

ELENA KARAHANNA

Distinguished Research Professor &
C. Herman and Mary Virginia Terry Distinguished Chair
Management Information Systems Dept.
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Academic Background

Education

- Ph.D.** University of Minnesota, 1993. (GPA: 4.0)
Major: MIS; Minors: Speech Communication, Management
- M.B.A.** Lehigh University, 1988. (GPA: 4.0)
- B.S.** Lehigh University, 1986. (*Summa Cum Laude*; GPA: 3.93)
Major: Computer Science; Minor: Probability and Statistics

Research Interests

1. Healthcare IT
2. Algorithmic Coordination
3. Bots: Social Media Bots and Conversational Agents

Citations: 29468 as per Google Scholar; h-Index: 38; i10-Index: 62.

- Named Distinguished Research Professor of the University of Georgia, 2016.
- Named *Fellow of the Association for Information Systems* in 2012 for outstanding contributions in research, teaching, and service.
- *Sandra Slaughter AIS Service Award* in 2015 for leadership and service within the discipline.
- Author of 3 of the 20 most cited papers in the *MIS Quarterly*.
- Ranked 3rd worldwide on publications in the *MIS Quarterly* in the past 20 years (1999-2019) and 4th in the past 3 years (2017-2019).
- Ranked 14th worldwide on publications in the top two IS journals – *MIS Quarterly* and *Information Systems Research* in the past 20 years (1999-2019).

Publications

1. Bardhan, I., Chen, H., and Karahanna, E. "Connecting Systems, Data, and People: A Multidisciplinary Research Roadmap for Chronic Disease Management," *MIS Quarterly*, 44:1, March 2020, pp. 185-200 (editorial introduction to the special issue).
2. Thomaz, F., Salge, C., Karahanna, E., & Hulland, J. "Learning From the Dark Web: Leveraging Conversational Agents in the Era Of Hyper-Privacy to Enhance Marketing," *Journal of the Academy of Marketing Science*, 48:1, January 2020, pp. 43-63.
3. Grewal, D., Hulland, J., Kopalle P.K., Karahanna E. "The Future of Technology and Marketing: A Multidisciplinary Perspective," *Journal of the Academy of Marketing Science*, 48:1, January 2020, pp. 1-8. <https://doi.org/10.1007/s11747-019-00711-4> (invited editorial).
4. Skousen, T., Safadi, H., Young, C., Karahanna, E., Safadi, S., and Chebib, F. "Successful Moderation in Online Patient Communities: An Inductive Case Study," *Journal of Medical Internet Research*, 22:3, e15983, 2020. DOI: 10.2196/15983.

5. Karahanna, E., Liu, B., Serrano, C. and Chen, A., "Capitalizing on Health Information Technology to Enable Digital Advantage in US Hospitals," *MIS Quarterly*, 43:1, March 2019, pp. 113-140.
6. Karahanna, E., Benbasat I., Bapna, R., and Rai A. "Editor's Comments: Opportunities and Challenges for Different Types of Online Experiments," *MIS Quarterly*, 42:4, December 2018, pp. iii-x.
7. Claggett, J.L. and Karahanna, E. "Unpacking the Structure of Coordination Mechanisms and the Role of Relational Coordination in an Era of Digitally-Mediated Work Processes," *Academy of Management Review*, 43:4, 2018, pp. 704-722.
8. Chen, A. and Karahanna, E. "Life Interrupted: Examining the Effects of Work-Related Technology-Mediated Interruptions on Work and Life Outcomes," *MIS Quarterly*, 42:4, December 2018, pp. 1023-1042.
9. Karahanna, E., Xu, S., Xu, Y., Zhang, A. "The Needs-Affordances-Features (NAF) Perspective for the Use of Social Media," *MIS Quarterly*, 42:3, September 2018, pp. 737-756.
10. Polites, G., Karahanna, E., and Seligman, L. "Intention-Behavior Misalignment at B2C Websites: When the Horse Brings Itself to Water, Will it Drink?" *European Journal for Information Systems*, 27:1, 2018, pp. 22-45.
11. Salge, C. and Karahanna, E. "Protesting Corruption on Twitter: Is it a Bot or is it a Person?," *Academy of Management Discoveries*, 4:1, March 2018, pp. 32-49.
12. Liu, Q. and Karahanna, E. "The Dark Side of Reviews: The Swaying Effects of Online Product Reviews on Attribute Preferences Construction," *MIS Quarterly*, 41:2, June 2017, pp. 427-448.
13. Serrano, C. and Karahanna, E. "The Compensatory Role of User Capabilities in Task Performance Outcomes: An Empirical Assessment in Technology-Mediated Medical Consultations," *MIS Quarterly*, 40:3, September 2016, pp. 597-622.
14. Karahanna, E., Xu, S., Zhang, A. "Psychological Ownership Motivation and Use of Social Media," *Journal of Marketing Theory and Practice*, 23(2), Spring 2015, pp. 185-207.
15. Li, S. and Karahanna, E. "Online Recommendation Systems in a B2C e-Commerce Context: Review and Future Directions," *Journal of the Association for Information Systems*, (16) 2, 2015, pp, 72-107.
16. Rigdon, E.E., Becker, JM, Rai, A., Ringle, C.M., Diamantopoulos, A., Karahanna, E., Straub, D.W., and Dijkstra, T.K., "Conflating Antecedents and Formative Indicators: A Comment on Aguirre-Urreta and Marakas" *Information Systems Research*, 25(4), December 2014, pp. 780-784.
17. Chen, A. and Karahanna, E. "Boundaryless Technology: Understanding the Effects of Technology-Mediated Interruptions across the Boundaries between Work and Personal Life," *AIS Transactions on Human-Computer Interaction*, (6) 2, 2014, pp. 16-36.
18. Dawson, G., Karahanna E., and Buchholz, A. "A Study on Psychological Contract Breach Spillover in Multiple Agency Relationships in Consulting Professional Service Firms," *Organization Science*, 25:1, January-February 2014, pp. 149-170.
19. Williams, C., Wynn, D., Madupalli R., Karahanna, E., and Duncan, B. "Explaining

- Users Security Behavior with the Security Belief Model," forthcoming at the *Journal of Organizational and End-User Computing*, 26:3, 2014, pp. 23-46.
20. Karahanna, E. and Preston, D., "The Effect of Social Capital of the Relationship between the CIO and Top Management Team on Firm Performance," *Journal of Management Information Systems*, 30:1, Summer 2013, pp.15-55.
 21. Karahanna, E., Williams, C., Polites, G., Liu, Q., and Seligman, L. "The Influence of Uncertainty Avoidance on Consumer Perceptions of Global E-commerce Sites: A Multi-Level Model" *Drake Management Review*, 3:1, October 2013.
 22. Williams, C. and Karahanna E. "Causal Explanation in the Coordinating Process: A Critical Realist Case Study of Federated IT Governance Structures," *MIS Quarterly*, 37:3, September 2013, pp. 933-964.
 23. Polites, G. and Karahanna, E. "The Embeddedness of IS Habits in Organizational Routines: Development and Disruption" *MIS Quarterly*, 37:1, March 2013, pp.221-246.
 24. Polites, G. and Karahanna, E. "Shackled to the Status Quo: The Inhibiting Effects of Incumbent System Habit, Switching Costs, and Inertia on New System Acceptance," *MIS Quarterly*, 36:1, March 2012, pp. 21-42. (**MIS Quarterly Best Paper Award for 2012**).
 25. Polites, G., Williams, C., Karahanna, E., and Seligman, L. "A Theoretical Framework for Consumer e-Satisfaction and Site Stickiness: An Evaluation in the Context of Online Hotel Reservations," *Journal of Organizational Computing and Electronic Commerce*, 22:1, 2012, pp. 1-37.
 26. Liu, Q., Karahanna, E. and Watson, R.T., "Unveiling User-Generated Content: Designing Websites to Best Present Customer Reviews," *Business Horizons*, 54:3, June 2011, pp. 231-240.
 27. Serrano, C. and Karahanna, E. "An Innovation Ahead of Its Time: Understanding the Factors Influencing Patient Acceptance of Walk-In Telemedicine Services," in *New Technologies for Advancing Healthcare and Clinical Practices*, Felix Tan, Ed., IGI-Global, 2011.
 28. Grover, V., Karahanna, E. and El-Sawy O. "New IS Leadership Roles for a Digital World," Editor's Comments, *MIS Quarterly Executive*, 10:4, 2011, pp. iii-v.
 29. Chen, A., Watson, R.T., Boudreau, M, Karahanna, E. "An Institutional Perspective on the Adoption of Green IS and IT," *Australian Journal of Information Systems*, 17:1, 2010, pp. 23-45.
 30. Preston D. and Karahanna E., "Antecedents of IS Strategic Alignment: A Nomological Network" *Information Systems Research*, 20:2, June 2009, pp. 159-179.
 31. Preston D. and Karahanna E. "How to Develop a Shared Vision, the Key to IS Strategic Alignment," *MISQ Executive*, 8:1, March 2009, pp. 1-8.
 32. Serrano, C. and Karahanna E. "An Exploratory Study of Patient Acceptance of Walk-in Telemedicine Services for Minor Conditions" *International Journal of Healthcare Information Systems and Informatics (IJHISI)*, 4:4, October-December 2009.
 33. Choudhury, V. and Karahanna, E. "The Relative Advantage of Electronic Channels: A Multi-Dimensional View," *MIS Quarterly*, 32:1, March 2008, pp. 179-200.

34. Srite, M. Galvin, J., M., Ahuja, M., Karahanna, E., "Effects of Individuals' Psychological States on their Satisfaction with the GSS Process," *Information and Management*, 44:6, September 2007, pp. 535-546.
35. Watson, R.T. and Karahanna, E. "The Timing of IS Leadership," *Cutter Benchmark Review*, 7:4, April 2007, pp.5-12.
36. Karahanna, E., Preston D. and Chen, D. *IS Strategic Leadership* (to be translated into Chinese), in the *History, Current Status and Future Development of MIS*, Wayne Wei Huang, Ed., Tsinghua University Press, forthcoming.
37. Karahanna, E., Agarwal, R., and Angst C. "Reconceptualizing Compatibility Beliefs in Technology Acceptance," *MIS Quarterly*, 30:4, December 2006, pp. 781-804.
38. Srite, M. and Karahanna, E., "The Role of Espoused National Cultural Values in Technology Acceptance," *MIS Quarterly*, 30:3, September 2006, 679-704.
39. Preston, D., Karahanna, E., and Rowe, F. "Development Of Shared Understanding Between The Chief Information Officer And Top Management Team In U.S. And French Organizations: A Cross-Cultural Comparison," *IEEE Transactions on Engineering Management*, 53:2, May 2006, pp. 191-206.
40. Karahanna, E. and Watson, R.T., "Information Systems Leadership" *IEEE Transactions on Engineering Management*, 53:2, May 2006, pp. 171-176.
41. Preston, D. and Karahanna, E. "The Development of a Shared CIO/Executive Management Understanding and its Impact on Information Systems Strategic Alignment," *Information Systems Control Journal*, Volume 2, 2005.
42. Karahanna, E., Evaristo, J.R., and Srite, M. "Cross-Cultural Research in MIS: Issues and Opportunities," in Medhi Khosrow-Pour (Ed.) *Encyclopedia of Information Science and Technology*, Volume I-V, Idea Group, Inc. Hershey PA, pp. 640-644, 2005.
43. Karahanna, E., Evaristo, J.R., and Srite, M., "Levels of Culture and Individual Behavior: An Integrative Perspective," *Journal of Global Information Management*, 13(2), 2005.
44. Gefen, D., Karahanna, E. and Straub, D.W., "Inexperience and Experience with Online Stores: The Importance of TAM and Trust," *IEEE Transactions on Engineering Management*, 50:3, 2003, pp. 307-321.
45. Gefen, D., Karahanna, E. and Straub, D.W., "Trust and TAM in Online Shopping: An Integrated Model," *MIS Quarterly*, 27:1, March 2003, pp. 51-90.
46. Karahanna, E., Evaristo, J.R., Srite, M., "Methodological Issues in MIS Cross-Cultural Research," *Journal of Global Information Management*, 10:1, Winter 2002, pp. 48-55.
 - Also in *The Handbook for Information Systems Research*, Michael E. Whitman and Amy B. Woszczyński (Eds.), pp. 166-179, Idea Group Publishing, Hershey, PA, 2004.
 - Also in *Advanced Topics in Global Information Management*, Felix Tan, Ed., Idea Group Publishing, Hershey, PA, 2003, pp. 49-61.
47. Karahanna, E., Ahuja, M., Galvin, J., and Srite, M., "Individual Differences and Relative Advantage: The Case of GSS," *Decision Support Systems Journal*, 32:4, March 2002, pp. 327-341.

48. Straub, D.W., Loch, K., Evaristo, J.R., Karahanna, E., and Srite, M. "Towards a Theory Based Definition of Culture," *Journal of Global Information Management*, 10:1, Winter 2002, pp. 13-23.
 - A modified version of this appeared as: Srite, M., Straub, D., Loch, K., Evaristo, J.R., Karahanna, E., "Inquiry into Definitions of Culture in IT Studies," in *Advanced Topics in Global Information Management*, Felix Tan, Ed., Idea Group Publishing, Hershey, PA, 2003, pp. 30-48.
49. Agarwal, R. and Karahanna, E. "Time Flies When You Have Fun: Cognitive Absorption and Beliefs about Information Technology Usage," *MIS Quarterly*, 24:4, December 2000, pp. 665-694.
50. Karahanna, E. and Limayem, M. "Electronic Mail and Voice Mail Usage: Generalizing Across Technologies," *Journal of Organizational Computing and Electronic Commerce*, 10:1, 2000, pp. 49-66.
51. Karahanna, E., Straub, D.W., and Chervany, N.L. "Information Technology Adoption Across Time: A Cross-Sectional Comparison of Pre-Adoption and Post-Adoption Beliefs," *MIS Quarterly*, 23:2, June 1999, pp. 183-213.
52. Karahanna, E., and Straub, D.W. "The Psychological Origins of Perceived Usefulness and Ease-of-Use: Extending Technology Acceptance Theory," *Information and Management*, 35, 1999, pp. 237-250.
53. Straub, D.W. and Karahanna, E. "Knowledge Worker Communications and Recipient Availability: Toward a Task Closure Explanation of Media Choice," *Organization Science*, 9:2, March-April 1998, pp. 160-175.
54. Evaristo, J.R. and Karahanna, E. "The Impact of Mental Workload on the Evaluation of Information Technology Innovations," in *Information Systems and Technology Innovation and Diffusion*, Larsen T.J. and McGuire G. (Eds.), Idea Group Publishing, 1998, pp. 48-70.
55. Soteriou, A., Karahanna, E., Papanastasiou, C. and Diakourakis, E. "Using DEA to Evaluate the Efficiency of Secondary Schools: the Case of Cyprus," *International Journal of Educational Management*, 12:2, 1998, pp. 65-73.
56. Evaristo, J.R. and Karahanna, E. "Is North American IS Research Different from European IS Research?," *The Data Base for Advances in Information Systems*, 28:3, Summer 1997, pp. 32-43.
57. Straub, D.W., Limayem, M., and Karahanna, E. "Measuring System Usage: Implications for IS Theory Testing," *Management Science*, 41:8, August 1995, pp. 1328-1342.
58. Karahanna, E. "Electronic Media in the Workplace: An Integrated Model of Media Choice," *Journal of Management Systems*, 7:2, 1995, pp. 1-28.

Conference Proceedings

1. Song, Y. and Karahanna, E. "Giving What a User Needs: Constructing Reference Groups in Fitness Technologies," *Americas Conference on Information Systems*, 2019.
2. Skousen, T., Safadi, H., Karahanna, E., Chebib, F., and Young, C. "Tension Resolution

and Sustaining Knowledge Flows in Online Communities," *International Conference on Information Systems*, Munich, Germany, December 2019 (**Best Theory Paper Award**).

3. Skousen, T. and Karahanna, E. "Diversity in Peer-Advice Networks and the Emergence of Collective Post-Adoptive Attitudes: A Multilevel Perspective," *International Conference on Information Systems*, Munich, Germany, December 2019.
4. Claggett, J.C. and Karahanna, E. "Understanding the Role of Technology in Coordination: An Affordance Perspective," accepted at *International Conference for Information Systems*, San Francisco, December 2018.
5. Mallampalli, K. and Karahanna, E. "Why Don't Systems Die: An Escalation of commitment Perspective," *Americas Conference on Information Systems*, 2017.
6. Liu, Q. and Karahanna, E. "An Agent-Based Modeling Analysis of Helpful Vote on Online Product Reviews," *Hawaiian International Conference on Systems Sciences*, January 2015. (**Nominated for Best Paper**)
7. Wynn, D., Williams, C., Karahanna, E., and Madupalli, R. "Preventive Adoption of Information Security Avoidance Behaviors," *International Conference for Information Systems*, Milan, Italy, December 2013.
8. Karahanna, E., Williams, C., Polites, G., Liu, Q., and Seligman, L. "The Influence of Uncertainty Avoidance on Consumer Perceptions of Global E-commerce Websites" *Midwest Association for Information Systems Conference*, May 2013, (**Best Paper Award**).
9. Li, S. and Karahanna, E. "Peer-based Recommendations in Online B2C e-Commerce: Comparing Collaborative Personalization and Social Network-based Personalization," *Hawaiian International Conference on Systems Sciences*, January 2012.
10. Chen, A. and Karahanna, E. "Personal Life Interrupted: Understanding the Effects of Technology-Mediated Interruptions from Work to Personal Life," *International Conference for Information Systems*, Shanghai, December 2011.
11. Claggett, J., Karahanna, E., and Serrano, C. "When a Good Fit Does Not Always Succeed: Exploring Telehealth Implementations in Three Nursing Homes," *Mediterranean Conference on Information Systems*, Limassol, Cyprus, September 2011.
12. Chen, A., Boudreau, M.C., Watson, R. and Karahanna, E. "Organizational Adoption Of Green IS & IT: An Institutional Perspective," *International Conference on Information Systems*, Phoenix, AZ, December 2009.
13. Karahanna, E., Polites, G., Williams, C. and Seligman, L. "Consumer e-Satisfaction and Site Stickiness: An Empirical Investigation in the Context of Online Hotel Reservations," *Hawaiian International Conference on Systems Sciences*, January 2009.
14. Watson, R.T, and Karahanna E., "The Stakeholder Perspective and the Conceptual Foundations of Information Systems," *Gordon B. Davis Symposium*, Minneapolis, MN, May 2005.
15. Preston D. and Karahanna E., "Mechanisms to Influence Shared Mental Models Between CIOs and Top Management Team," *International Conference on Information Systems*, Washington DC., December 2004.

16. Williams, C., Karahanna, E., Calbos, D., "How Cats are Herded: CIO Influence Tactics for Various Coordination Mechanisms in Federated Governance Structures," *AMCIS 2004*, New York.
17. Karahanna, E. and Gupta, S. "Technology acceptance of complex systems," *Southern Association of Information Systems*, Savannah, GA, 2004.
18. Choudhury, V., Dumm, R.E., and Karahanna, E. "The Role of Knowledge and Choice Uncertainty on Consumer Channel Choices for Insurance Purchases: An Empirical Examination", *International Insurance Society Seminar Proceedings*, Summer 2000.
19. Evaristo, J. R., Karahanna, E. and Srite, M. "Cross-Cultural Research in MIS: A Review," in the *Global Information Technology Management Conference Proceedings*, June 2000, Memphis.
20. Karahanna, E., Ahuja, M., Galvin, J., and Srite, M., "Individual Differences And Relative Advantage: The Case Of GSS," in the Proceedings of the *International Decision Sciences Institute*, Athens, Greece, July 1999.
21. Karahanna, E., "Symbolic Adoption of Information Technology," in the Proceedings of the *International Decision Sciences Institute*, Athens, Greece, July 1999.
22. Choudhury, V., Dumm R., and Karahanna, E. "Consumer Channel Choices: The Role of Knowledge and Choice Uncertainty," Proceedings of *AMCIS*, Milwaukee, August 1999.
23. Ahuja, M., Karahanna, E., Galvin, J., and Srite, M. "Factors Leading to an Individual's Satisfaction with Computer Aided Group Meetings: An Empirical Study," Proceedings of *AMCIS*, Milwaukee, August 1999.
24. Evaristo, J.R. and Karahanna, E. "The Impact of Mental Workload on the Evaluation of Emerging Technologies," *PRIISM Proceedings*, IEEE, Maui, Hawaii, January 1995.
25. Evaristo, J.R. and Karahanna, E. "An Empirical Investigation of Differences between North American and European MIS Research," Proceedings of the Fourteenth *International Conference on Information Systems*, Orlando, Florida, December 1993.
26. Evaristo, J.R. and Karahanna, E. "An Empirical Investigation of the Difference between North American and European MIS Research," *Proceedings of the Organization and Information Systems International Conference*, Bled, Yugoslavia, September 1989, pp. 786-792.

Conference Presentations

1. Karahanna, E., "IS Experimental Research: From the Early Minnesota Experiments to Randomized Online Field Experiments," University of Minnesota 50th Anniversary Conference, 2018.
2. Safadi, H., Karahanna, E., Skousen, T., Young C., and Safadi, S. "Effective Moderation of Online Patient Communities," Pre-ICIS Paper-a-Thon Workshop, 2018.
3. Karahanna, E., Pavlou P., Pouloudi, N., and Panteli, N. "Supervising PhD Students: The Good, the Bad, and the Ugly," 10th *Mediterranean Conference in Information Systems*, 2016.

4. Karahanna, E., Claggett, J. and Serrano, C. "Facilitating Adoption of Telemedicine: Disrupting Habits and Organizational Routines," TeleconnectGA Conference, 2011.
5. Chen, A. and Karahanna E. "Understanding Technology-Mediated Interruptions Across Work and Personal Life," *MIS Quarterly* Pre-ICIS Workshop, 2010.
6. Sambamurthy, V., Karahanna, E. and Ahuja, M. "Publishing Diffusion Research: Insights from the Information Systems Research Editorial Board," SIGADIT DIGIT Workshop, Paris, France, 2008.
7. Preston D. and Karahanna, E., "The Pathway to IT Strategic Alignment through Shared Strategic Vision and the Deployment of Visioning Mechanisms" SIM Academic Workshop, Montreal, Canada 2007.
8. Preston, D. and Karahanna, E., "Towards Alignment: The Role of Shared Mental Models between CIO and the Top Management Team," 1st SIGLead Conference on Information Systems Leadership, Athens, GA, April 2004.
9. Karahanna, E. and Chen, D., "CIO Effectiveness and Firm Performance," 1st SIGLead Conference on Information Systems Leadership, Athens, GA, April 2004.
10. Karahanna, E. and Watson, R.T. (chairs), "Embarking on IS's voyage to self-discovery: Identifying the Core of the Discipline," panel presentation, 24th *International Conference on Information Systems*, Seattle, Washington, 2003.
11. Karahanna, E. and Watson, R.T. (chairs), "IS voyage to self-discovery: Is the first step the development of a Theory," panel presentation, 23rd *International Conference on Information Systems*, Barcelona, Spain, 2002.
12. Srite, M. and Karahanna, E. "A Cross-Cultural Model of Technology Acceptance," presented at the *Annual Diffusion of Innovations Group in Information Technology (DIGIT)*, Charlotte, NC, 2000.
13. Evaristo, J.R., Karahanna, E., and Srite, M. "Levels of Culture and Individual Behavior: An Integrative Perspective," presented at the *Sixth Annual Cross-Cultural IS Research Workshop*, Helsinki, Finland, 1998.
14. Agarwal, R., Karahanna, E., and Powers, T. "The Multidimensional Nature of the Compatibility Construct," presented at the *Annual Diffusion of Innovations Group in Information Technology (DIGIT)*, Helsinki, Finland, 1998.
15. Karahanna, E. "Evaluative Criteria and User Acceptance of End-User Information Technology: A Study of End-User Cognitive and Normative Pre-adoption Beliefs," presented at the *Diffusion of Innovations Group for Information Technology (DIGIT) Conference*, New York City, December 1992.
16. Straub, D.W. and Karahanna, E. "The Electronic Media in the Workplace: Modeling the Effects of Communications Media Choice," presented at the *Annual Academy of Management Meeting*, San Francisco, California, August 1990.

Keynote Presentations

- Pacific Asia Conference on Information Systems (2020)

- Americas Conference on Information Systems Doctoral Consortium (2020)
- Pacific Asia Conference on Information Systems Doctoral Consortium (2019)
- University of Science and Technology of China Research Workshop (2020)

Invited Presentations

- University of Cyprus, Department of Public and Business Administration (1993).
- Florida State University, Information and Management Sciences Department (1997).
- University of Georgia, MIS Department (2000).
- University of Missouri, St. Louis (2000, 2009).
- University of Arkansas, MIS Department (2004, 2012).
- Emory University, Information Systems Area (2004).
- University of Indiana, Bloomington (2005).
- Georgia State University, Computer Information Systems Department (2005).
- Arizona State University, W.P. Carey School of Business (2006).
- OCIS Doctoral Consortium, Academy of Management (2006)
- Georgia Institute of Technology (2007).
- Peking University, Guanghua School of Management, China (2007).
- Temple University (2009).
- City University, Hong Kong (2008, 2009, 2010, 2011).
- Australian National University (2009, 2010, 2012).
- Michigan State University (2010).
- TeleConnectGA (2011)
- National Sun Yat-Sen University, Taiwan (2011).
- National University of Singapore (2011, 2012).
- Nanyang Technological University, Singapore (2011).
- Polytechnic University of Hong Kong – workshop faculty (2010).
- City University of Hong Kong – Summer Research Workshop faculty (2009, 2010, 2011, 2016).
- National Sun Yat-Sen University, Taiwan – workshop faculty (2011).
- University of Maryland (2012).
- University of Memphis (2012).
- University of Arkansas (2012).
- University of Minnesota (2015).
- Georgia Institute of Technology (2015)
- National Sun Yat-Sen University, Taiwan (2016) (keynote).
- Harbin Institute of Technology Summer Workshop on Big Data and Analytics (2016)
- National Academies of Science, Engineering, and Medicine Workshop on Continuing Professional Development of Medical Practitioners (2017)
- Temple University (2017)
- Michigan State University (2017)
- Emory University (2018)
- Georgia State University (2018)
- Global Women in STEM Leadership Summit (2018)
- University of Minnesota (2018)
- National University of Singapore (2018)
- University of British Columbia (2019)

- Fondation Nationale pour l'Enseignement de al Gestion des Entreprises (FNEGE)
Academic Training Program: IS Faculty Training Workshop (2019)
- University of Oklahoma (2020)

Recent Grants

"Event Tracking to Solve Medical Communication Gaps in Dermatology Offices" (with J. Cashman, S. Smith - PIs; B. Deloach, S. Rajan, D. Shannon, Investigators); Research Eureka Accelerator Program (REAP).

"Closed-Loop Referral System" (with H. Garner, S. Smith - PIs; K. Krishnamurthy, S. Rajan, G. Schmieder, D. Shannon, Investigators); Research Eureka Accelerator Program (REAP).

"Does Helpful Vote Reflect the Wisdom of the Crowds?" Co-PI (with Ben Liu), Research Grants Council, Hong Kong, 2012.

HRSA-09-195 & HRSA-10-151, SouthEastern Telemedicine Resource Center Grant, Georgia Partnership for Telehealth, US Department of Health and Human Services.

Terry-Sanford Summer Research Grant: Summer 2002, Summer 2004, Summer 2008, Summer 2009.

"Media Choice Across Cultures, " funded by the Florida State University, Summer 1998.

"Individual Behavior Toward Information Technology: The Impact of Different Subcultures," funded by the University of Cyprus, 1994 and 1995.

"The Impact of Mental Workload in the Evaluation of Innovations," Summer Research Grant Program, Daniels College of Business, University of Denver, Summers 1994 and 1995 (with J. R. Evaristo).

Teaching Experience

Courses Taught

Doctoral Seminar on Philosophy of Science and Research Methodology	Spring 2007, Fall 2005; 2007, 2008, 2009, 2010, 2011
MIS Doctoral Research Seminar on Individual Level IS Research	Fall 2004, 2006
MIS Doctoral Research Seminar on IS Leadership	Fall 2003
MIS Doctoral Research Seminar on Special Topics	Fall 2008, 2011, 2016-2020
MIS Foundational Doctoral Research Seminar	Fall 2002, 2003, 2004, 2006, 2008, 2009, 2012-2020
MIS Doctoral Seminar on Research Methodology	Summer 1999
Client Server Applications (master level)	Spring 1997-2000
Decision Support & Expert Systems/Business Intelligence	Fall 1997-Spring 2004, 2009
Systems Analysis & Design	Spring-Fall 2010, 2012-2020
Globalization and Information Technology (undergraduate and MBA)	Fall 2005, Spring 2006, 2007, 2008
Introduction to Management	Fall 1993-Fall 1996
Strategic Uses of Information Technology (EMBA)	Spring 1994, 1995, 1996
Management Information Systems	Fall 1994-Fall 1996

The Management of Information Technology in Organizations (MBA)	Summer 1992-Spring 1993
Information Technology and Organizations (MBA)	January 1994, January 1995
Decision Support Systems (MBA)	November-December 1990

Teaching Assistant/Lab Instructor

Introduction to Information Systems and Information Management	1988-1991
The Management of Information Technology in Organizations	Fall 1990
Fundamentals of MIS	Fall 1990
Management Information Systems	1986-1988
Information Systems for Managers	1986-1988

Professional Experience

August 2020- Present	<i>The University of Georgia, Athens, GA.</i> UGA Distinguished Research Professor & C. Herman and Mary Virginia Terry Distinguished Chair in Business Administration, Management Information Systems Department.
April 2016- August 2020	<i>The University of Georgia, Athens, GA.</i> UGA Distinguished Research Professor & L. Edmund Rast Professor of Business, Management Information Systems Department.
August 2010- August 2020	<i>The University of Georgia, Athens, GA.</i> L. Edmund Rast Professor of Business, Management Information Systems Department.
September 2010- 2015	<i>Cutter Consortium</i> Senior Consultant with Cutter's Business-IT Strategies practice
July 2006- - August 2010	<i>The University of Georgia, Athens, GA.</i> Professor, Management Information Systems Department.
August 2004- December 2007	<i>The University of Georgia, Athens, GA.</i> Director, International Business Programs.
August 2000 - June 2006	<i>The University of Georgia, Athens, GA.</i> Associate Professor, Management Information Systems Department.
August 1997 - 2000	<i>The Florida State University, Tallahassee, Florida, USA.</i> Assistant Professor, Information and Management Sciences Department.
September 1993 - 1997	<i>University of Cyprus, Nicosia, Cyprus.</i> Assistant Professor, Department of Public and Business Administration.
Summer 2008-2019	<i>Hong Kong University of Science and Technology, Hong Kong</i> Visiting Professor.
Summer 2009-2010, 2012	<i>Australian National University, Canberra, Australia.</i> Visiting Professor.

Summer 2012	<i>National University of Singapore</i> Visiting Professor.
Fall 1988 - Spring 1993	<i>University of Minnesota, Minneapolis, MN, USA.</i> Research assistant, course instructor for an MBA course, teaching assistant for undergraduate and MBA courses, course administrator, and lab Instructor.
Winter 1990, 1994, 1995	<i>Luigi Bocconi University, Milan, Italy.</i> Course instructor for an MBA course on End-User Computing and Decision Support Systems.
August 1986 - July 1988	<i>Lehigh University, Bethlehem, PA, USA.</i> Teaching assistant for an undergraduate and an MBA course in Management Information Systems.
1984-1986	<i>Lehigh University, Bethlehem, PA, USA.</i> Computer consultant.
Summer 1985	<i>CYCOM Software House, Nicosia, Cyprus.</i> Programmer.
Summer 1984	<i>NCR, Nicosia, Cyprus.</i> Programmer.

Service

Editorial Service

Senior Editor for *MIS Quarterly* (2004-2007), *Journal of AIS* (2004-2007), and *Information Systems Research* (2008-2012)

Associate Editor for *Information Systems Research* (2004-2005); *Management Science* (2007-); and *MIS Quarterly* (2001-2004).

Editorial Board for *IEEE Transaction on Engineering Management* (2003-2007), *Journal of AIS* (2002-2004), *International Journal of Information Systems and Management (IJISAM – Taiwan)*, *European Journal of Information Systems* (2003-2005), & *Computer Personnel* (1995-2000).

Advisory Board, *Journal of AIS* (2016-2019)

Advisory Board, *AIS Transactions on HCI* (2020-)

Co-editor (with Dhruv Grewal, John Hulland, Praveen K. Kopalle) of special issue of *Journal of the Academy of Marketing Science* on “The Future of Technology and Marketing” (2019).

Co-editor (with Indranil Bardhan and Hsinchun Chen) of special issue of *MIS Quarterly* on the “Role of Information Systems and Analytics in Chronic Disease Prevention and Management” (2017-2019)

Co-editor (with Omar El Sawy and Varun Grover) of special issue of *MISQ Executive* on “New IS Leadership Roles in a Digital World,” 2010-2011.

Co-editor (with Rick Watson) of special issue of *IEEE Transactions on Engineering Management* on IS Leadership (2005-2006).

Other Professional Service

Academic Advisory Board, University of Cyprus MBA Program, 2018-
Information Systems Research, EIC Search Committee, 2016.
IEEE-WIE Women Leadership Summit 2016, Planning Committee
International Conference for Smart Health (ICSH), Conference Co-Chair, 2017.

International Conference on Information Systems (ICIS)

Co-founder (with Rick Watson) of the Senior Scholar Consortium (2004)
ICIS 2020 Program Co-Chair
ICIS Doctoral Consortium Reunion (Co-Chair), 2018-
ICIS 2019, Track Co-Chair, General Topics Track
ICIS Conference Program Task Force (Chair), 2016
ICIS Program Chairs Committee (Chair), 2016-2017
ICIS Doctoral Student Corner, Mentor, 2015-2020
ICIS 2016, Mid-Career Faculty Consortium Mentor, Dublin, Ireland
ICIS Executive Committee (2013-2015; 2019-2020)
ICIS Site Advisory Committee (2014-2015)
ICIS Program Co-Chair, 2014, New Zealand.
ICIS 2015, Mid-Career Faculty Consortium Mentor, Fort Worth, Texas
ICIS 2014, Junior Faculty Consortium Faculty, Auckland, New Zealand
ICIS 2013, Track Co-Chair, *General Topics Track* (with Ananth Srinivasan & Bernard Tan)
ICIS 2013, Doctoral Consortium Faculty, Milan Italy.
ICIS 2009, Associate Editor, *Culture and IS Track*
ICIS 2007, Junior Faculty Consortium Faculty, Montreal, Canada
ICIS 2005, Doctoral Consortium Faculty, Las Vegas, NV
ICIS 2005, 2007, 2008, 2013, 2014 Senior Scholar Consortium Participant, Las Vegas,
NV, Montreal Canada, Paris, France
ICIS 2004, Senior Scholar Consortium Co-chair, Washington, DC
ICIS 2001, Program Committee, New Orleans, LA
ICIS 2000, Tutorial Co-chair, Brisbane, Australia
ICIS 1999, Program Committee, Charlotte, North Carolina
Session Chair and Discussant at several ICIS

Americas Conference on Information Systems (AMCIS)

Co-founder (with Sandy Slaughter) of the Doctoral Student Corner (2014)
AMCIS 2020 Doctoral Consortium, Keynote Speaker
AMCIS Doctoral Consortium Co-Chair, *Americas Conference on Information Systems, 2014,*
Savannah, GA.
AMCIS Doctoral Student Corner, Mentor, 2014, 2015, 2016, 2019
AMCIS 2016, Doctoral Consortium Faculty, San Diego, CA
AMCIS 2015, Doctoral Consortium Faculty, Puerto Rico
AMCIS 2013, Doctoral Consortium Faculty, Chicago, IL
AMCIS 2012, MIS Camp Counselor, Seattle, WA
AMCIS 2003, 2004, 2005, Track Chair *IS Leadership Track*

Mediterranean Conference on Information Systems (MCIS)

Conference Co-Chair, *Mediterranean Conference on Information Systems*, 2016, Cyprus.
Conference Co-Chair, *Mediterranean Conference on Information Systems*, 2011, Cyprus.
Mediterranean Conference on Information Systems 2010, Track Chair, Health Informatics,
Tel-Aviv Israel

Pacific Asia Conference on Information Systems (PACIS)

PACIS 2020, Keynote Speaker
PACIS 2019, Doctoral Consortium Keynote Speaker, Xian, China
PACIS 2016, Doctoral Consortium Faculty, Taiwan
PACIS 2013, Doctoral Consortium Faculty, Jeju, S. Korea

Association for Information Systems (AIS)

AIS Conference Reviewing Systems Assessment Task Force (Chair) (2017)
AIS ScholarOne Task Force (2016)
Association for Information Systems (AIS), Conference Advisory Committee (2014-2015)
AIS Best Paper Award Reviewer (2015, 2016, 2017, 2018)
AIS Doctoral Student Service Award Committee (2015-2017)
AIS Bylaws-Constitution Committee

Special Interest Group on IS Leadership (SIGLead)

Co-founder of the Association for Information Systems (AIS) Special Interest Group on
IS Leadership (SIGLead).
Co-chair (with Rick Watson) of SIGLead IS Leadership Conference, UGA, April 2004.
Co-chair SIGLead 2002 and 2003 ICIS meetings

Other Conference Involvement

International Conference for Smart Health, Co-Chair, Hong Kong, June 2017
International Conference for Smart Health, Best Paper Judge, Hong Kong, June 2017
The 23rd INFORMS Conference on Information Systems and Technology (CIST 2016), Best
Paper and Best Student Paper Awards, Judge
IEEE-WIE Women Leadership Summit 2016, Panel Chair "Paths and Strategies to Successful
Academic Careers"
Co-chair (with Omar El Sawy and Varun Grover) of SIM Academic Workshop on New IS
Leadership Roles in a Digital World, St. Louis, MO, December 2010.
The 7th INFORMS Conference on Information Systems and Technology (CIST 2002) –
Program Committee
The 8th INFORMS Conference on Information Systems and Technology (CIST 2003)- Program
Committee
Academy of Management 2017, OCIS Division, Doctoral Consortium Faculty, Atlanta, GA
Academy of Management 2006, OCIS Division, Doctoral Consortium Faculty, Atlanta, GA
DIGIT 2000, 2001, and 2002 Panel Coordinator
International Symposium for Information Systems, 2006 and 2007, Program Committee,
Hyderabad, India
Session Chair and Discussant at several *Academy of Management Conferences*.

Other

Fulbright Senior Specialists Program Discipline Peer Review Committee (2003-2005)

Hong Kong Research Grants Council (RGC) Grant Proposal External Referee (2003; 2009; 2010; 2011, 2012-2019)

Board of Directors Centaur Labs (The Collaboration for Excellence in Network Testing, Analysis and Unique Research Lab) 2002-2003.

University Service

- *University Distinguished Research Professor Selection Committee (2017-2019; chair 2018)*
- *University Special Professorship (Regents & University Professor) Selection Committee (2017-2019; chair 2018 & 2019)*
- *University P&T Committee (2015-2017)*
- *Josiah Meigs Distinguished Teaching Professorship Selection Committee (2015-2017)*
- *Task Force on External Faculty Awards (2017)*
- *Experiential Learning Think Tank Committee (2017)*
- *Task Force on Post-Tenure Review (2015)*
- *Graduate School Program Review Committee (2013-2014)*
- *Educational Affairs Committee (2003-2005; 2011-2014)*
- *University Council (2002-2005; 2010-2013)*
- *UGA Connections Mentoring Program for Underrepresented Students – Mentor (2013-2014)*
- *University P&T Appeals Committee (2009-2012)*
- *Faculty Admissions Committee (2002-2008)-Chair: Special Populations Sub-committee (2003-2005)*
- *Graduate Council (2006-2009)*
- *Graduate School Admission and Retention Committee (2008-2009)*
- *Graduate School Curriculum Committee (2006-2008)*
- *International Affairs Advisory Council (2004-2008)*
- *International Affairs Strategic Study Abroad Committee (2005-2008).*
- *Provost's Task Force on International Education (2006-2007)*
- *Search Committee, Director UGA@Oxford (2006-2007)*
- *Search Committee, Associate Director Admissions (2005)*
- *Committee on Student Affairs (2002-2004)*

College of Business Service

- *Graduate Programs Committee (2014-present)*
- *Beadles Professorship Peer Review Committee (chair) (2019)*
- *Terry Dean's Advisory Council Distinguished Professorship Peer Review Committee (chair) (2019)*
- *McFadden Professorship Peer Review Committee (chair) (2018)*
- *Hull Professorship Peer Review Committee (chair) (2018)*
- *Ramsey Chair Peer Review Committee (chair) (2018)*
- *Selig Chair Peer Review Committee (chair) (2018)*
- *Synovus Chair Peer Review Committee (chair) (2018)*
- *Research Excellence Award Review Committee (2018)*
- *Terry College P&T Committee (two terms; chair 2018 & 2019)*
- *Terry Alumni Board Professorship Peer Review Committee (chair) (2017)*
- *Roy Adams Dorsey Distinguished Chair Peer Review Committee (2017)*
- *McFadden Professorship Peer Review Committee (chair) (2016)*
- *Benson Professorship Selection Committee (chair) (2015)*

- *Cousins Professorship Peer Review Committee (chair) (2015)*
- *Dorsey Professorship Peer Review Committee (chair) (2015)*
- *Dean Search Committee (2013-2014)*
- *International Business Program Committee (2000-2002; 2008-2014)*
- *Director, International Business Programs (2004-2007)*
- *Executive Committee (2004-2007)*
- *Dean's Advisory Council (2008-2009; 2017-2019; 2020-)*
- *PhD Program Policy Committee (1998-1999; 2003-2005)*
- *Terry College Athletic Association Professorship Committee (2012)*
- *Terry-Sanford Summer Grants Committee (2011, 2012)*
- *Terry Outstanding Research Award Selection Committee (2011, 2014)*
- *Library Committee (1999-2000)*
- *Faculty Concerns Committee (2002-2003)*

Departmental Service

University of Georgia

- *Ph.D. Graduate Coordinator (2003-2005; 2014-)*
- *Colloquium Coordinator (2001, 2002, 2003, 2014-2019)*
- *Recruiting Chair (2003, 2014, 2017)*
- *Recruiting Committee-Department Head (2015-2016)*
- *Recruiting Committee (2009, 2015, 2016, 2018, 2019)*
- *MIS Academic Leadership Conference co-chair (2019-2020)*
- *International Programs Committee (2000-2001)*
- *Ph.D. Program Committee (2000-2003; 2005-2014)*

Florida State University

- *Ph.D. Graduate Coordinator (1998-1999)*
- *Ph.D. Admissions Committee (1999-2000)*
- *Masters Committee (1998-2000)*
- *Recruiting Chair (1998)*
- *Recruiting Committee*
- *Colloquium Coordinator (1998)*
- *Promotion and Tenure Committee (1998-2000)*

Doctoral Dissertations

(a) Chair

Completed:

- Srite, Mark, (June 2000). Dissertation Title: "A Cross-Cultural Model of Technology Acceptance"
- Moore, Jarvis, (July 2000). Dissertation Title: "Information Technology Infusion: A Motivational States Approach," (with V. Sambamurthy)
- Graham, Karen, (June 2003). Dissertation Title: "The Impact of Knowledge Management Technologies on Knowledge Work: An Empirical Analysis," (with R. Mason)
- Preston, David, (September 2004). Dissertation Title: "Shared Mental Models between CIO and Top Management Team: An Empirical Analysis"
- Williams, Clay (June 2007). Dissertation Title: "Coordinating Federated Information Technology Governance Structures: A Longitudinal Process Perspective"

- Polites, Greta (March 2009). Dissertation Title: "The Dual Role of Habit in Technology Acceptance"
- Chen, Adela (April 2011). Dissertation Title: "Understanding Technology-Mediated Interruptions: Consequences and Interruption Management."
- Liu, Ben (May 2011). Dissertation Title: "How Do We Use Online Product Reviews? A Cognitive Psychology Perspective" (*ICIS 2011 Best Dissertation Runner Up*)
- Serrano, Christina (August 2011). Dissertation Title: "Perceived e-Consultation Diagnosticity and Provider Acceptance of Telemedicine."
- Li, Seth (May 2013). Dissertation Title: "Your Friends Like it, Do You? The Effects of Social Recommendation Systems on Consumer Preference Homogeneity."
- Claggett, Jennifer (May 2014). Dissertation Title: "The Role of Coordinating Knowledge in Expert Coordination: Evidence from the Healthcare Field."
- Salge, Carolina. Dissertation Title: "The Role of Bots in Online Social Movements"

In Progress:

Kumar, Sachin; Steffen, Jacob; Papneja, Hashai.

(b) Committee Member

Completed: Cline, Melinda (1999); Landry, Jeffrey (1999); Lewis, William (1999); Carter, Pamela (2000); Duffy Kevin (2000); Junglas, Iris (2003); Abraham, Dorothea La Chon (2004); Ariyachadra, Thilini (2004); Chen, Daniel (2004); Sousa, Rui (2004); Wynn Donald (2007); Greiner, Martina (2008); Dawson, Greg (2008); Davis, Ashley (2009), Maurer, Chris (2013), Jetha, Karim (2017), Mullins, Jeff (2019).

In Progress: Skousen, Tanner, Liu, Yanran.

External Examiner: Ron Cenfetelli, University of British Columbia, May 2004.
Ofir Turel, McMaster University, November 2006.
Ake Choonhachatrachai, University of South Australia, 2010.
Xixi Li, Hong Kong Polytechnic University, 2010.
Ghazwan Hassna, City University of Hong Kong, 2017.
Yunfei Shi, University of Queensland, 2017.
Zhou Ya, National University of Singapore, 2017.
Yasser Al-Otaibi, Griffith University, 2017.
Tapani Rinta-Kahila, Aalto University, 2018.

(c) Fulbright Scholar Advisor

Ben Zakour, Amel - PhD student Fulbright scholar from the University of Tunis.

Master's Thesis Supervision

Theodoulides Panayiotis, MBA, 1995. Thesis Title: "Managing the Implementation of a Dedicated Management Information System in the Nicosia Water Board."

Theophanous Andreas and Menelaou Menelaos, MBA, 1995. Thesis Title: "Management and Administration of the Electricity Authority of Cyprus Guided by a Geographic Information System." (*Recipient of the Best Thesis Award*).

Honors Thesis

Pope, Andrew, Fall 2000: "Use of Intelligent Agents in E-Commerce."

CURO Projects

Rao, Sona, Fall 2015: "Use of Telemedicine in Nursing Homes: A Review of the Literature and Empirical Findings in Rural Nursing Homes."

Morar, Ajit, Fall 2017: "Identifying Bot Conversations in Social Movements Through Topic Modeling."

Academic Honors & Awards

ICIS Best Theory Paper Award	2019
Distinguished Research Professor, UGA	2016
Sandra Slaughter AIS Service Award	2015
HICSS Best Paper Nomination	2015
AIS Fellow	2012
Terry College of Business, Outstanding Research Award	2010
UGA Honor's Day Teaching Excellence Award	2003, 2011, 2013
<i>MIS Quarterly</i> Best Paper Award	2012
OCIS Division (Academy of Management) Best Reviewer	2002
IMS Department, Instructor of the Term Award, Florida State Univ.	Fall 1998
ICIS Doctoral Consortium	December 1992
DSI Conference Doctoral Consortium	November 1992
University of Minnesota Graduate School Dissertation Grant	January 1992
Phi Kappa Phi	April 1990
Beta Gamma Sigma Business Honor Society	April 1989
Carlson School of Management Fellowship	September 1988
Elizabeth Major Nevious Award for Scholarship & Leadership	September 1986
Summa Cum Laude, Lehigh University	June 1986
Phi Beta Kappa Liberal Scholarship Honor Society	April 1985
AT&T Information Systems Laboratories Achievement Award	May 1985
Tau Beta Pi Engineering Honor Society	November 1984
Phi Eta Sigma Freshman Honor Society	November 1983
Cyprus American Scholarship Program 4-year Scholarship	August 1982-1986