

# class notes

who's doing what, where.

## 1950-54

**Tom Cousins** (BBA '52) of Atlanta received the Commerce Club's Ivan Allen Jr. Leadership Award. Tom is the founder of Cousins Properties Inc., and he presented the final spring '08 lecture of the Terry Leadership Speaker Series.

## 1965-69

**Leon Farmer Jr.** (BBA '64, LLB '7) of Athens and his wife, **Victoria Pruitt Farmer** (AB '73) were honored as a distinguished and philanthropic couple in an article in the *Athens Banner-Herald*. **Jim Breedlove** (BBA '65, MBA '68) of Atlanta retired from BellSouth/AT&T in December 2007 after more than 30 years with the company. He was director of external affairs. In February 2008, Jim started a new career as a vice president of the Fernbank Museum of Natural History in Atlanta. **Frank W. Comer III** (BBA '66) of Parkton, Md., is the new director of training for Riley & Associates Realtors in Baltimore. **Don J. Lloyd** (BBA '67, MA '65) of Monroe returned to UGA to pursue a doctorate degree and teach classes, making him the university's oldest degree-seeking student at the age of 62. Don enjoyed a successful business career in healthcare administration and served as president of the Medical Group Management Association. **John F. Hallman III** (BBA '68) of Atlanta is CEO of Chapman Hall Realtors, which was rated one of metro Atlanta's top 25 residential real estate companies, according to a story in the *Atlanta Business Chronicle*. **James D. Brooks** (BBA '69) of Sugar Land, Texas, retired after 23 years as accounting manager for Coastal/El Paso and 10 years with Texaco Inc. in Atlanta. He has since become a financial analyst at BP. **David Minkovitz** (BBA '69) of Savannah joined Cora Bett Thomas Realty & Associates as a sales associate.

## 1970-74

**Rusty Epperson** (BBA '70) of Atlanta was honored for post-graduate achievement by the University of Georgia chapter of the National Football Foundation and College Hall of Fame. He captained his high school football team and received honorable mention for the all-state team football team before earning two varsity letters at Georgia. Rusty is now a partner in Wilson, Hull and Neal Real Estate. He is a past president of the Atlanta Touchdown Club and a past director of the Downtown Atlanta YMCA. He has also won the Atlanta Real Estate Board Phoenix Award. **Bill C. Lankford Jr.** (BBA '71, MAcc '72) of Atlanta is managing partner of Moore Stephens Tiller LLC, one of Atlanta's top 25 accounting firms, according to the *Atlanta Business Chronicle*. **John Phelps** (BBA '71) of Atlanta and his wife, **Josephine Crawford Phelps** (ABJ '70), are serving as co-chairs for the UGA Parents Council. **Doug Carnes** (BBA '72) of Gainesville received a lifetime achievement award from the National Poultry & Food Distributors Association in recognition the role he has played in the growth of the poultry industry. **Graham Thorpe** (BBA '72, JD '75) of Macon was named one of two new district attorneys in Baldwin County. **Dan Amos** (BBA '73) of Columbus is the CEO of Aflac, Inc., which was recognized as one of Georgia's top 25 public companies by the *Atlanta Business Chronicle*. [See cover story in Spring '08 issue of *TM*, or go to: [http://www.nxtbook.com/nxtbooks/terryyuga/terry\\_spring08](http://www.nxtbook.com/nxtbooks/terryyuga/terry_spring08).] **John Longino** (BBA '73, JD '76, MBA '76) of Ellijay relocated his law office to Canton. He works half of each year in hurricane rescue and relief operations while practicing business law and commercial litigation. **Steve Middlebrooks** (BBA '73) of Athens is president

of Heyward Allen Cadillac, Pontiac Buick GMC and of Heyward Allen Toyota Scion in Athens. He recently assumed chairmanship of the Georgia Automobile Dealers Association after serving on the board of directors since 2001. Under Steve's leadership, Heyward Allen dealerships have won several awards, including the Toyota President's Award, GMC Mark of Excellence, GM Leader of Distinction, and the GM Pacesetter Award. Additionally, he serves on a variety of boards in the Athens community such as the UGA Fellowship of Christian Athletes Chaplaincy Board, Athens First Bank & Trust, Touchdown Club of Athens, and the UGA Chapter College Football Hall of Fame. He formerly served on the Athens Area Chamber of Commerce board. **Clifton Morris** (BBA '73) is senior pastor of the First Baptist Church of Dublin, and he has been elected to the Brewton-Parker College Board of Trustees.

## 1975-79

**David Brazeal** (BBA '79) of Marietta joined American Biosurgical, LLC as chief financial officer. Previously, David served as CFO of Dixie HomeCrafters. American Biosurgical, headquartered in Norcross, is one of the world's leading custom medical cable companies providing custom cable solutions to the world's leading medical device companies. **Bruce Brown** (MBA '75) of Alexandria, Va., was appointed deputy secretary of state for legislative affairs at the U.S. State Department. **Mike Reynolds** (BBA '75, MBA '76) formerly of Bradenton, Fla., was promoted to the new post of company president in charge of StarHub's day-to-day operations. Launched in 2000, StarHub has become one of Singapore's most innovative information-communications providers, and the pioneer in

“hubbing” — the ability to deliver unique integrated and converged services to all its customers. Mike is a 30-year veteran in the information-communication arena, having held various senior positions in technical, commercial and general management in the industry. He has held a variety of positions with BellSouth Corporation in the American and Asia Pacific regions. Prior to joining StarHub, Mike was based in Beijing, as the president of BellSouth China's operations, where he was in charge of business development and government relations and was responsible for BellSouth's two operating entities in China. **Brantley Barrow** (BBA '76) of Atlanta is chairman of Hardin Construction Company LLC, and has been appointed to the alumni board of directors of the Terry College of Business. **Rocklyn Hunt** (BBA '76) of Cumming stepped down as chief executive of Regions Bank's Gainesville operations. **Bob E. Mathis** (BBA '76) of Atlanta is chairperson and CEO of Peachtree Planning Corp., one of the 10 largest financial planning firms in the country and one of Atlanta's top life insurance agencies. **Thomas A. Bickes** (BBA '78) of Alpharetta is president and CEO of EmployBridge Holding Co., one of Atlanta's top 25 private companies, according to the *Atlanta Business Chronicle*. **Ched Hoover** (BBA '78) of Atlanta will head the new Atlanta office of Universal Capital Management, Inc., of Wilmington, Del. UCM is a business development company that provides management and strategic growth resources to emerging growth companies. Ched is also Universal's newest vice president. **Stewart K. Mathis** (BBA '78) of San Diego, Calif., has more than 29 years of experience in franchising, operations, and administration. In 2002, he was promoted to president of Mail Boxes Etc. Inc., and he currently oversees a global

network of more than 5,900 retail locations. **David E. Pennington III** (AB '78) was elected as Dalton's 27th mayor. **Timothy Mescon** (PhD '79) of Atlanta was named the fourth president of Columbus State. Since 1990, he had served as dean of the Michael J. Coles College of Business at Kennesaw State. **T. Ryan Mock Jr.** (BBA '79, JD '82) of Atlanta is a managing partner of Hawkins & Parnell LLP, one of Atlanta's top 25 law firms, according to the *Atlanta Business Chronicle*.

## 1980-84

**Craig Barrs** (BBA '80) of Savannah was promoted to vice president for governmental and regulatory affairs at Georgia Power. Craig is a member of the Terry Alumni Board. **Charles J. Davis Jr.** (BBA '80) of Cairo was named president of Capital City Bank. **Harold Mulherin** (AB '80) of Athens took time off from his professor duties in Terry's banking and finance department to go on a summer bicycling tour of the Italian Alps. His trip culminated in the Maratona dles Dolomiti, a one-day ride across eight mountain passes in which he sported the bulldog colors on his cycling jersey. **Richard Page** (BBA '80) of Midlothian, Va., was appointed acting director of the Defense Commissary Agency. Richard's government service has been recognized with a series of awards, including the Distinguished Civilian Service Award in 2007. **Bonney Shuman** (BBA '80) of St. Simons Island is CEO of Stratir Corp., one of Atlanta's top 25 women-owned firms, according to the *Atlanta Business Chronicle*. **John Allred** (MBA '81) of Rock Hill, S.C., has three children in college in South Carolina (Winthrop and York Tech), but all are hoping to attend graduate school at UGA. **Bud Gray** (BBA '81, MBA '82) of Brentwood, Tenn., was named vice president of business development

## Executive MBA degree fuels M.D.'s entrepreneurial bent

*Sam Lorenzo (EMBA '06) opens Georgia Urgent Care*

**By Caroline Wilbert**

**Wearing a starched white** coat and hospital scrubs, Sam Lorenzo listens carefully to a patient describe a troublesome boil that has brought her to the Georgia Urgent Care clinic in suburban Atlanta. Lorenzo asks the appropriate questions. Has she experienced dizziness? Has she had any bites lately? He decides to drain the boil, and the patient seems confident that she's in good hands. "Let's do it!" she says.

Lorenzo (EMBA '06) was practicing medicine on this Sunday afternoon, but he was also executing a business plan.

By day, Lorenzo is the medical director of the ER at the Henry Medical Center, but he had long felt that a business degree would open up other career options — and he was right. Lorenzo is also the principal entrepreneur behind the Georgia Urgent Care clinic, which recently opened its doors in Roswell, Ga., and he hatched the plan in Terry's Executive MBA program.

"People are now having two or three different careers," says Lorenzo, a father of five, whose student team included people who work in telecommunications, transportation, recruiting, and banking. "I can't stress enough how much my teammates helped me," Lorenzo adds. "I don't think I would have had enough focused energy to do this on my own."

Lorenzo and his six partners invested \$1 million and secured a loan. Less than a year after opening, the doctors, who all practice elsewhere but work a few shifts, are seeing about 15 clinic patients a day.

Urgent care clinics are marketed to patients who aren't sick enough to go to the ER but don't want to wait for an appointment with their primary care physician. The patient with the boil? Lorenzo says she would have landed at the back of the line at an emergency room, which has to deal with more serious cases first.

"Four hours later, I see her," he says, "and she is not very happy."

Lorenzo says the clinic is exceeding his business plan's goals, and he credits his Terry training for convincing him to bring on doctors as partners, instead of hiring them contractually as staff. The Terry degree also helped him understand what tasks and procedures to outsource and what he should handle himself.

Lorenzo expects the number of clinic patients to climb to 30-40 per day during flu season, but already the clinic is making enough money to pay the bills. The partners' next goal is to generate enough revenue to pay themselves. Long-term, they may elect to expand the operation, so that each partner has his own clinic. Lorenzo, who is in his late 40s, thinks he may one day switch to his urgent care business full-time.

Back at the clinic on his Sunday shift, Lorenzo takes a quick break. His office looks pretty standard with a computer, manila folder patient files, and books about emergency medicine. But also visible is a set of weights that he and his partners used to work out with in the early days when the clinic saw only a few patients a day. Lorenzo finds entrepreneurship rewarding, though his favorite thing about Georgia Urgent Care is being a doctor there.

"Patient care is fun," he says. "For 20 or 30 minutes, I will spend time with this person. I will learn about her and accomplish a treatment. It is instant gratification for a physician." ■



**Lorenzo developed his urgent care clinic idea with help from EMBA classmates who work in telecommunications, transportation, recruiting, and banking. "I can't stress enough how much my teammates helped me," says Lorenzo. "I don't think I would have had enough focused energy to do this on my own."**

## alumni connections

### Young Alumni Board links recent graduates to Terry

Jill Walton (BSA '99, MPA '03), Director of Alumni Relations

Every year, the Terry College proudly sends its graduates out to excel in the business world. But at the same time our alumni are leaving UGA, we're also working to develop new and better ways for them to stay connected with their roots here at the Terry College.

With that in mind, we've launched the Young Alumni Board, a 56-member committee representing each of the last 12 graduating classes that meets twice a year. Their mission is to re-engage their peers with the college, support Terry undergrads, help us raise money, and expand our leadership and networking opportunities.

"Younger alums may have had outlets to stay in touch with their college cliques, but there wasn't a formal outlet for them to stay connected to the college," says YAB chair Jay O'Meara. "We see this as an opportunity for the masses to stay involved and get engaged."

YAB hosted an August gathering at the Piedmont Driving Club in Atlanta, where Sonny Seiler (BBA '56, JD '57) treated an overflow crowd to personal reflections on the death of Uga VI and the impending debut of Uga VII (see photo below). YAB is also in the process of piloting regional alumni networks in New York City and Charlotte.

YAB surpassed its \$25,000 fundraising goal for last spring's Alumni Awards and Gala, and board members posted a perfect 100 percent participation rate in Terry's annual fund campaign. To spread the spirit of giving back, YAB members will be conducting peer-to-peer solicitations for gifts to the college. These hard-working young alumni have also been working closely with the college's existing alumni group, which has since dubbed itself the Senior Alumni Board.

"Many YAB members are just starting out," says Atlanta attorney and senior board member Alisa Pittman Cleek (BBA '93), "so it's nice for them to get career advice on things that senior board members have already learned. It also provides networking opportunities."

Other YAB initiatives include the Terry Student Ambassador Program, wherein a dozen current students serve as liaisons to Terry alumni groups. The board also hopes to get young alumni more involved in the classroom — speaking to students, working with professors, and providing first-hand accounts of marketplace changes.

"We have a lot of work to do to raise awareness of this new board," says YAB member Davis Knox (BBA '98). "We need to connect the gap between older alumni and those coming out of UGA today." For a list of YAB members, go to: [www.terry.uga.edu/alumni/board.html](http://www.terry.uga.edu/alumni/board.html) ■



Sonny Seiler (BBA '56, JD '57) spoke at a young alumni reception at the Piedmont Driving Club in August, and the overflow crowd got the inside scoop from Sonny on Uga VII before the new mascot's debut at Sanford Stadium. "If you're expecting a pup, forget it," said Sonny. "This dog is full grown!"

for Renaissance Benefit Solutions with Renaissance Life & Health Insurance Company of America. Bud has 25 years experience in risk management and sales and previously served as regional vice president of sales for DirectComp RX. Prior to that, he managed a \$50 million insurance program for Gambro Healthcare/Davita, Inc. Lynn Skinner (BBA '81) of Newnan was hired as a content specialist in math and science by Coweta County School System. Eddy D. Ariail (MBA '82) of Clarkesville was promoted to executive vice president of Habersham Bancorp. With the company since 1984, he was previously president, corporate secretary, and a member of the board of directors. Jack D. Williams (BBA '82) of LaGrange earned his securities sales supervisor license. Jack is vice president of investments with Stifel, Nicolaus & Co. Robert W. "Buzz" Law (BBA '83) of Alpharetta is president of Creative Financial Group Ltd., one of Atlanta's top financial planning firms, according to the *Atlanta Business Chronicle*. John Harper (MBA '84) of Roswell was named as the marketing lead for Vendormate, Inc. John's career includes Fortune 500 and small business experience as well as B2B and consumer marketing. Most recently, he served as a principal at PathCut Partners, a B2B marketing and sales effectiveness consultancy. His experience includes stints at J.C. Penney and Belden Associates, a media marketing research consultancy.

#### 1985-89

Elizabeth Brannen Chandler (BBA '85, JD '88) of Atlanta was appointed city attorney for Atlanta. She is responsible for handling all civil legal matters and overseeing the city's legal compliance program. Linda Farbolin Van Rees (BBA '85) of Atlanta is chairman of the board of directors for The Original Honey Baked Ham Company of Georgia Inc., one of Atlanta's top 25 women-owned firms, according to the *Atlanta Business Chronicle*. Jim J.

Chrisman (PhD '86) of Starkville, Miss., was a featured speaker at the "Management Succession in Family Firms" seminar at Arkansas State University. Chrisman is a professor at Mississippi State, he holds an appointment at the University of Alberta, and he is editor of *Entrepreneurship Theory & Practice*. John DeHaven (AB '86, BS '91) of Charleston, S.C., and his wife Melanie joined Century 21 Properties Plus as Team DeHaven. Joey Etheridge (AB '86) of LaGrange gave advice for renovating a kitchen in an article, "Kitchen update boosts home's value," that appeared in the *LaGrange Daily News*. Joey is the founder of Etheridge Enterprises, a remodeling company. Dana R. Hermanson (BBA '86) of Marietta and three co-authors recently received the 2008 Deloitte/American Accounting Association Wildman Medal, which recognizes research judged to have made or be likely to make the most significant contribution to the advancement of the public practice of accountancy. The award was given for their June 2006 Accounting Horizons article on auditor risk assessment. David Lilliston (AB '86) of Watkinsville joined Morgan Keegan & Co. Inc. as a financial advisor and vice president in the firm's Athens branch. Jim Showfety (BBA '87, MEd '96) of Alpharetta is the new head football coach at Northview High School. In 2007, the Georgia Sports Writers Association named Showfety AAA Coach of the Year. Colette Whiting (BBA '87) of Alpharetta became a vice president for SunTrust Corporate Real Estate as a facilities manager overseeing all of the SunTrust retail banking centers in the metro Atlanta area. Prior to SunTrust Bank, she was employed by Highwoods Properties as a property manager for their Class 'A' office building portfolio in Atlanta. Colette and husband Tom have a 6-year old daughter, Brooke. Jackie Carson Blakley (BBA '88) of Anderson, S.C., is the new dean of the business and public services division at Tri-County Technical College. Karen Williams Townley

(BBA '89) of Buford was promoted to assistant vice president and benefits specialist at GB&T Bancshares.

## 1990-94

**Kevin Pope** (BBA '92) of Lincoln, Neb., left his position as president at Stanley-Senior Technologies, where he played a leading role in developing the senior technologies division, to become the president of Lincoln's Pen-Link. Pope was honored as one of the top "40 under 40" by the *Lincoln Business Journal* in 2007. **Donald Landen** (BBA '93, MAcc '94) of Ball Ground became the full-time pastor of Ball Ground United Methodist Church. **Mark Spain** (BBA '93) of Cumming was named RE/MAX International's No. 2 agent in the U.S. for closings. This marks the seventh consecutive year the Mark Spain Team has broken the \$100 million annual sales mark. The team ranks No. 4 worldwide out of 115,000 RE/MAX agents in 65 countries. At RE/MAX Greater Atlanta's annual awards event, Mark and his team placed No. 1 in both sales volume and units sold. At the Atlanta Board of Realtors Million Dollar Club Banquet, Mark took top honors for the fourth straight year. Mark and his team were also honored in *COMMUNITIES Magazine* for their gross sales of nearly \$200 million and 751 closings. [For more information on Mark, see the Spring '08 issue of TM or go to: [http://www.nxtbook.com/nxtbooks/terryuga/terry\\_spring08.](http://www.nxtbook.com/nxtbooks/terryuga/terry_spring08.)] **David L. Wilson** (BBA '93) of Macon joined SunTrust Bank, Middle Georgia, as vice president and commercial banking relationship manager. **William T. Rupp** (PhD '94) of Montevallo, Ala., is dean of Stephens College of Business at the University of Montevallo. **Jill Currie Hoover** (BBA '94) and **Tom Hoover** (BBA '98) of Cumming are expecting their fifth child in August. Tom is the business manager at Pinecrest Academy.

## 1995-99

**Kate Hilburn Allgood** (BBA '95) of Dublin was elected to Morris

## Olympics is his oyster

*Chris Welton (BBA' 81, JD '85) is aiding ESPN's efforts to wrest the broadcast rights to future Olympic Games away from NBC*

**By Chris Starrs (AB '82)**

**Chris Welton (BBA '81, JD '85)** worked 18-hour days at his company's Beijing office this summer, and part of his focus was the Olympic Games. But Welton, a star player on Georgia's 1980 National Championship football team, was also embroiled in negotiations regarding future international competitions.

Welton cut his teeth in international sports marketing at the 1996 Olympics in Atlanta, and he is now CEO of Atlanta-based Helios Partners Inc., an international Olympics branding and sports marketing company that also has an office in London, site of the 2012 Summer Olympics.

Helios Partners works to secure sponsors for the Olympics and other global sporting events. The company also advises corporate giants like Coca-Cola, Visa, Delta, General Mills, and Federal Express on how best to benefit from their association with worldwide athletics.

"We had six clients that were domestic sponsors of the Beijing Games, and we represent two clients that are global sponsors," says Welton, whose staff in Beijing numbered 31. "We also represent two sponsors of the London Games — Lloyd's TSB and Deloitte UK."

Helios Partners is already well into its planning for the 2010 Winter Games in Vancouver, the 2012 Summer Games in London, and the 2014 Winter Games in Sochi, Russia; the latter hired Welton's firm to help the city formulate its winning bid. With the Beijing Games now in his rearview mirror, Welton says Helios Partners is focusing on new visions — one of which would be a radical shake-up in the broadcast area. Helios Partners also represents ESPN, which expects to make a major push to snag the domestic broadcast rights for the 2014 and 2016 Games from NBC, which has aired the Olympics in the U.S. since 1988.

"NBC is trying to force Americans to watch the Olympics in prime time," says Welton, who points out that broadcasts from Beijing were watched heavily by the 50-and-over set but much less so by the 34-and-under demographic. "So, for example, you never got to see live telecasts of Jamaica's triple gold medalist Usain Bolt setting any of his world records in track. You had to be told by NBC when you'd be able to watch it. Consumers are not going to respond favorably to that in the future."

"ESPN thinks you get greater viewership if you allow people to watch events when they occur. Word of mouth is powerful, particularly these days when word of mouth is an electronic phenomenon because of web sites, blogs, and downloads to Blackberries. If you run a live telecast of Bolt shattering the world record in the 100-meter dash, you'll get a lot of those same viewers back if you re-run it in prime time."

After getting his law degree from UGA, Welton spent six years with King & Spalding in Atlanta. He joined Helios Partners in 2005.

"I didn't know what Chris would do, but I did feel when he was playing here that he'd have a chance to do something really exceptional," says his former coach, Vince Dooley. "He's got a great knack for business, and he is a good people person."

But he's not a planner.

"I literally have not planned one aspect of my business career," says Welton. "I know that's not what professors and counselors want to hear, but my theory has always been to be well-rounded and well-prepared for whatever circumstances may present themselves. There are a lot of things I took away from my Terry College experience that helped me get into and be successful in the business world, but I can honestly say there's no way I could have foreseen what I'm doing right now. I didn't even know this business existed."

Welton's advice to current Terry students?

"Do the best you can so you can make your own choices . . . not somebody else's." ■



PHOTO COURTESY: HELIOS

**Welton joined Helios Partners in 2005 after six years as a real estate attorney for King & Spalding. With offices in Atlanta, Beijing, and London, the company is ideally situated to do international Olympics branding and sports marketing. Clients include Coca-Cola, Visa, Delta, General Mills, and Federal Express.**

## TERRY COLLEGE PASSINGS

### Terry Faculty

**Earl F. Davis** of Athens, a former professor in the J.M. Tull School of Accounting, died Aug. 9. Davis was revered as an extremely dedicated teacher in the taxation sequence of the Tull School. He graduated from Boston University with a B.S. degree and a degree in law. He received his MBA from New York University and his Ph.D. from the University of Alabama-Birmingham. Davis retired from the University of Georgia after 30 years on the faculty, but remained engaged with the Tull School and the Athens community for many years following his retirement. He received many awards during his career. He directed the accounting internship program and served as faculty advisor to Beta Alpha Psi. As a testament to the respect and admiration that former students and professional colleagues have for Davis, \$2 million was raised to establish the Earl Davis Chair of Taxation in the Tull School. The purpose of the chair is to help the Terry College of Business further its excellence in tax education.

[To learn more about the life and legacy of Earl Davis, see **Kent Hannon's** editor's column on p. 3 of this issue.]

**Warren Thrasher** (BSC '40, MBA '67) of Athens, a former professor of management and a gifted teacher and trusted mentor to countless UGA students, died June 8. He was an honor graduate and honor military graduate of the University of Georgia. He entered active duty with the Army in 1941, reaching the rank of colonel. He was decorated with the Bronze Star Medal for Valor, the Army Commendation Medal with Oak Leaf Cluster, the Purple Heart, six campaign stars, and the Legion of Merit — the nation's highest peacetime honor. He was decorated by the Italian, Korean, and Iranian governments. He returned to UGA in 1963 and served four years as a professor of military science. He then joined the UGA faculty as a professor in the Department of Management within the College of Business. He was a member of the Academy of Management, the Southern Management Association, The Rotary Club, the Retired Officers Association, Blue Key, Omicron Delta Kappa, Phi Kappa Phi, Beta Gamma Sigma, Sigma Iota Epsilon, Alpha Kappa Psi, Phi Eta Sigma, Biftad, Scabbard and Blade, Gridiron, Lambda Chi Alpha, Athens Historical Society, and he was a founding member of the UGA President's Club.

### 1920s

**Fred Bryant** (BSC '29), Savoy, Ill., June 12. **Walter Fuller Sr.** (BSC '29), Townsend, April 23.

### 1930s

**Russell Cleghorn** (BSC '34), Gainesville, April 10. **Thomas Hopper Jr.** (BSC '34), Cleveland, Tenn., Jan. 23. **William Pressman** (BSC '36), Palm Beach Gardens, Fla., May 18. **Mary Jo Stone Little** (BSC '37), Hampton, Va., May 27. **Albert Davis** (BSC '38), Decatur, March 13. **John Brett** (BSC '39), Tampa, Fla., May 25.

### 1940s

**Warren Thrasher** (BSC '40, MBA '67), Athens, June 8. **Robert Cassels** (BSC '41), Mattapoisett, Mass., March 8. **Cordelia Brumby Hamil** (BSC '41), Atlanta, March 27. **Harold Saye** (BSC '41), Athens, April 22. **William Smith** (BBA '42), Evans, June 24. **Raymond Davis** (BBA '43), St. Simons Island, Feb. 23. **Marianne Marshall Flaherty** (BBA '44), Greensburg, Pa., March 16. **Charles Bosshardt** (BBA '47), Atlanta, April 12. **Frank McGaughey Jr.** (BBA '47), Atlanta, Feb. 2. **Stephen Adams** (BBA '48), Perry, Feb. 25. **Sarah Kent Berner** (BBA '48), Fairfax, Va., Feb. 27. **Fred Hodges** (BBA '48), Statesboro, Oct. 21, 2006. **Ezekiel**

**Lambert** (BBA '48), Madison, Feb. 22. **David Tippins** (BBA '48), Claxton, March 17. **Homer Black** (MBA '49), Tallahassee, Fla., Jan. 31. **Nixon Crosby** (BBA '49), Aiken, S.C., Jan. 27. **Thomas Hearn** (BBA '49), Columbia, S.C., Dec. 13, 2006. **Irving Hurowitz** (BBA '49), Encino, Calif., May 15. **Charles Jones** (BBA '49), Albany, June 13. **Richard Lewis** (BBA '49), Fayetteville, April 2. **John Pruett** (BBA '49), Herndon, Va., Nov. 27, 2007. **Elbert Stapleton** (BBA '49), Athens, March 8. **Fred Turner** (BBA '49), Dalton, July 1974.

### 1950s

**Glenn Braselton Jr.** (BBA '50), Athens, March 17. **James Bridges** (BBA '50), Franklin, N.C., April 21. **Thomas Burns Jr.** (BBA '50), Rome, Nov. 15, 2006. **Tap Carey**, (BBA '50), Madison, May 29. **Jackson Carswell** (BBA '50), Homerville, July. **George Clark** (BBA '50), Dublin, Feb. 21. **James Gilmore** (BBA '50), Milledgeville, July 1. **James Jardina Jr.** (BBA '50), Atlanta, Feb. 13. **Hollis Shiflett** (BBA '50), Albany, Feb. 22, 2003. **Jean P. Bruner** (BBA '51), Evans, June 23. **Ford Harben** (BBA '51), Watkinsonville, March 3. **Wesley Bass Jr.** (BBA '52), Winnetka, Ill., May 12. **Neal Fendig Sr.** (BBA '52), St. Simons Island, Nov. 3, 2006. **Addison Glover Jr.** (BBA '52), Brooksville, Fla., April 16. **Hugh Inman** (BBA '52), Atlanta, May 26. **Cecil Redfern** (BBA '52), Greenville, S.C., June 3. **John Shirley** (BBA '52), Columbus, Jan. 2. **James Webb** (BBA '52), Bogart, April 18. **Laura Cowart** (BBA '53), St. Simons Island, April 8, 1976. **Francis Thompson** (BBA '53), Charlotte, N.C., May 17. **Jack Turner** (BBA '53), Athens, Feb. 4. **James McCormick Jr.** (BBA '54), Melbourne, Fla., August 27, 2000. **Richard Norton Sr.** (BBA '54), Snellville, May 17. **Franklin Burgamy** (BBA '55), Powder Springs, Oct. 6, 2005. **Daniel Cashin** (BBA '55), Tucker, March 21. **Edward Day Jr.** (BBA '55), Ruckersville, Va., Feb. 10. **Woodbury Rinker** (BBA '55), Martinez, Oct. 3, 2001. **George Saunders** (BBA '55), St. Marys, March 21. **William Bryan III** (BBA '56), Jefferson, July 1. **Joe Harris** (BBA '56), Reidsville, May 13. **Quentin Stewart** (BBA '56), Dunwoody, June 19. **Joseph Jones** (BBA '57), Atlanta, June 13. **John Wilkins III** (BBA '57), Athens, March 11. **Charles Bolden** (BBA '58), Valdosta, Dec. 26, 2004. **Robert Cleveland Sr.** (BBA '58), Macon, June 24. **Julian Cox Jr.** (BBA '58), Athens, June 10. **Dwight Adams** (BBA '59), Brookings, S.D., Dec. 18, 2007. **Robert Ausband Sr.** (BBA '59), McDonough, April 1. **Marvin Quattlebaum** (BBA '59), Evans, Sept. 1, 1989. **Ray Sims** (BBA '59), Cedar Grove, N.J., Feb. 1, 1982.

### 1960s

**Thomas Rodgers** (MBA '60), Murfreesboro, Tenn., Feb. 23. **Donald Genovese** (BBA '61), Greenville, S.C., Aug. 22, 2007. **Max Bagggett** (BBA '62), Gainesville, May 1. **George Brannon Jr.** (BBA '62), Gainesville, March 20. **Thomas Baker** (BBA '63), Roswell, Aug. 31, 1999. **Henry Moss Jr.** (BBA '64), Ridgeland, S.C., May 29. **Walter Murray Jr.** (BBA '64), Gainesville, Feb. 8. **Steven Ressler** (BBA '64), Athens, August 1983. **Vaughn Rogers** (BBA '64), Clayton, March 13, 2001. **Charles Howell** (BBA '65), Tifton, Jan. 31. **Frank Neal III** (BBA '65), Campobello, S.C. May 28. **William Thomas** (BBA '65), Athens, March 5, 2004. **Albert Butler** (BBA '66), Ashburn, June 23. **Walter Giles Jr.** (BBA '66), Woodinville, Wash., Feb. 22. **William Horner** (BBA '66), Jacksonville, Fla., April 9. **Monty Rogers** (BBA '66), Macon, March 16. **Jesse Haralson Jr.** (BBA '67), Valley, Ala., Dec. 25, 2007. **Bruce Jerles** (BBA '67), Birmingham, Ala., June 8. **Frank Strickland** (BBA '67), Cumming, Feb. 27,

2005. **Michael Carter** (MBA '68), Jacksonville, Fla., Jan. 19. **Larry Crandell** (BBA '68), Wadesboro, N.C., March 24. **Edward Goebel** (PhD '68), Florence, S.C., Feb. 27. **David Smith** (BBA '68), Bessemer, Ala., June 29. **Charles Turk** (BBA '68), Gainesville, Jan. 17. **Robert Choate III** (BBA '69), Tifton, June 4, 2007. **James Day Jr.** (BBA '69), Jacksonville, Fla., Oct. 23, 2007. **Stanley Harris** (BBA '69), Covington, Feb. 2. **David Slate** (BBA '69), Anderson, Ind., April 9.

### 1970s

**John Creson** (BBA '70), Augusta, April 27. **Wayne Greene** (BBA '70), Macon, Feb. 25. **John McEachin Jr.** (BBA '70), Hazlehurst, Nov. 1, 2005. **Edgar Wheeler** (BBA '70), June 6, 2007. **Donald Callender** (BBA '71), Roswell, Oct. 4, 2006. **James Page** (BBA '71), Eatonton, April 30. **D. Keith Strickland** (BBA '71), Loudon, Tenn., April 14. **Robert Sappington Jr.** (BBA '72), Fortson, April 12. **Harrison Harp** (BBA '73), Macon, Feb. 18. **Dexter Williams** (BBA '73), Suwanee, Feb. 3. **Everett Briscoe Jr.** (BBA '74), Dartmouth Devon, England, June 5. **Ray Flynt** (BBA '74), West Columbia, S.C., July 5. **James Patrick** (BBA '74), Spartanburg, S.C., April 30. **William Pulliam III** (BBA '75), Roswell, Nov. 16, 2007. **Thomas Sellers Jr.** (BBA '75), Fayetteville, April 24. **Lynn Chitwood** (BBA '78), Atlanta, July 12. **Willis Hanberry** (MBA '78), Macon, Jan. 30.

### 1980s

**William Walker** (PhD '81), Statesville, N.C., May 10. **Katherine Hopper Brunson** (BBA '82), Statesboro, Nov. 5, 2005. **James Denson Jr.** (MBA '84), Lawrenceville, March 28. **Brian Steffy** (PhD '84), Lititz, Pa., May 26. **Joanna Rae Elliott Bowen** (BBA '85), Flowery Branch, Aug. 9, 1995. **Judith Stanford Rosier** (BBA '86), Savannah, May 27.

### 1990s

**Laura Braley Williams** (BBA '90), Fayetteville, Sept. 24, 1993. **Cary Smith** (BBA '93), St. Simons Island, June 2. **Stephen Zombek** (BBA '98), Douglasville, Feb. 2.

### 2000s

**Mark Duello** (BBA '06), Snellville, Feb. 25

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State Bank's board of directors. She is currently a sales representative with Takeda Pharmaceuticals North America. **Heather Gentner** (BBA '95) of Atlanta and husband Chris welcomed the birth of their son, Christopher Daniel Gentner Jr. **Michael S. Lewis** (BBA '95) of Fairfax, Va., was ranked No. 1 in *The Wall Street Journal's* "Best on the Street Analyst" survey for his stock picks in aerospace and defense — and No. 3 by *Financial Times/StarMine*. He is currently employed with BB&T Capital Markets. **Lance Nail** (PhD '96) of Hattiesburg, Miss., was named dean of the college of business at the University of Southern Mississippi. He had previously served as chair of the Department of Finance, Economics and Quantitative Methods for the past five years at the University of Alabama-Birmingham. While a faculty member at UAB, he received the President's Excellence in Teaching Award and the Beta Gamma Sigma Professor of the Year Award. Lance is managing editor for the *International Review of Financial Analysis*, he served on numerous boards. **Henry W. Bailey Jr.** (BBA '97) of Bogart accepted a position as a realtor with Prudential Blanton Properties in Athens. He sold more than \$6 million in real estate in his first two years as a realtor. **Russell Bates** (BBA '97) of Moultrie was named vice president, commercial loan officer at Ameris Bank in Moultrie. Bates leads the commercial loan division. **Michael Choy** (BBA '97) of Chicago welcomed a daughter, Penny Rae, on July 25, 2007. Choy is a senior associate at the Chicago law firm Winston & Strawn. **Nicole Brown** (BBA '98) of Atlanta was appointed vice president and account executive for Wells Fargo's southeast region Professional Risk Group. She will be based in the firm's Atlanta office. **Frank Dyer** (MBA '98) of Duluth was appointed director of product marketing for Onity, which is one of the world's leading providers of electronic locking solutions. Prior to joining Onity, Frank was a senior product marketing manager for AT&T. **Elizabeth**

**Preiss** (BBA '98) and husband **David Preiss** (BFA '97) of Atlanta welcomed the birth of their twin daughters, Caroline and Sophia, on Sept. 21, 2007. **Melissa IntVeldt** (BBA '99) of Duluth was promoted to an account executive position with Marriott International, where she will manage the leisure market sales for the Courtyard brand hotels in Gwinnett County. Melissa became engaged to a fellow Terry grad, **Kendall Starr Dutton** (BBA '99), while on vacation in Hawaii, and the couple plans to marry in the spring of 2009. **Jeff Shiver** (BBA '99, JD '04) of Atlanta joined the law firm of Peter A. Law, P.C. as an associate. **Thomas Wilkins** (AB '99, MA '02) of Athens published a cover story for the *Georgia Historical Quarterly* (summer 2007) on Sir Joseph Jekyll, for whom Jekyll Island was named.

#### 2000-04

**Jess Barnett** (BBA '00) of Loganville received his master's degree in Christian Studies from Luther Rice Seminary. He is currently volunteering with the Loganville Community Ministry Village. Jess and wife **Rebecca** (BSW '04) have two children, Julia Grace and Joel Morgan, and they are looking forward to another awesome Georgia football season this year. **Lin Clayton** (BBA '00) of Bremen and his wife Shannon announce the birth of James Luke Clayton, who joins big sister Abbey. **John Holden** (BBA '00, MAcc '00) of Athens, audit manager of Rushton & Co., was elected president of the 240-member Northeast Georgia Society of CPAs. He is a certified public accountant and a certified fraud examiner. **Lindsay Zaltman** (MMR '00), of Pittsburgh, Pa., is a co-author of *Marketing Metaphoria: What Deep Metaphors Reveal about the Minds of Consumers*. **Mark Anthony Thomas** (BBA '01) of New York, N.Y., accepted the position of deputy director of City Futures, Inc., which runs the Wall Street-based think tank Center for an Urban Future. He is also a graduate student at Columbia

University's School of International & Public Affairs. **James Gregory Wright** (BBA '02) joined the staff of Security Bank in Albany as a banking officer/branch manager. **Christy Marsh** (BBA '02) of Statesboro is a loan originator with AgSouth Mortgages. Previously, she was a realtor with Coldwell Banker Tanner Realty. Christy and husband **Elliott Marsh** (BSA '02), have two daughters, Adison and Annalee. **Stefan Obenland** (BBA '02) of Atlanta joined OCI Chemical in Marietta as a purchasing agent. **Tony Polito** (PhD '02) of Greenville, N.C., authored a short piece in *Quality Progress*, the leading publication for practitioners of quality, on the topic of W. Edwards Deming one of the founding fathers of the quality movement. Tony was also quoted in *SmartMoney* magazine regarding current problems in the airline industry. **James Gregory Wright** (BBA '02) joined the staff of Security Bank in Albany as a banking officer/branch manager. **Phoupasong "Song" Keovongsak** (BBA '03) of East Point accepted the position of branch manager of the BB&T Bank in Jonesboro. Keovongsak will begin pursuing his master's in business administration this fall. **Albert Reilingh** (MBA '03) of Mableton was appointed project manager and business analyst with Abel Solutions, a leading Microsoft SharePoint solution provider. Albert was formerly a knowledge management lead with Multi-National Force-Iraq. He has managed teams handling highly sensitive information for projects at the Centers for Disease Control and Prevention and for the defense department in Baghdad, and his career includes tenure with BearingPoint, Inc., Siemens Energy & Automation, and Coca-Cola Enterprises. **Eric Rein** (BBA '03) of Canton joined NorthWest Bank & Trust as an assistant vice-president /relationship manager. **Chon Abraham** (PhD '04) of Williamsburg, Va., was awarded the prestigious Fulbright Scholarship for a nine-month research fellowship in Japan. Chon

is an information systems professor at William & Mary — and a recipient of the school's Alfred N. Page Undergraduate Teaching Award. **Phillip Jackson** (BBA '04) of Auburn, Ga., was named branch manager of Oconee State Bank's main office in downtown Watkinsville.

#### 2005-08

**Drew French** (BBA '05) of Athens opened Your Pie, a deli-style pizza parlor, in the Colonial Promenade Beechwood Shopping Center. **Keith Miles** (MBA '05) of Snellville, was admitted to the state bars of both Georgia and North Carolina. He has opened his law practice and he will focus on business transactional work, tax controversies and estate planning. **Shawn Vincent** (MBA '05) of Augusta was promoted to vice president of operations for the newly created oncology division of the Hospital Corporation of America. **Andrew Dill** (BBA '06, AB '07) of Athens, who represents **U.S. Senator Johnny Isakson** (BBA '66) across Northeast Georgia, was selected for Athens' 2009 Leadership Education Awareness Development program. **Kirsten Jonathan Gurley** (BBA '06, BS '06) of Bogart was appointed to banking officer by Athens First Bank and Trust's board of directors. **Sam Lorenzo** (EMBA '06) of McDonough formed a partnership with six other emergency physicians and has established a Georgia Urgent Care unit in Alpharetta [see story on p. 63]. **Stephanie Schwert** (BBA '06) of Jacksonville, Fla., was promoted to account director in the commercial insurance division of Harden & Associates. **Matt Culberson** (BBA '07) of Lawrenceville is marketing director for Innovative Outdoors, an Atlanta landscaping company started by another Terry graduate, **Thomas Boyce** (BBA '07). Brother **John Boyce** (BBA '08) of Dacula is also part of the Innovative Outdoors team. **Laura Scredon** (BBA '07) of Santa Barbara, Calif., is an account executive in the trauma and spine division with Ossur North America. ■