

**Internship Application and Agreement**  
**MARK 4800 – Area of Emphasis in Professional Selling**

Semester and Year \_\_\_\_\_

Student Name \_\_\_\_\_

UGA 810 Number \_\_\_\_\_

Your UGA E-Mail Address \_\_\_\_\_

Cell Phone Number \_\_\_\_\_

Company Name and Address \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Supervisor \_\_\_\_\_

Title \_\_\_\_\_

Phone Number \_\_\_\_\_

Fax Number \_\_\_\_\_

E-Mail Address \_\_\_\_\_

**Job Description** (An internship is employment that gives a student practical experience in marketing sales activities and provides academic credit. An internship is the equivalent of a 3-credit hour upper level marketing course, so the work responsibilities must provide substantial marketing experience which contributes meaningfully to a student's understanding of the discipline.)

**Please attach a separate sheet listing the job duties of the internship. Information needed: Calls per day/week, sales quota per week/month/period, salary and compensation or commission only, anticipated earnings. Please be as specific as possible.**

Hours per Week \_\_\_\_\_

Beginning Date \_\_\_\_\_

Ending Date \_\_\_\_\_

The hours to be worked and any wages paid for this internship are arranged entirely between the student and employer listed above. The University of Georgia Marketing Department will supply an evaluation form directly to the supervisor. The student must submit an 8-10 page written paper, in compliance with furnished guidelines. The report is due before the midpoint of the semester that follows the internship. The student's grade will be based upon the supervisor's evaluation (1/3) and the intern's paper (2/3).

\_\_\_\_\_  
Supervisor's Signature & Date

\_\_\_\_\_  
Professor Ellis, Faculty Advisor & Date

\_\_\_\_\_  
Student's Signature & Date

**Fax this form to Laura Richardson (706) 542-3738**