, October 19, 1999.

Participant in Program on the University's Self Study to the Foundation Fellows, University of Georgia, Hiawasee, Georgia, August 28, 1999.

Facilitator for a program on Conflict Resolution for the MBA Mentors, Terry College of Business, University of Georgia, Athens, Georgia August 27, 1999.

Made presentation on the "Role of Relationships in Classroom Activities," to the Freshmen Orientation, Athens, Georgia, July 6, 1999.

Facilitator of a Strategic Planning Meeting of the Kennesaw State University Foundation Trustees, Atlanta, Georgia, May 25, 1999.

Instructor in Georgia Banking School on "Conflict Analysis and Negotiation Skills," Athens, Georgia, May 13, 1999.

Instructor in University of Georgia Staff/Management Training on "Introduction to Mediation and Other Methods of Resolving Conflict," Athens, Georgia, April 30, 1999.

Instructor in Administrative Skills Seminar at Columbia Seminary with an emphasis on "Conflict Management and Negotiation," Atlanta, Georgia, April 26, 1999.

Instructor in University of Georgia Staff/Management Training on "Introduction to Mediation and Other Methods of Resolving Conflict," Athens, Georgia, April 16, 1999.

Panel Member on "National Issues facing the Academy of Legal Studies in Business," during the annual meeting of the Midwest Academy of Legal Studies in Business, Chicago, Illinois, March 19, 1999.

Made presentation on behalf of the Executive Committee of the Academy of Legal Studies in Business during the annual Business Meeting of the Midwest Academy of Legal Studies in Business, Chicago, Illinois, March 19, 1999.

Instructor in University System Board of Regents' Department Head Workshop on "Resolving Intra-Departmental Disputes," Athens, Georgia, March 16, 1999.

Instructor in the "Department Chair as Negotiator" in the workshop entitled "Rising Above the Turmoil: Department Chairs Managing Conflict Effectively," Southern Polytechnic State University, Atlanta, Georgia, February 24, 1999.

Organized and moderated a Salary Negotiation Seminar for the MBA PLUS Program, Terry College of Business, University of Georgia, Athens, Georgia, January 22, 1999.

Instructor in the "Managing Conflict in Higher Education: Campus Mediation Training Workshop for University System Faculty and Staff," Valdosta, Georgia, November 11-13, 1998.

Spoke to the Christian Faculty Fellowship on "Building Constructive Relationships in Negotiation Settings," Athens, Georgia, October 29, 1998.

Organizer and Panel Member on "National Issues facing the Academy of Legal Studies in Business," during the annual meeting of the Southeastern Academy of Legal Studies in Business, Charleston, South Carolina, October 23, 1998.

Organizer and Panel Member on "National Issues facing the Academy of Legal Studies in Business," during the annual meeting of the Rocky Mountain Academy of Legal Studies in Business, Vail, Colorado, September 19, 1998.

Instructor in the Management Seminar for College Newspaper Editors and Advisers, Henry W. Grady College of Journalism and Mass Communication on "Resolving Conflicts through Understanding the Negotiation Process," Athens, Georgia, July 30, 1998.

Instructor in University of Georgia Staff/Management Training on "Introduction to Mediation and Other Methods of Resolving Conflict," Athens, Georgia, June 25, 1998.

Instructor in University of Georgia Staff/Management Training on "Introduction to Mediation and Other Methods of Resolving Conflict," Athens, Georgia, June 19, 1998.

Made presentation on behalf of the Executive Committee of the Academy of Legal Studies in Business during the annual Business Meeting of the Western Academy of Legal Studies in Business, Monterey, California, April 24, 1998.

Instructor in University System Board of Regents' New Department Head Workshop on "Resolving Intra-Departmental Disputes," Macon, Georgia, March 30, 1998.

Made presentation on behalf of the Executive Committee of the Academy of Legal Studies in Business during the annual Business Meeting of the Mid-Atlantic Academy of Legal Studies in Business, Charlottesville, Virginia, March 13, 1998.

Instructor in the "Managing Conflict in Higher Education: Campus Mediation Training Workshop for University System Faculty and Staff," Athens, Georgia, February 11-13, 1998.

Organized (and presented during) a Salary Negotiation Seminar for the MBA PLUS Program, Terry College of Business, University of Georgia, Athens, Georgia, January 23, 1998.

Co-presenter on the "Peer Collaboration to Enhance Teaching Effectiveness" to the MBA Core Faculty, Terry College of Business, Athens, Georgia, January 13, 1998 (with Jere Morehead).

Presenter during "Peer Review of Teaching Workshop," for University of Georgia faculty and department heads, Athens, Georgia, December 10, 1997.

Coach/Mentor during the Advanced Mediation Clinic for the University System of Georgia, sponsored by the Board of Regents and the Chancellor's Office, Athens, Georgia, December 4-5, 1997.

Made presentation on the "Role of Relationships in Making the College Decision," to the Scholars' Visitation Day, Athens, Georgia, November 17, 1997.

Made presentation on behalf of the Executive Committee of the Academy of Legal Studies in Business during the annual Business Meeting of the Southeastern Academy of Legal Studies in Business, Orlando, Florida, October 25, 1997.

Visited and made six presentations to various faculty groups at Southern Illinois University – Edwardsville on the topic of "Peer Review/Collaboration of Teaching," Edwardsville, Illinois, October 23-24, 1997.

Panelist in TA Mentors' Session on "Faculty Careers," University of Georgia, Athens, Georgia, October 20, 1997.

Instructor in Congregational Leadership and Administrative Course at Columbia Seminary with an emphasis on "Conflict Management and Negotiation," Atlanta, Georgia, October 9, 1997.

Presenter to the Library Staff on "The University's Pilot Mediation Program," Athens, Georgia, September 12, 1997.

Conducted seminar on "Peer Collaboration/Review of Teaching Effectiveness" Governor's Teaching Fellows, Athens, Georgia, June 24, 1997.

Conducted seminar on "Conflict Analysis, Conflict Resolution, Negotiation, and Interpersonal Communication Skills" Governor's Teaching Fellows, Athens, Georgia, June 18, 1997.

Facilitated a discussion on "Facilitating Interactive Learning," Governor's Teaching Fellows, Athens, Georgia, June 17, 1997.

Presenter to the Business and Finance Staff on "The University's Pilot Mediation Program," Athens, Georgia, May 22, 1997.

Instructor in the "Managing Conflict in Higher Education: Campus Mediation Training Workshop for University System Faculty and Staff," Macon College, Macon, Georgia, April 24-16, 1997.

Conducted seminar on "Introduction to Conflict Analysis and The Regents' Initiative and Policy Directive on Conflict Resolution," Dekalb College Faculty, North Campus, Atlanta, Georgia, April 22, 1997.

Instructor in University System Board of Regents' New Department Head Workshop on "Resolving Intra-Departmental Disputes," St. Simons Island, Georgia, April 14, 1997.

Instructor in Administrative Skills Seminar at Columbia Seminary with an emphasis on "Conflict Management and Negotiation," Atlanta, Georgia, April 8, 1997.

Conducted seminar on "Peer Review/Collaboration of Teaching Effectiveness," College of Pharmacy, Athens, Georgia, March 21, 1997.

Conducted seminar on "Peer Review/Collaboration of Teaching Effectiveness," School of Environmental Design, Athens, Georgia, March 21, 1997.

Made presentation on behalf of the Executive Committee of the Academy of Legal Studies in Business during the annual Business Meeting of the Southern Academy of Legal Studies in Business, New Orleans, Louisiana, March 15, 1997.

Presenter to the Georgia Center of Continuing Education Staff on “The University’s Pilot Mediation Program,” Athens, Georgia, March 12, 1997.

Conducted seminar on “Peer Review/Collaboration of Teaching Effectiveness,” Georgia State University, Atlanta, Georgia, February 28, 1997 (with Jere W. Morehead).

Conducted seminar on “Introduction to Conflict Analysis and The Regents’ Initiative and Policy Directive on Conflict Resolution,” Dekalb College Faculty, Gwinnett Campus, Lawrenceville, Georgia, February 7, 1997.

Presenter to the Staff Council on “The University’s Pilot Mediation Program,” Athens, Georgia, February 5, 1997.

Conducted seminar on “Introduction to Conflict Analysis and The Regents’ Initiative and Policy Directive on Conflict Resolution,” Dekalb College Faculty, Central Campus, Atlanta, Georgia, January 31, 1997.

Spoke with Deans at their luncheon on “The University’s Pilot Mediation Program,” Athens, Georgia, January 16, 1997.

Program Organizer for and Trainer in the “Chancellor’s Office Mediation Workshop for University System Employees,” Georgia Center for Continuing Education, Athens, Georgia, December 16-18, 1996.

Spoke to Brunswick/Glynn County Georgia Alumni Luncheon, St. Simons Island, Georgia, December 13, 1996.

Instructor in the “5th Annual ADR Advocacy Institute,” Institute of Continuing Legal Education in Georgia, Atlanta, Georgia, December 12, 1996.

Facilitated a discussion on “Facilitative Learning as a Teaching Style,” Governor’s Teaching Fellows, Athens, Georgia, November 14, 1996.

Conducted seminar on “Conflict Resolution and Negotiation,” Governor’s Teaching Fellows, Athens, Georgia, November 13, 1996.

Conducted seminar on “Conflict Resolution and Negotiation,” College of Education Doctoral Students, Athens, Georgia, November 12, 1996.

Made presentation on behalf of the Executive Committee of the Academy of Legal Studies in Business during the annual Business Meeting of the Tri-State Academy of Legal Studies in Business, Ypsilanti, Michigan, November 9, 1996.

Presenter during a plenary session on “Strategies for Peer Review of Teaching/Learning in Business Schools,” Continuous Improvement Symposium sponsored by the American Assembly of Collegiate Schools of Business, St. Louis, Missouri, October 1, 1996.

Delivered speech on “Peer Review/Collaboration of Teaching” to the Enhancing the Learning Experience Seminar, sponsored by the Deloitte & Touche Foundation, Colorado Springs, Colorado, August 1, 1996.

Instructor in Management Development Program for Georgia State University on the topics of Conflict Analysis and Negotiation, Atlanta, Georgia, May 22, 1996.

Program Organizer for and Trainer in the “Chancellor’s Office Mediation Workshop for University System Employees,” Georgia Center for Continuing Education, Athens, Georgia, May 9-11, 1996.

Program Organizer for and Trainer in the “Chancellor’s Office Mediation Workshop for University System Employees,” Georgia Center for Continuing Education, Athens, Georgia, April 22-24, 1996.

Participated as co-leader in a seminar on Peer Review/Collaboration of Teaching for the College of Business, Temple University, Philadelphia, Pennsylvania, March 21, 1996.

Made presentation on behalf of the Executive Committee of the Academy of Legal Studies in Business during the annual Business Meeting of the Southern Academy of Legal Studies in Business, San Antonio, Texas, March 7, 1996.

Delivered speech on "Building Working Relationships," to the Star Student/Teacher Luncheon of the Richmond County Kiwanis, Augusta, Georgia, March 4, 1996.

Instructor in the "4th Annual ADR Advocacy Institute," Institute of Continuing Legal Education in Georgia, Atlanta, Georgia, December 14, 1995.

Program Organizer for and Trainer in the "Chancellor's Office Mediation Workshop for University System Employees," Georgia Center for Continuing Education, Athens, Georgia, December 1-3, 1995.

Participant in the "University-wide Peer Review of Teaching Conference," Southern Illinois University at Edwardsville, Edwardsville, Illinois, November 2-3, 1995.

Made presentation on behalf of the Executive Committee of the Academy of Legal Studies in Business during the annual Business Meeting of the Southeastern Academy of Legal Studies in Business, Atlanta, Georgia, October 28, 1995.

Conducted a session entitled "Peer Participation of Faculty in Teaching," to the faculty of the Law School, Athens, Georgia, October 17, 1995.

Moderator of Panel on "Current Issues in Employment ADR," sponsored by American Arbitration Association, Atlanta, Georgia, October 6, 1995.

Conducted a session entitled "The Peer Review of Teaching: Student Interviews" during the Teaching Assistant Workshop sponsored by the Office of Instructional Development, Athens, Georgia, September 14, 1995.

Panel Participant in the Administrative Workshop sponsored by the Vice President for Academic Affairs on Peer Participation in Teaching, Athens, Georgia, September 13, 1995.

Instructor on the topic of Studying and Teaching Negotiation, North American Society for Sport Management, Athens, Georgia, June 2, 1995.

Made presentation on behalf of the Executive Committee of the Academy of Legal Studies in Business during the annual Business Meeting of the North East Academy of Legal Studies in Business, Kiamesha Lake, New York, April 30, 1995.

Panel Participant on the topic of Peer Review of Teaching: Will It Improve Teaching at UGA, Athens, Georgia, April 26, 1995.

Panel Participant on the topic of Peer Review of Teaching, University of Georgia Academic Affairs Symposium, Unicoi State Park, April 7, 1995.

Made presentation on behalf of the Executive Committee of the Academy of Legal Studies in Business during the annual Business Meeting of the Southern Academy of Legal Studies in Business, Houston, Texas, March 2, 1995.

Conducted Negotiation Seminar for the MBA PLUS Program, Terry College of Business, University of Georgia, January 24, 1995.

Panel Participant on the topic of Scholarship, Collegiality, and Teaching during the Tenth Anniversary of the Lilly Teaching Fellows, Athens, Georgia, November 9, 1994.

Made presentation on behalf of the Executive Committee of the Academy of Legal Studies in Business during the annual Business Meeting of the Southeastern Academy of Legal Studies in Business, Savannah, Georgia, October 29, 1994.

Delivered the Initiation Ceremony Address for the Phi Kappa Phi Honor Society, Athens, Georgia, June 2, 1994.

Delivered the Faculty Presentation during 1994 Spring Dessert Program for Superior High School Juniors, Athens, Georgia, May 3, 1994.

Facilitator of MBA Seminar on Negotiation, Athens, Georgia, April 1, 1994.

Judged MBA Case Competition, Athens, Georgia, November 19, 1993.

Instructor on various Real Estate Law topics during United States Fish and Wildlife Service's Course for Real Property Acquisition Managers, Athens, Georgia, November 1, 3, and 5, 1993.

Participated on Panel on Teaching Tips from the 1992-93 Meigs Award Recipients, OID Noon Seminar Series, Athens, Georgia, September 20, 1993.

Participated in Career's Day at Bethlehem Elementary School, Bethlehem, Georgia, April 21, 1993.

Participated on Panel in the Colloquium for New Faculty on University Organization, Governance, and Faculty Responsibility, University of Georgia, Athens, Georgia, September 14, 1992.

Moderator for a Forum on Academic Honesty, sponsored by the Student Government Association, University of Georgia, Athens, Georgia, March 10, 1992.

Participated as a Faculty Discussion Group Leader in Self Interests and the Common Good: The Problem of Ethical Dualism in International Affairs, sponsored by the Carnegie Council on Ethics and International Affairs, Athens, Georgia, February 25, 1992.

Judged Preliminary Round in the Phillip Jessup Moot Court Competition, Southeastern Regional, Athens, Georgia, February 15, 1992.

Spoke to Delta Sigma Pi, Professional Business Fraternity, on Opportunities for Graduate Education, Athens, Georgia, January 28, 1992.

Instructor on topics of Contract and Real Estate Law during Taco Bell's Associate Real Estate Managers' Training Program, Atlanta, Georgia, September 16, 1991.

Participated on Panel in the Colloquium for New Faculty on University and Faculty Governance, University of Georgia, Athens, Georgia, September 11, 1991.

Moderator, Presentation of Reports during the Colloquium on Balancing Scholarship Between Teaching and Research, University of Georgia, Unicoi State Park, June 1, 1991.

Delivered the Faculty Presentation during 1991 Spring Dessert Program for Superior High School Juniors, Albany, Georgia, May 1, 1991.



Participated on Panel on Legal Aspects of First Amendment and the Arts, Annual Dimensions Programs, Athens, Georgia, April 23, 1991.

Judged quarter-final round of the Russell Moot Court Competition, UGA Law School, Athens, Georgia, April 18, 1991.

Delivered Keynote Address to the Scholar Visitation Day, University of Georgia, Athens, Georgia, January 19, 1991.

Participated on Panel in the Colloquium for New Faculty on University Organization and Faculty Governance, University of Georgia, Athens, Georgia, September 11, 1990.

Spoke to Student Affairs Personnel on University Governance, Athens, Georgia, March 7, 1990.  
Instructor in Southeast Regional Credit Union School on Credit Union Law, Athens, Georgia, August 4, 1989.

Spoke to Douglas County Seniors on the University of Georgia, Douglasville, Georgia, October 9, 1988.

Participated on Panel in session entitled Athletics and Institutional Image: Kindred Spirits or Clashing Titans?, CASE III Program, Atlanta, Georgia, February 16, 1988.

Moderator, Founder's Day Dinner, University of Georgia, Athens, Georgia, January 27, 1988.

Judged semi-final of the Talmadge Moot Court Competition, UGA Law School, Athens, Georgia, November 11, 1987.

Conducted Seniors Honors Seminars on Law and the Supreme Court, Athens, Georgia, July 9, 1987.

Spoke to ARCH Group on University of Georgia Update, Tifton, Georgia, May 28, 1987.

Judged octafinal round in Russell Moot Court Competition, UGA Law School, Athens, Georgia, April 15, 1987.

Spoke to ARCH Group on University of Georgia Update, Jackson, Georgia, March 31, 1987.

Chaired Faculty/Administrator Panel on Transfer Credit Issues in a Transfer Credit Seminar for the University System, Athens, Georgia, March 13, 1987.

Instructor in the Alumni Annual Seminar on the Bicentennial Celebration of the United States Constitution, Athens, Georgia, February 13-15, 1987.

Participated on Faculty Panel in A Workshop for Faculty and Staff on The College Student with a Disability, Athens, Georgia, January 21, 1987.

Judged quarter-final round of the Talmadge Moot Court Competition, UGA Law School, Athens, Georgia, November 17, 1986.

Instructor in Southeast Regional Credit Union School on Credit Union Law, Athens, Georgia, August 12 and 13, 1986.

Conducted Seniors Honors Seminar on Law and the Supreme Court, Athens, Georgia, July 10, 1986.

Instructor in Southeast Regional Credit Union School on Credit Union Law, Athens, Georgia, August 5 and 7, 1985.

Conducted Seniors Honors Seminar on Law and the Supreme Court, Athens, Georgia, July 11, 1985.

Spoke to Annual Spring Leadership Seminar on Contract Liability, Athens, Georgia, May 16, 1985.

Spoke to Student Alumni Council's Senior Seminar on Contracts for the New Graduates, Athens, Georgia, November 15, 1984.

Instructor in Southeast Regional Credit Union School on Credit Union Law, Athens, Georgia, August 7, 1984.

Conducted Seniors Honors Seminar on Law, Politics, and the Supreme Court, Athens, Georgia, July 12, 1984.

Judged preliminary rounds in National Appellate Advocacy Competition, Southeastern Regional, Athens, Georgia, April 6, 1984.

Conducted CPA review session on Business Law for Georgia Center for Continuing Education, Athens, Georgia, October 10-12, 1983.

Instructor in the Southeast Regional Credit Union School on Credit Union Law, Second Year Class, Athens, Georgia, August 3, 1983.

Conducted Senior Honors Seminar on What is the Law?, Athens, Georgia, July 28, 1983.

Conducted CPA review session on Business Law for Beta Alpha Psi, Athens, Georgia, April 30, 1983.  
Spoke to Georgia Association of Realtors on Legal Environment of Brokerage, Lake Lanier, Georgia, April 21, 1983.

Conducted CPA review session on Business Law for Georgia Center for Continuing Education, Athens, Georgia, April 14-16, 1983.

Spoke to the Indiana Retail Grocers Association on Estate Planning, Indianapolis, Indiana, September 13, 1982.

Instructor in Southeast Regional Credit Union School on Credit Union Law, Athens, Georgia, August 4-5, 1982.

Spoke to the National Decorating Products Association on the Legal Environment of the Retail Store Owner, Atlanta, Georgia, September 22, 1981.

Conducted CPA review session for Beta Alpha Psi on Business Law Topics, Athens, Georgia, April 18, 1981.

Panel discussant at the 2d Annual Meeting of the Georgia Mountains Travel Association on Limiting Legal Liability Exposure, Gainesville, Georgia, March 11, 1981 .

Instructor in the Illinois Executive Development Program on Legal Environment of Business, Champaign, Illinois, July 21-22, 1980.

Judged semi-final round of the Russell Moot Court--Law Day Competition, UGA Law School, Athens, Georgia, April 22, 1980.

Conducted CPA Review session for Beta Alpha Psi on Business Law Topics, Athens, Georgia, April 17, 1980.

Spoke to Phi Beta Lambda, Business Education organization on Formation of Business, Athens, Georgia, January 8, 1980.

Spoke to Treasurers of University of Georgia Greek Organizations on Bill Collections, Greek Week, Athens, Georgia, April 26, 1979.

Judged semi-final round of the Russell Moot Court--Law Day Competition, UGA Law School, Athens, Georgia, April 25, 1979.

Spoke to Empire Real Estate Board on Basic Contract Law, Atlanta, Georgia, March 28, 1979.

## **HONORS**

Blue Key Faculty Service Award, 2015.

Executive MBA Outstanding Instructor of the Year Award, 2014.

Executive MBA Outstanding Instructor of the Year Award, 2013.

Executive MBA Outstanding Instructor of the Year Award, 2012.

Executive MBA Outstanding Instructor of the Year Award, 2011.

Emeriti Scholars, University of Georgia, 2011.

Executive MBA Outstanding Instructor of the Year Award, 2010.

Gwinnett Evening MBA Outstanding Teacher Award, 2009.

IBM/Terry MBA Outstanding Teacher Award, 2007.

Senior Faculty Award of Excellence, Academy of Legal Studies in Business, 2006.

Gwinnett Evening MBA Outstanding Teacher Award, 2006.

Outstanding Teacher at UGA Honors Day, 2006.

Finalist for Gwinnett Evening MBA Outstanding Teacher Award, 2005.

Outstanding Teacher at UGA Honors Day, 2005.

IBM/Terry MBA Outstanding Teacher Award, 2004.

Gwinnett Evening MBA Outstanding Teacher Award, 2004.

Finalist for Hugh O. Nourse MBA Outstanding Teacher Award, 2003.

Finalist for Gwinnett MBA Outstanding Teacher Award, 2003.

IBM/Terry MBA Outstanding Teacher Award, 2002.

PwC/Terry MBA Outstanding Teacher Award, 2000.

Hugh O. Nourse MBA Outstanding Teacher Award, 2000.

University of Georgia Teaching Academy Charter Member, 1999.

Kay Duffy Memorial Award for Distinguished Service, Academy of Legal Studies in Business, 1999.

Hugh O. Nourse MBA Outstanding Teacher Award, 1997.

Senior Teaching Fellow, University of Georgia, 1996-97.

Finalist for Hugh O. Nourse MBA Outstanding Teacher Award, 1995.

Terry Fellow, Terry College of Business, 1994.

CASE Professor of the Year for State of Georgia, 1993.

Josiah Meigs Award for Teaching, University of Georgia, 1993.

Selig Fellow, Terry College of Business, 1993.

Terry Fellow, Terry College of Business, 1991 and 1992.

Sphinx, 1990.

College of Business Administration Distinguished Teacher Award, 1990.

UGA Alumni Society ARCH Chapter Award, 1990.

Outstanding Teacher at UGA Honors Day, 1989.

Omicron Delta Kappa, 1988.

Blue Key, 1987.

Gridiron, 1986.

Order of Omega, 1986.

Beta Gamma Sigma, 1984.

Outstanding Teacher at UGA Honors Day, 1983.

Chapter Advisor of the Year, Southeastern Region, Delta Sigma Pi, 1982.

Outstanding Young Men of America, 1982.

American Business Law Association's Junior Faculty Award of Excellence, 1980.

Outstanding Teacher at UGA Honors Day, 1979.

Order of the Barristers, 1977.

Phi Kappa Phi, 1974.