Marc A. Ragin

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Department of Insurance, Legal Studies, and Real Estate Terry College of Business University of Georgia Moore-Rooker A417, 610 S Lumpkin Street, Athens, GA 30602

Research Interests

Catastrophe risk, behavioral insurance, insurance market economics, financial markets, and insurer operations.

Education

Ph.D., Actuarial Science, Risk Management & Insurance University of Wisconsin-Madison, Madison, WI Dissertation: Essays on Insurance Intermediaries	2014
B.B.A., Risk Management & Insurance and Banking & Finance University of Georgia, Athens, GA	2006
Academic Positions	
University of Georgia, Athens, GA Assistant Professor	2016 – Present
Temple University, Philadelphia, PA Assistant Professor	2014 - 2016
University of Wisconsin-Madison, Madison, WI	2010 - 2014

University of Wisconsin-Madison, Madison, WI Teaching Assistant

Published Articles

Jaspersen, J., Ragin, M., & Sydnor, J. (2022). Insurance Demand Experiments: Comparing Crowdworking to the Lab. *The Journal of Risk and Insurance*. 89(4): 1077–1107. [Main Document] [Online Appendix]

Jaspersen, J., Peter, R., & Ragin, M. (2022). Probability Weighting and Insurance Demand in a Unified Framework. *The Geneva Risk and Insurance Review.* In Press. [Main Document] [Online Appendix]

Jaspersen, J., Ragin, M., & Sydnor, J. (2022). Predicting Insurance Demand from Risk Attitudes. *The Journal of Risk and Insurance*. 89(1): 63–96. [Main Document] [Online Appendix]

Ragin, M., Collier, B. & Jaspersen, J. (2021). The Effect of Information Disclosure on Demand for High-Load Insurance. *The Journal of Risk and Insurance*. 88(1): 161–193. [Main Document] [Online Appendix]

Jaspersen, J., Ragin, M., & Sydnor, J. (2020). Linking Subjective and Incentivized Risk Attitudes: The Importance of Losses. *Journal of Risk and Uncertainty*. 60: 187–206. [Main Document] [Online Appendix]

Collier, B. & Ragin, M. (2020). The Influence of Sellers on Contract Choice: Evidence from Flood Insurance. *The Journal of Risk and Insurance*. 87(2): 523–557. [Main Document] [Online Appendix]

Ragin, M. & Xu, J. (2019). An Ex Post Assessment of Investor Response to Catastrophes. North American Actuarial Journal. 23(2): 250–275. [Main Document] [Online Appendix]

Ragin, M., & Halek, M. (2016). Market Expectations Following Catastrophes: An Examination of Insurance Broker Returns. *The Journal of Risk and Insurance*. 83(4): 849–876. [Main Document]

Research in Progress

Working Papers

Jaspersen, J. & Ragin, M. (2023). A Model of Anchoring and Adjustment for Decision-Making under Risk. *Working paper*. [Manuscript]

Collier, B., Powell, L., Ragin, M., & You, X. (2023). Financing Negative Shocks: Evidence from Hurricane Harvey. *Working paper.* [Manuscript]

Eastman, E., Kim, K., & Ragin, M. (2023). Accounting Standards and Gains Trading. Working paper. [Manuscript]

Ragin, M. & Wunder, E. (2023). Strategic Entry Decisions in Domestic Insurance Markets. Working paper. [Manuscript]

Work in Progress

Jaspersen, J. & Ragin, M. (2022). Insurance Demand in Incomplete Markets: An Experimental Investigation. *Working paper*.

Jaspersen, J., Peter, R., & Ragin, M. (2022) How Does the Timing of Uncertainty Resolution Affect Insurance Demand? Theory and Evidence. (Funded by Deutsche Forschungsgemeinschaft)

Grants and Research Support

Deutsche Forschungsgemeinschaft (Collaborator, 2020)	13,000€
Terry College of Business, Center for Insurance Education and Research (Principal Investigator, 2019)	\$1,695
Alfred P. Sloan Foundation, Behavioral Economics and Household Finance (Principal Investigator, 2016)	\$19,754
University of Wisconsin BRITE Lab, Graduate Student Research Grant (Doctoral student, 2014)	\$3,935

Conference Presentations

CEAR/MRIC Behavioral Insurance Workshop, Munich, Germany.	2022
Southern Risk and Insurance Association Annual Meeting, New Orleans, LA.	2022
American Risk and Insurance Association Annual Meeting, Long Beach, CA.	2022
American Risk and Insurance Association Annual Meeting, San Francisco, CA.	2019
Southern Risk and Insurance Association Annual Meeting, Orlando, FL.	2018
MRIC Wiesn Seminar, Munich, Germany	2018
American Risk and Insurance Association Annual Meeting, Chicago, IL.	2018
Southern Risk and Insurance Association Annual Meeting, Nashville, TN.	2017
Southern Risk and Insurance Association Annual Meeting, Savannah, GA.	2016
American Risk and Insurance Association Annual Meeting, Boston, MA.	2016
2nd Annual Joint Conference on the Management of Global Catastrophic Risks, Tallahassee, FL.	2016
Western Risk and Insurance Association Annual Meeting, Maui, HI.	2016
Southern Risk and Insurance Association Annual Meeting, New Orleans, LA.	2015
World Risk and Insurance Economics Congress, Munich, Germany.	2015
CEAR/MRIC Behavioral Insurance Workshop, Munich, Germany.	2014
Southern Risk and Insurance Association Annual Meeting, Charleston, SC.	2014
American Risk and Insurance Association Annual Meeting, Washington, D.C.	2013
American Risk and Insurance Association Annual Meeting, Minneapolis, MN.	2012

Invited Talks

Ragin, M. 2022. "Financing Negative Shocks: Evidence from Hurricane Harvey". Risk & Microeconomics Seminar at Ludwig-Maximilians Universität. Munich, Germany.

Ragin, M. 2022. "Financing Negative Shocks: Evidence from Hurricane Harvey". Joint Workshop on the Economics of Risk, Insurance, and Uncertainty co-hosted by Peking University, Tsinghua University, and Renmin University, China. (Virtual)

Ragin, M. 2022. "Financing Negative Shocks: Evidence from Hurricane Harvey". University of St. Gallen. St. Gallen, Switzerland. (Virtual)

Ragin, M. 2021. "Financing Severe Climate Risk: Evidence from Businesses During Hurricane Harvey". Florida State University. Tallahassee, FL. (Virtual)

Ragin, M. 2018. "The Influence of Sellers on Contract Choice: Evidence from Flood Insurance". University of Wisconsin-Madison. Madison, WI.

Ragin, M. 2017. "The Effect of Information Disclosure on Demand for High-Load Insurance". Risk & Microeconomics Seminar at Ludwig-Maximilians Universität. Munich, Germany.

Ragin, M. 2015. "The Effect of Information Disclosure on Demand for High-Load Insurance". Chubb Research Symposium at St. John's University. New York, NY.

Media

Collier, B. & Ragin, M. "As Climate Risk Grows, So Will Costs for Small Businesses". *Harvard Business Review*, August 16, 2022. hbr.org/2022/08/as-climate-risk-grows-so-will-costs-for-small-businesses

Collier, B. & Ragin, M. "How Insurance Companies Influence Households' Flood Insurance Choices". Wharton Risk Center Resilience Lab Notes, January 28, 2019. riskcenter.wharton.upenn.edu/resilience-lab-notes/how-insurance-companies-influence-households-flood-insurance-choices/

Feuk. M. "Harvey Survey Aims to Minimize Future Storm Impacts on Businesses." Houston Chronicle. September 24, 2018. chron.com/neighborhood/kingwood/business/article/Harvey-survey-aims-to-minimize-future-storm-13247809.php

Honors and Awards

Finalist: EGRIE Young Economist Best Paper Award	2022
Journal of Risk and Insurance Excellence in Reviewing Award	2022
Finalist: EGRIE Young Economist Best Paper Award	2018
Terry College Outstanding Teacher Award	2018
The Henry C. Naiman Graduate Student Teaching Award	2013
Distinguished Teaching Award	2013

Teaching

University of Georgia

RMIN	4000H: Honor	rs Risk Manager	ment and Insurance (Intro)
Fall	2021	5.00/5.0	38 students
Fall	2019	4.89/5.0	39 students

RMIN 4000: Risk Management and Insurance (Intro)

Fall 2021 4.80/5.0 173 students			
Fall 2020 4.80/5.0 234 students			
Fall $2019 4.82/5.0 238 \text{ students}$			
Fall 2018 4.85/5.0 225 students			
Fall $2017 4.82/5.0 260 \text{ students}$			
Spring 2017 $4.82/5.0$ 173 students			
Fall $2016 4.91/5.0 79 \text{ students}$			
RMIN 9450: Property-Liability Insurance Seminar (Doctoral seminar)			
Fall 2020 n/a 3 students			
Fall 2018 n/a 5 students			

Temple University

RMI 2901:	Honors 1	ntroduction to 1	Risk Management
Spring	2016	4.60/5.0	27 students
RMI 2101:	Introduc	tion to Risk Ma	enagement
Spring	2016	4.80/5.0	60 students
Fall	2015	4.75/5.0	85 students
Spring	2015	4.45/5.0	90 students
Fall	2014	4.49/5.0	79 students

Service

University of Georgia

Young Dawgs Internship Program – Nicholas Peppers	2022
Collaborative Online International Learning Programme	2022
ILSRE Grade Appeals Committee (ad hoc)	2022
Doctoral student advising	
Monica Heidesch: Dissertation co-chair, Ph.D. advisory committee	2019-2022
Dan Yang: Dissertation committee, Ph.D. advisory committee	2018-2022
Josh Frederick: Dissertation committee	2018-2019
Study Abroad & Foreign Exchange (SAFE) Committee	
Chair	$2019-\mathrm{Present}$
Member	$2017-\mathrm{Present}$
Faculty Selection Subcommittee	2018, 2019, 2020
Scholarship Selection Subcommittee	2017, 2018, 2019, 2020, 2021, 2022
Risk Management Lecturer Search Committee	2017

Professional Associations

American Risk and Insurance Association (ARIA)	
Small Grants Committee (Chair)	2021 - Present
Risk and Insurance Teaching Society (RITS) Committee	2022 - Present
Les B. Strickler Innovation in Teaching Award Committee	2022, 2023
Annual Meeting Program Committee	2019, 2020, 2021, 2022
Annual Meeting First-Time Attendee Mentor	2021, 2022
Hagen Family Foundation Travel Award Committee	2019
RMIR Award for Best Article Committee	2019
Robert C. Witt Award Committee	2018, 2019
Teaching Resources Committee	2016-2018
Marketing/Branding/Website Strategic Committee	2015 - 2018
Southern Risk and Insurance Association (SRIA)	
Board Member	2022 - Present

Munich Risk and Insurance Center (MRIC) Associated Member

University of Wisconsin

Teaching Improvement Program	
Chair	2013
Vice Chair	2012
Ph.D. and Research Committee	
Member	2012 - 2013
"Moneyball" Subcommittee	2012 - 2013
Wisconsin Insurance Educator's Institute Panelist	2012

Referee Service

Journal of Risk and Insurance	Risk Management and Insurance Review
Asia-Pacific Journal of Risk and Insurance	Journal of Insurance Issues
Quarterly Review of Economics and Finance	Journal of Risk Education
Journal of Economic Psychology	North American Actuarial Journal
Journal of Risk and Uncertainty	Geneva Risk and Insurance Review

Memberships

American Risk and Insurance Association (ARIA) Southern Risk and Insurance Association (SRIA) Western Risk and Insurance Association (WRIA) Munich Risk and Insurance Center (MRIC)

Professional Experience

Lockton Companies, Inc., Atlanta, GA Account Manager, Financial Services

Broker specializing in assessment and placement of executive risk lines, including Directors & Officers Liability, Employment Practices Liability, Fiduciary Liability, Crime, Kidnap/Ransom, and Professional Liability.

Consulted on corporate governance, employment practices, and employee theft loss control.

Managed over \$300,000 in brokerage revenue and over \$3,000,000 in total premiums.

Registered Professional Liability Underwriter (RPLU) designation earned in 2008.

Amazon.com, Inc., Seattle, WA

 $Risk\ Management\ Intern$

Developed and implemented a workers' compensation training program for human resource managers.

Designed risk management procedures for fine jewelry loans for red carpet events.

Initiated the process of self-insuring workers' compensation in Washington state.

2006 - 2009

5