

# TERRY COLLEGE OF BUSINESS TRANSFER HANDBOOK

Founded in 1912, the C. Herman and Mary Virginia Terry College of Business is steeped in a tradition of providing cutting-edge business education. We work hard to provide students with an education that inspires teamwork, critical thinking and creative problem solving. Our innovative curriculum is constantly evolving so students learn valuable team-based skills and are prepared to enter a competitive job market.

All UGA students who plan to pursue a Bachelor of Business Administration (BBA) degree or the Bachelor of Arts (AB) Economics degree are initially admitted to the University of Georgia as intended-business majors. Since the Terry College is considered high-demand, intended business students apply to a Terry major once they meet all application eligibility requirements, typically during their second year at UGA.

## ACADEMIC PROGRAMS

With eight majors, one co-major, multiple certificates, and a business minor to choose from, Terry College of Business students can pursue a wide range of rigorous, rewarding academic opportunities. Designed to provide meaningful learning experiences in the classroom and beyond, our cutting-edge academics equip and inspire students to shape the future of business. Learn more at [terry.uga.edu/degrees-and-programs/](https://terry.uga.edu/degrees-and-programs/)

### Majors & Co-Major

Accounting  
Economics  
Finance  
Management  
Management Information Systems  
Marketing  
Real Estate  
Risk Management and Insurance  
International Business Co-Major

### Certificates

Actuarial Science  
Entrepreneurship  
FinTech  
Leadership  
Legal Studies  
Music Business  
Sustainability

### Business Minor

*For non-Terry majors*

## STEPS TO BECOME A TERRY BUSINESS MAJOR

1. **Apply to UGA** as an Intended Business major.
2. **Attend UGA Orientation** to be advised and learn more about the Terry major admissions process and application eligibility requirements.
3. **Apply to a Terry Major** once you meet all eligibility requirements and are enrolled at UGA (typically around sophomore year). There is no direct admission to a Terry major for your first semester at UGA. This is a competitive process, and your application will be evaluated based on specific selection criteria.
4. **Receive your admissions decision mid-semester** and meet with your advisor. Students not admitted to their first- or second-choice major can choose to reapply or pursue another major at UGA.
5. **Begin your major coursework** the following semester. Most majors require a minimum of 3-4 semesters after admission to complete all degree requirements.

	Terry Major Application Available	Admissions Decisions Released	Major Coursework Begins
Fall Semester	Typically early July thru late August	Typically early October	Following Spring Semester
Spring Semester	Typically mid-November thru late January	Typically early March	Following Fall Semester

# TERRY MAJOR APPLICATION ELIGIBILITY REQUIREMENTS

Students must meet the following application eligibility requirements by the application deadline to be considered eligible to apply. Meeting these minimum requirements does not guarantee admission to a Terry BBA major; applicants will be evaluated based on specific selection criteria (see page 3).

## Eligible for current enrollment at UGA

- Applicants must be **eligible for enrollment** at the University of Georgia in the semester in which they apply to a Terry major.

## Minimum GPAs

- Applicants must be in **"good academic standing"** at UGA, meaning they must have a 2.0 or higher cumulative (UGA) GPA, or no cumulative GPA for a new transfer student.
- Applicants must also have a **2.6 or higher earned overall GPA** (transfer and UGA coursework combined).

## Course Requirements for BBA Major Applicants

- **BBA applicants must meet one of the following requirements during the semester of application:**
  - Have completed or are in-progress of completing of **Areas I-V of the General Education Core Curriculum**,
  - OR
  - Have a minimum of **58 credit hours completed or in progress of completion** (not including P.E.)
- **BBA applicants must have successfully completed the following courses by the application deadline:**
  - **MATH 1113** (Precalculus)—Course credit or an exemption for MATH 1113/E or a higher-level MATH course (MATH 2200, MATH 2250, or MATH 2260) is required.
  - **ACCT 2101** (Principles of Accounting I)
- **BBA applicants must have successfully completed or be enrolled in the following courses by the application deadline:**
  - **ACCT 2102** (Principles of Accounting II)
  - **ECON 2105** (Principles of Macroeconomics)
  - **ECON 2106** (Principles of Microeconomics)
  - **LEGL 2700** (Legal and Regulatory Environment of Business)
  - **MIST 2090** (Introduction to Information Systems in Business)
  - **BUSN 3000** (Applied Statistics and Data Analysis for Business)

## Testing requirements

- **ACT/SAT:** Students are required to submit ACT or SAT scores and sub-scores to the University before being considered for admission to a Terry College major.
- **E-Proficiency Profile:** In addition to required ACT/SAT scores, students may also supplement their application by submitting an E-Proficiency Profile (EPP) score if they believe their ACT/SAT scores do not represent their current performance level. If you have not taken the ACT or SAT, you must take the EPP to be eligible to apply to a Terry major. The EPP is a standardized, multiple-choice assessment of the academic skills developed in General Education Areas I-IV of the core curriculum (reading, writing, critical thinking and mathematics). A list of sample EPP questions is available [here](#).
- **Terry Accounting Exam:** All Accounting and Finance applicants are required to submit an Accounting Exam score. This is a multiple-choice test covering the content of UGA's ACCT 2101 course.

*Students register to take the EPP and Accounting Exam through UGA Testing Services. Each exam can be taken a maximum of three times while a UGA student. Scores from all attempts will be reported directly to the Terry College from UGA Testing Services, and the highest scores will be considered in a student's application.*

# BBA MAJOR SELECTION CRITERIA

## Students apply to a first-choice and second-choice Terry major on their application:

- **First-Choice Major Options:** Accounting, Finance, Economics, Management, Management Information Systems, Marketing, Real Estate, and Risk Management & Insurance
- **Second-Choice Major Options:** Economics, Real Estate, and Risk Management & Insurance
- **International Business Co-Major:** this is not a stand-alone major; it is paired with one of the eight primary Terry majors.

## The following items will be considered for your Terry major admissions decision:

- **Grades in the Following Courses**
  - **ACCT 2101 and ACCT 2102:** If ACCT 2102 is in progress, applicants will be evaluated based on their grade in ACCT 2101.
  - **ECON 2105 and/or ECON 2106:** If one of these courses is in progress, applicants will be evaluated based on their grade in the completed course.
  - **MATH 1113:** In addition, grades in MATH 2200, 2250, and 2260 will be evaluated, if taken.
  - **BUSN 3000** (if completed)
  - **Specific Prefix Courses:** Earned course grades in the prefix of the major to which the student is applying can be considered, but are not required, for admission to the major. For example, if applying to the Real Estate major, grades in REAL courses (e.g., REAL 4000) can be considered. In addition, grades in the College's Foundation First courses (FINA 3000, MARK 3000, MGMT 3000) can be considered by all majors, if completed.
  - **Foreign Language Courses (International Business Co-Major Applicants Only):** IB co-major applicants must either be enrolled in or have completed the third (or higher) level of the same language (i.e., SPAN 2001). A minimum grade of B is required in each language course. Note: Applicants natively fluent in a language other than English may waive this requirement by completing a foreign language proficiency waiver. Waiving this requirement does not waive the required credit hours toward graduation.
- **Standardized Testing**
  - **ACT/SAT**
  - **E-Proficiency Profile**
  - **Accounting Exam**
  - **Statement of Purpose**

## What is NOT considered for your Terry major admissions decision:

- UGA/Cumulative GPA
- Overall GPA
- Eligibility for HOPE or Zell Miller Scholarships
- Grades in additional courses other than the ones listed above
- Where courses were taken
- Letters of recommendation

## Terry Direct for Honors Students:

UGA students in good standing with the Morehead Honors College who meet all eligibility requirements and apply to a Terry College of Business major are guaranteed their first choice of a first (primary) major. This guarantee does not apply to second, double or co-majors. Note that a condition for being in "good standing" with the Honors College includes completing at least one semester of coursework at UGA and earning a minimum cumulative GPA of 3.40.

# TERRY DEGREE REQUIREMENTS

The [UGA Bulletin](#) outlines the degree requirements for all UGA majors.

## Required for a BBA Degree:

- Lower Division General Education Core Curriculum Courses (minimum 58 – 60 hours)
- Upper Division and Major Courses (minimum 60 hours)
- Physical Education (1 hour)
- Total required for a BBA = 120 Semester Hours plus PE credit

## Terry College Graduation Requirements:

- **Terry College Residency:** 30 hours of Terry coursework satisfied through UGA
- **Terry Speech:** BUSN 4900 or COMM 1000 or COMM 1110 or COMM 1500 or COMM 3200
- **Terry Economics:** Any 3-hour course with the ECON prefix, including non-equivalent transfer courses (excluding ECON 2105 and ECON 2106)
- **2.0 Terry College GPA** (Terry College prefix courses satisfied through UGA for BBA degree requirements)

## University-Wide Requirements:

- **UGA Residency:** 45 of last 60 semester hours earned are to be satisfied through UGA, not including PE
- **American and Georgia History** (may be satisfied with HIST 2111 or 2112)
- **Federal Constitution** (may be satisfied with POLS 1101, if completed in Georgia)
- **Georgia Constitution** (may be satisfied with POLS 1101, if completed in Georgia)
- **Environmental Awareness Requirement** (ECON 2100 satisfies Environmental Awareness Requirement)
- **Experiential Learning Requirement**
- **Cultural Diversity Requirement** (ECON 2200 satisfies Cultural Diversity Requirement)
- **Physical Education** (one hour, not included in the 120 hours required for graduation)
- **2.0 University of Georgia cumulative GPA**

# EXPLORE YOUR OPPORTUNITIES AT TERRY

## Student Organizations

- Put your leadership and business know-how to work while building relationships with fellow students through [student clubs and organizations](#).

## Study Away & International Internships

- Through a wide range of [study away programs, international internship opportunities, and an international business co-major](#), Terry students can experience global perspectives to enhance their business education.

## Career Development & Outcomes

- Terry Undergraduate Student Services coordinates a variety of [career development resources and opportunities](#), including on-campus recruiters, our networking and peer mentoring platform “Terry Connect”, as well as professional development and alumni events.
- Explore Terry career outcomes using the UGA Career Center’s [“What Can I Do With a Major In...?” tool](#).

# TRANSFER PLANNING

## When to Transfer:

- We recommend that you **transfer to UGA as soon as possible**, ideally during your sophomore year.
  - Most Terry majors require 4 full semesters after admission to the major to complete the curriculum. Transferring and applying to a Terry major after your sophomore year could potentially postpone your graduation beyond a 4-year timeline.

## Planning Coursework:

- Because there is no direct admission to a Terry major, we recommend that you **save some core classes** to take during your first semester at UGA while you wait for your major admissions decision. Only admitted Terry majors have access to upper-level major courses.
- Areas I-VI of the BBA Core Curriculum are what you should work on prior to transferring.
  - **Precalculus:** We recommend that you satisfy the MATH 1113 (Precalculus) requirement before transferring since this course must be completed prior to applying to a Terry major.
  - **Accounting:** While we encourage all intended business students to take advantage of the Tull School of Accounting's excellent ACCT 2101 and 2102 courses, we especially recommend that Accounting and Finance applicants consider taking their accounting coursework at UGA since these courses will be the best preparation for the Terry Accounting exam and future coursework.
- Terry majors must take a minimum of 30 credits of Terry-prefix coursework at UGA to graduate, so **plan to take your major courses at UGA**. Only with the permission of the major department can a student use 3-6 hours of transfer coursework to satisfy major requirements. Some majors may not allow any transfer coursework to satisfy upper-level major requirements.

## Transfer Planning Tools:

- [Terry Transfer Worksheet](#): outlines the BBA Core Curriculum and helps you track your progress
- [UGA Transfer Equivalency Tool](#): check how your classes may transfer (direct UGA equivalents are ideal; GXX courses can usually fit in a relevant core area; TXX courses will only count as electives)
- [UGA Bulletin](#): a complete list of courses that can count in Areas I-V of the core curriculum

## Research Other UGA Majors:

- Admission to a Terry major is not guaranteed, so be proactive and [research your non-Terry major options](#) before transferring. **If you're not admitted to a Terry major**, you can meet with your Intended Business advisor to:
  - Discuss ways to improve your Terry application and reapply in a future cycle.
  - Explore other majors at UGA.

# CONTACT INFORMATION

Terry College Undergraduate Programs Office – [terrybba@uga.edu](mailto:terrybba@uga.edu)

Review resources for prospective students and schedule a tour of the Business Learning Community at [terry.uga.edu/academics/advising/prospective-students](http://terry.uga.edu/academics/advising/prospective-students)



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